



ADONIS
by boc-group.com

Your Path to Process Automation Success with ADONIS

**Global Business
Impact Series**

Webinar



Ostap Kharysh

ADONIS Product Management



ADONIS
Process Automation

Welcome



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What you can expect

- Why automation is never an easy play
- How to approach process automation
- ADONIS Live Demo
- Q&A



95%

of automation decision-makers said that **automation played a critical** or important **role in their enterprise strategy**

[Forrester Report](#)

up to 10X

fewer errors are reported by organizations using advanced automation

[KPMG Report](#)

up to 30%

of annual **revenue is lost** due to operational **inefficiencies**

[Forbes Report](#)

88%

of business transformations, including **automation initiatives**, **fail** to meet their objectives

[BAIN & COMPANY](#)

Automation alone doesn't guarantee results. Success comes from **doing it right...**



ADONIS
Process Automation

Why does it matter?

ADONIS Process Automation helps you solve...

Workflow bottlenecks

due to manual and repetitive tasks

Escalated operational costs

due to drowning in emails approvals and broken workflows

Errors and compliance issues

due to mistakes, missed steps

Lack of transparency

due to lack of process traceability



...and many more

Map the AS-IS process state

Structure current workflows and responsibilities

Process Maps

Company

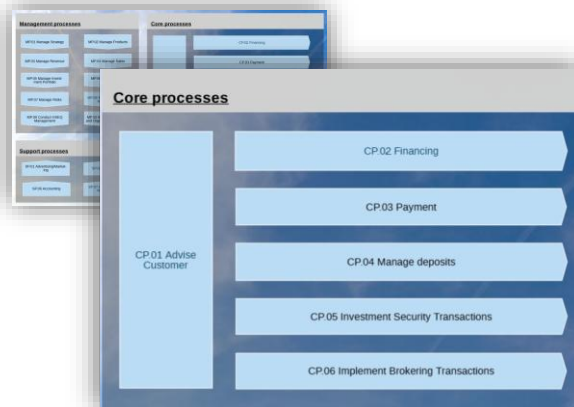
Process Lifecycle

Process Models

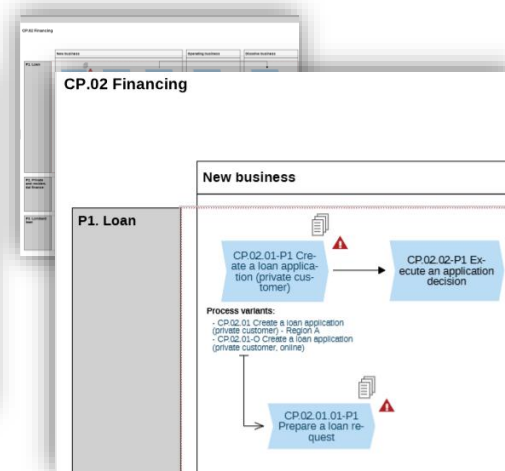
End-to-End process

Subprocess

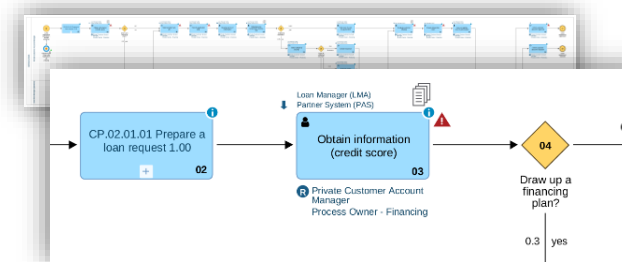
Overview of the process landscape



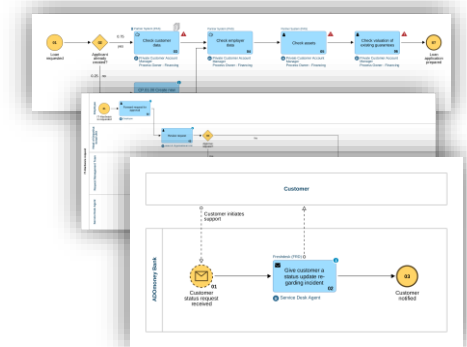
Full overview of End-to-End process



Overview of main steps of the process



Detailed instruction of the process



Identify automation potential

Highlight popular processes not covered by Enterprise systems

► Enterprise Systems

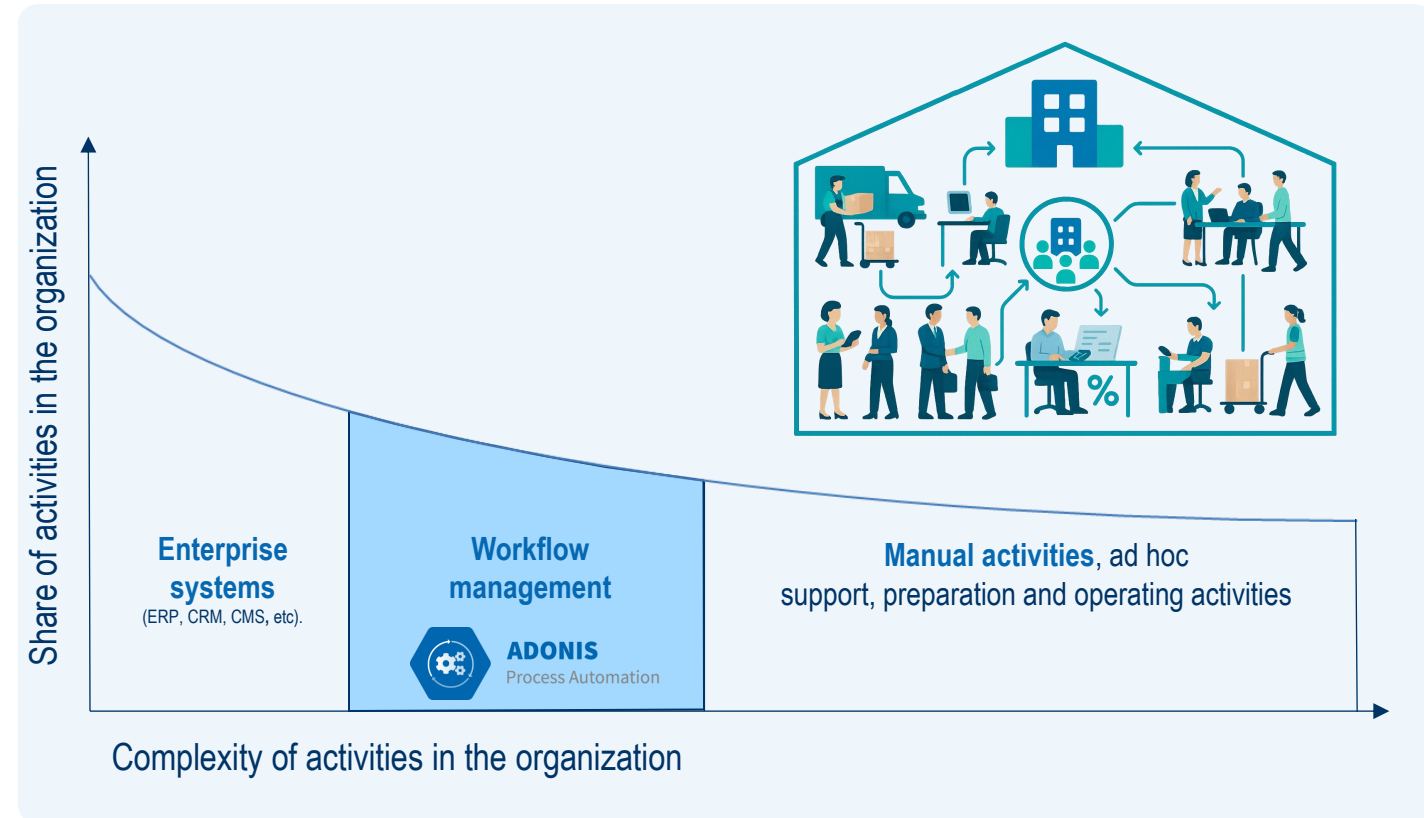
- processes that occur often and follow a consistent structure

► Workflow management

- moderately complex medium-volume processes that require adaptive coordination

► Manual activities

- low in frequency and highly variable, where human expertise and flexibility remain essential for effective execution

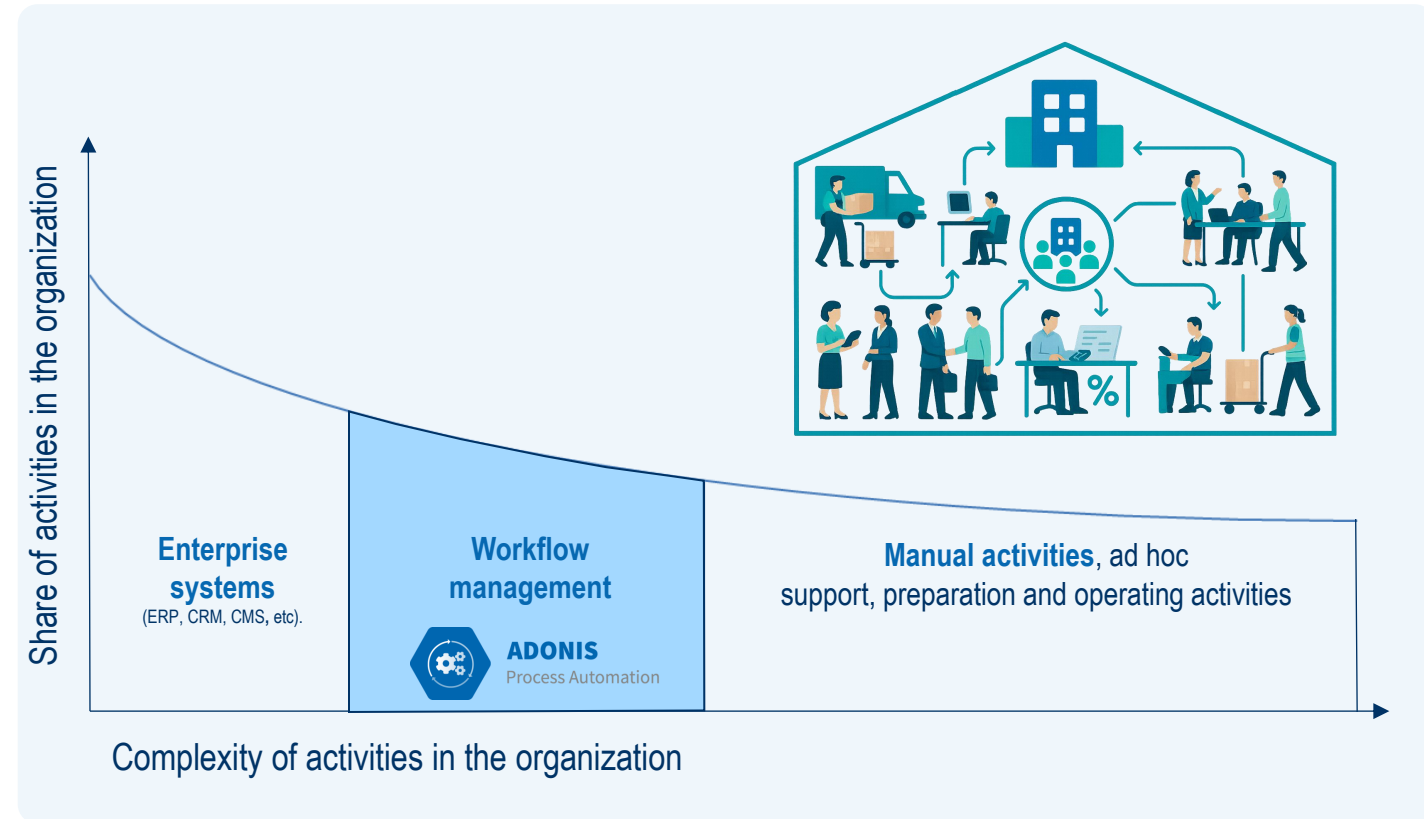


Identify automation potential

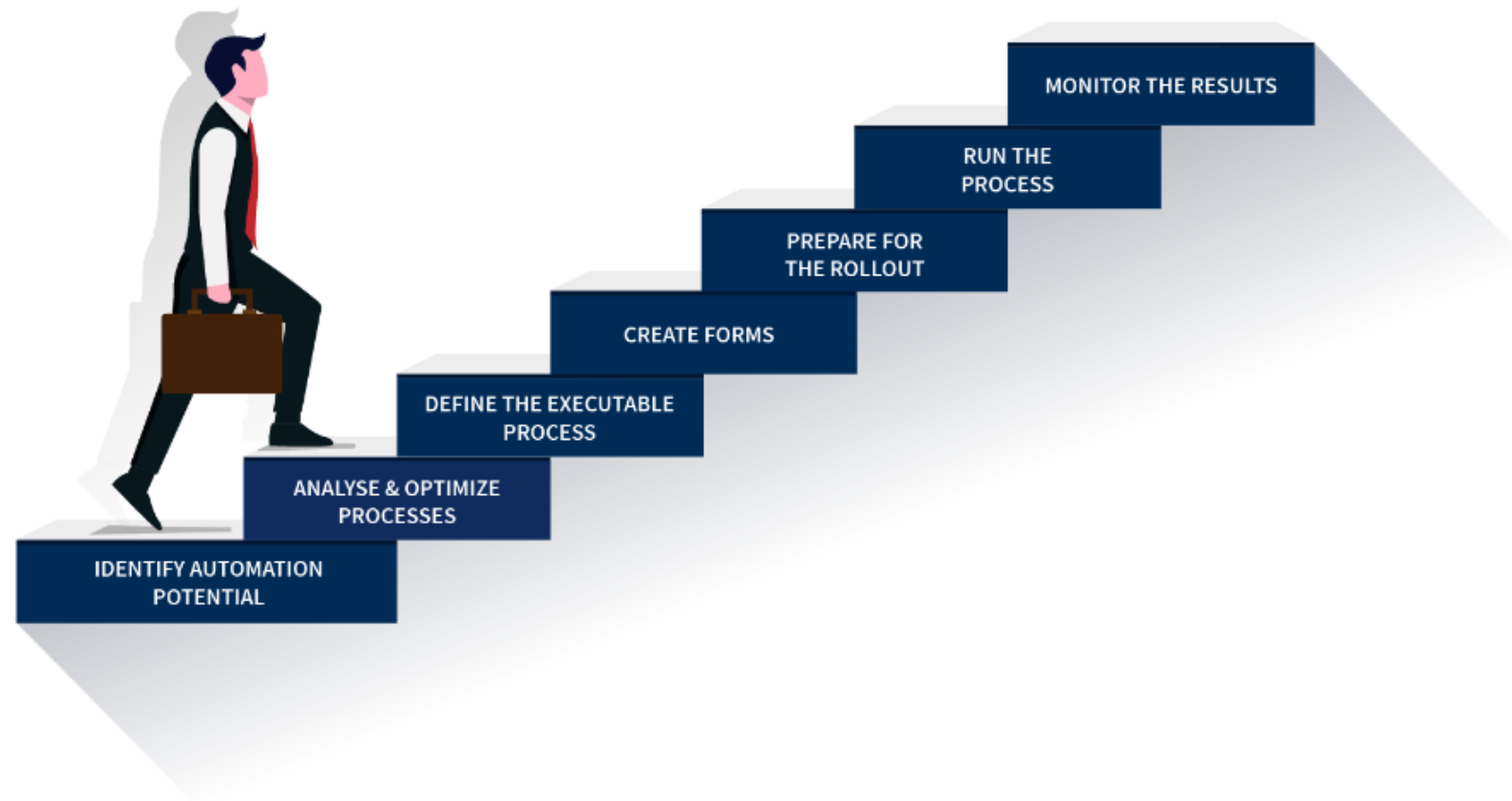
Prioritize the best candidates

Criteria Prioritization

- High volume, structured and repetitive
- Rule-based decisions
- Errors caused by manual work

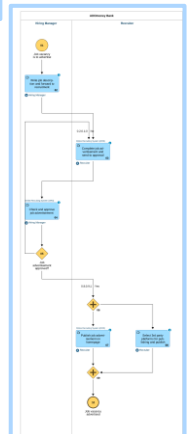
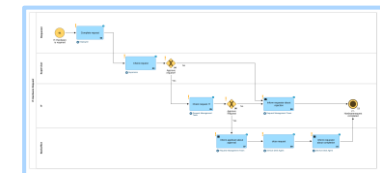
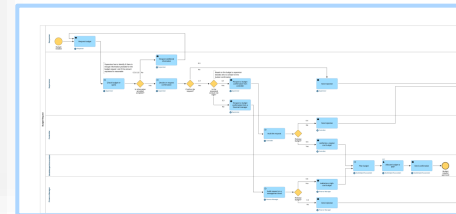
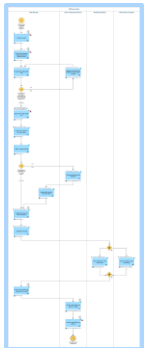
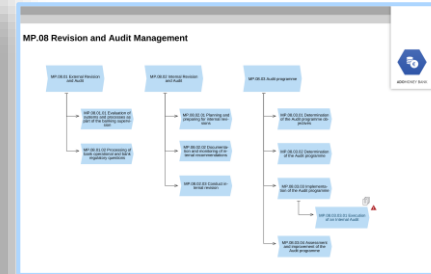
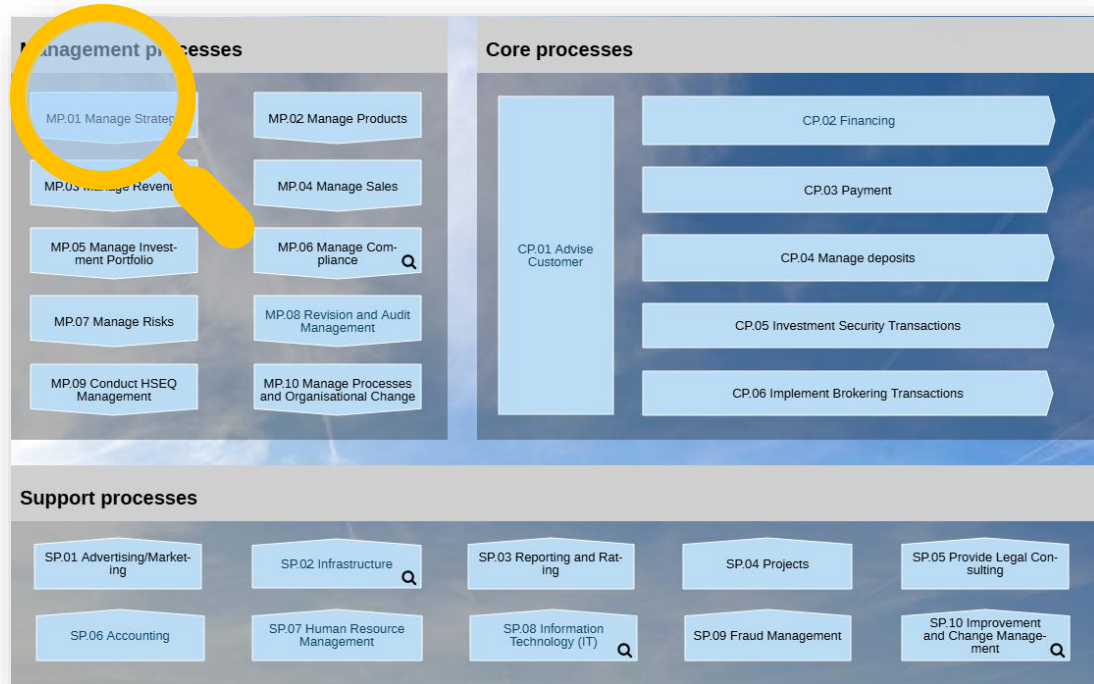


7 Steps to Process Automation



Identify automation potential

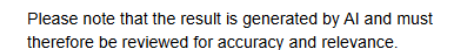
Manual review is valuable but time consuming



Utilize advanced analysis toolset

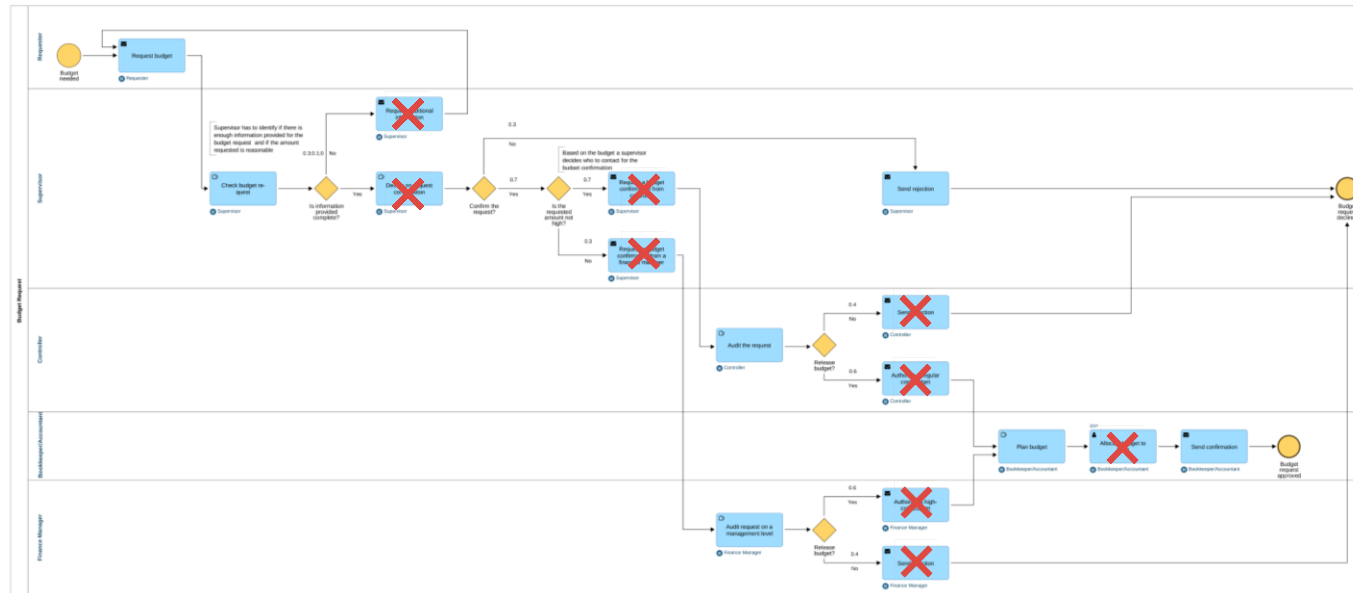


AI Assistant



Improve and digitize

Optimize the process to make it automatable



Which tasks can be removed if automating this business process?

- Plan Budget (Task Type: Manual) - Potentially automated by using algorithms for budget allocation.
- Decide on Request Confirmation (Task Type: Manual) - Could be automated with a rules-based system for decision-making.
- Audit Request on a Management Level (Task Type: Manual) - Routine auditing can be automated with compliance software.
- Audit the Request (Task Type: Manual) - Automated checks can replace manual auditing by using predefined criteria.



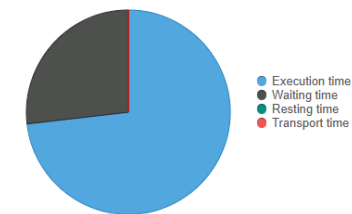
AI Assistant

Explore personnel capacity consumption

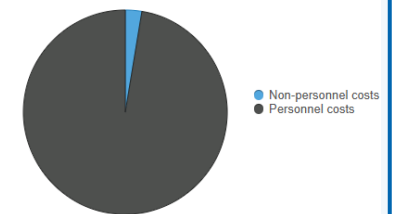
Name ↑	Capacity	Execution time
SP.06.01 Budget Request (Manual) 0.01		
Bookkeeper/Accountant	2.15	00:22:42
Controller	1.33	00:14:05
Finance Manager	0.47	00:04:57
Requester	1.30	00:13:46
Supervisor	2.90	00:30:39
Summary (5)	8.16	01:26:08



Explore time and costs



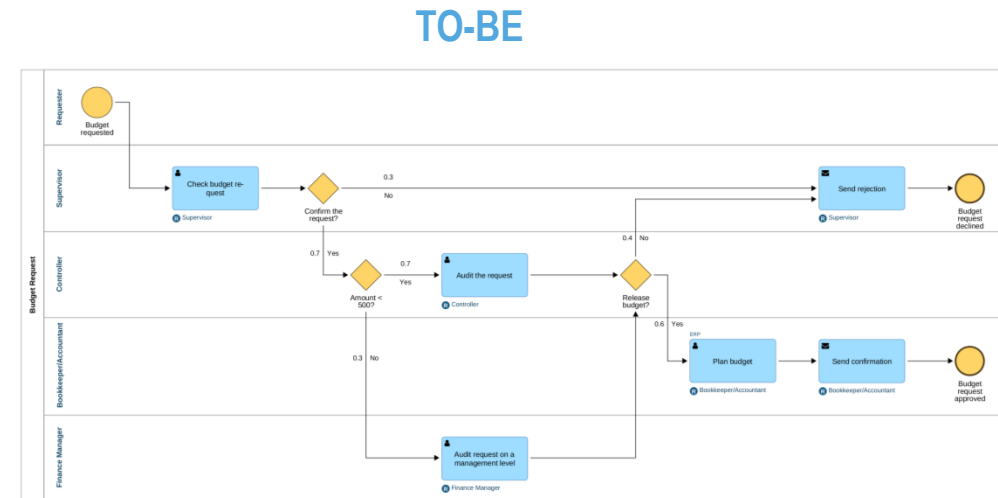
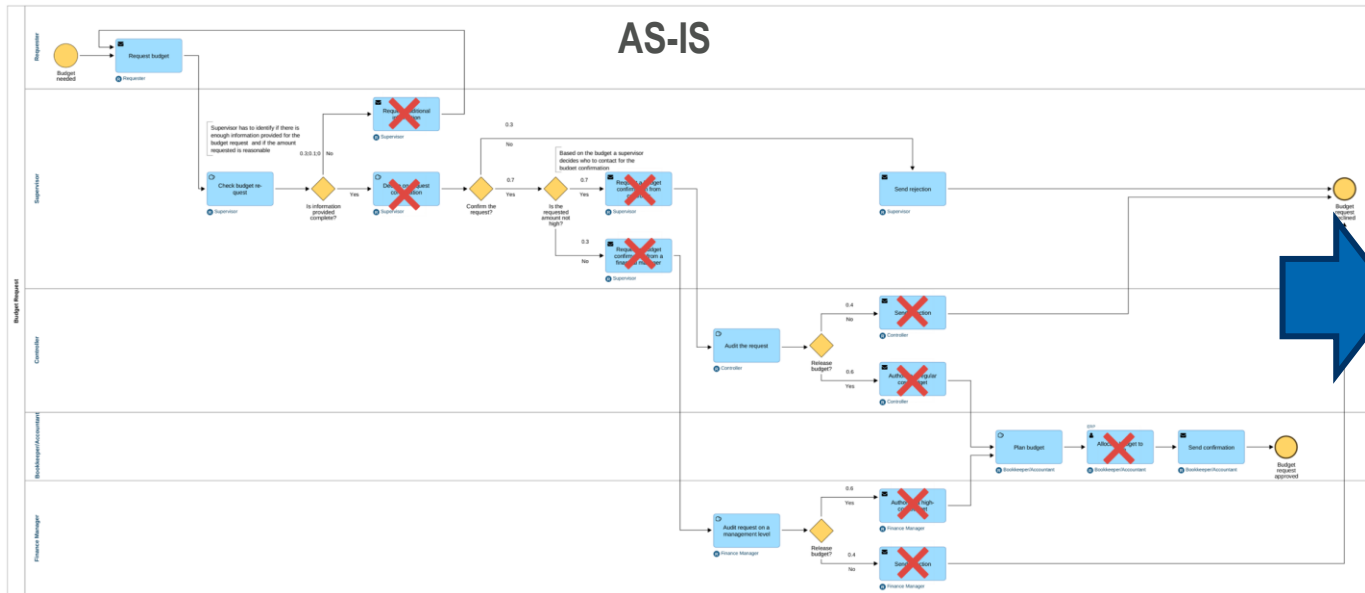
Times



Costs

Improve and digitize

Optimize the process to make it automatable

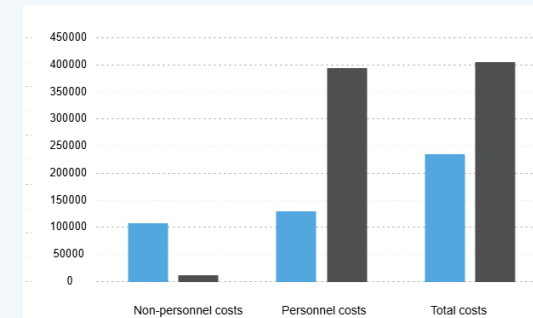


Reduce personnel capacity

Name ↑	Capacity	Execution time
SP.06.01 Budget Request 2.00		
Bookkeeper/Accountant	0.92	00:09:40
Controller	0.47	00:04:56
Finance Manager	0.20	00:02:04
Supervisor	0.69	00:07:19
Summary (4)	2.27	00:24:00
SP.06.01 Budget Request (Manual) 0.01		
Bookkeeper/Accountant	2.17	00:22:56
Controller	1.36	00:14:23
Finance Manager	0.48	00:05:05
Requester	1.28	00:13:34
Supervisor	2.86	00:30:14
Summary (5)	8.16	01:26:12



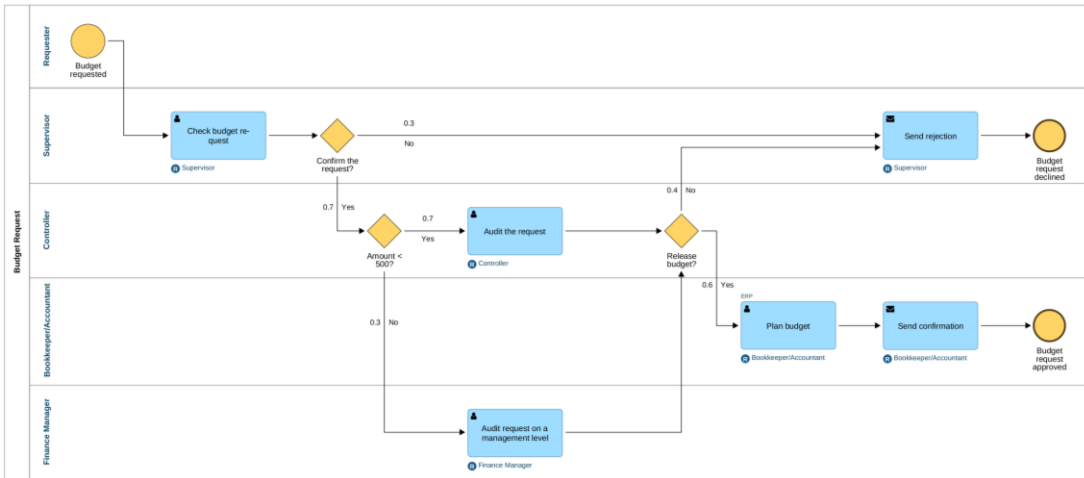
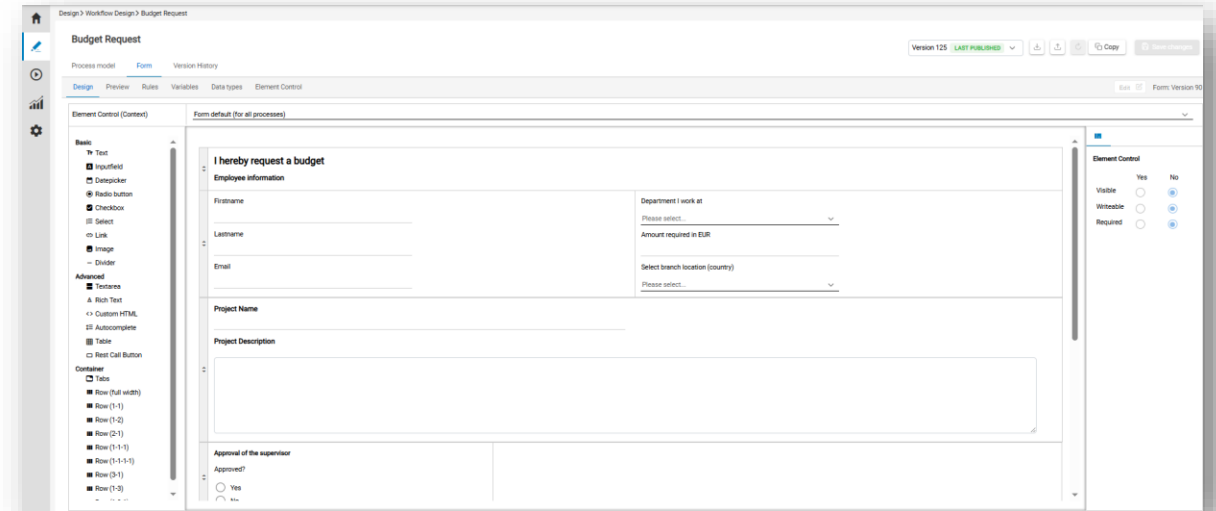
Assess cost optimization



Design and run automated workflow

Define dedicated forms, roles and logic

1. Define the Form

The screenshot shows the 'Budget Request' form in the ADONIS design tool. The form is titled 'I hereby request a budget' and includes the following sections:

- Employee information:**
 - Firstname
 - Lastname
 - Email
 - Department I work at (Please select...)
 - Amount required in EUR
 - Select branch location (country) (Please select...)
- Project Name**
- Project Description**
- Approval of the supervisor:**
 - Approved? (Yes/No radio buttons)

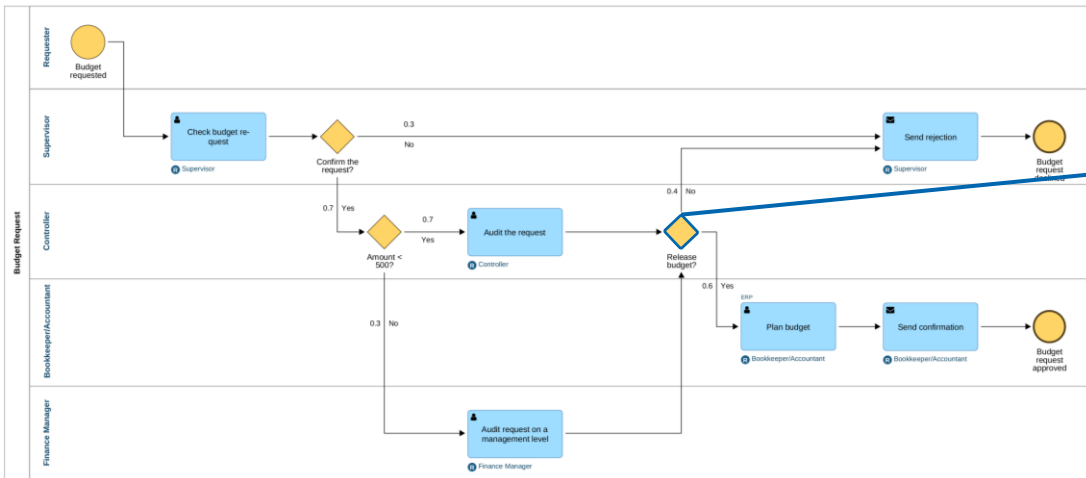
The form is displayed in the 'Form' tab of the design tool, with a sidebar showing various form elements like Text, Inputfield, Dropdown, etc. The 'Element Control' panel on the right shows the form's visibility and required status.

Design and run automated workflow

Define dedicated forms, roles and logic

1. Define the Form

2. Create the path logic



Name *

If request amounts to less than 500?

Trigger event On form input

If amount (textfield) Smaller than 500

Then controller_level_required

Else controller_level_required

Process Model: Version 79 PUBLISHED Workflow properties

Amount < 500?

VariableDecisionHandler

Event name

Amount < 500?

Description Show description

Process variable* ⓘ

controller_level_required

Default transition ⓘ

Cancel Save

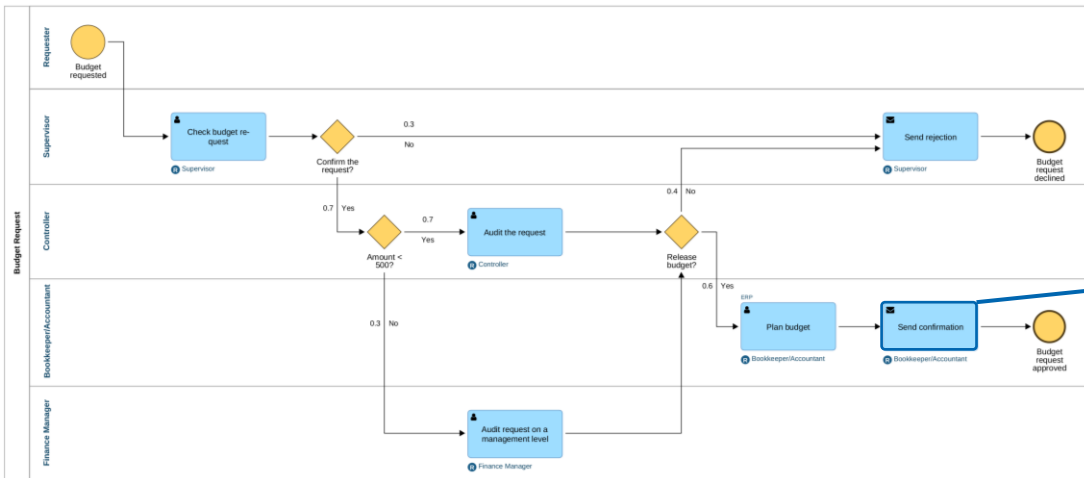
Design and run automated workflow

Define dedicated forms, roles and logic

1. Define the Form

2. Create the path logic

3. Automated messaging



Send confirmation

Properties

Events (0)

To

name@email.com

Press ENTER to apply the value

Subject

Your budget request was approved

Text

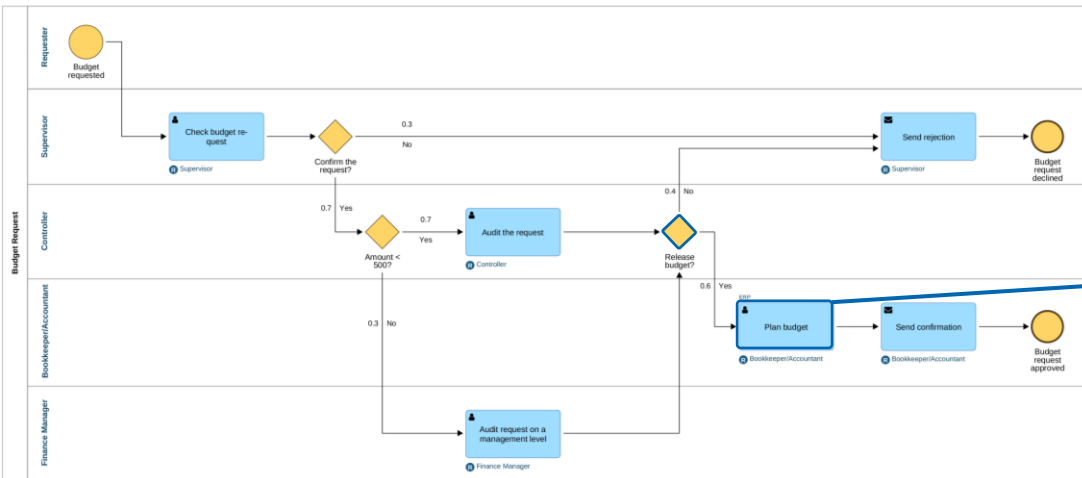
Hello \${firstname} \${lastname},

Your \${amount} EUR budget for the "\${projdescvar}" project request was approved.

Kind Regards,
Best Company

Design and run automated workflow

Define dedicated forms, roles and logic



1. Define the Form

2. Create the path logic

3. Automated messaging

4. Configure integration with AI Agents or Enterprise systems

Configuration

Name*
 ListOfCountries

Endpoint Configuration

Hostname (URL)* <https://api.first.org/data/v1/countries?region=Europ>

HTTP method GET

Result size limit 0

Cache results ☐

Authentication

Method No Authentication

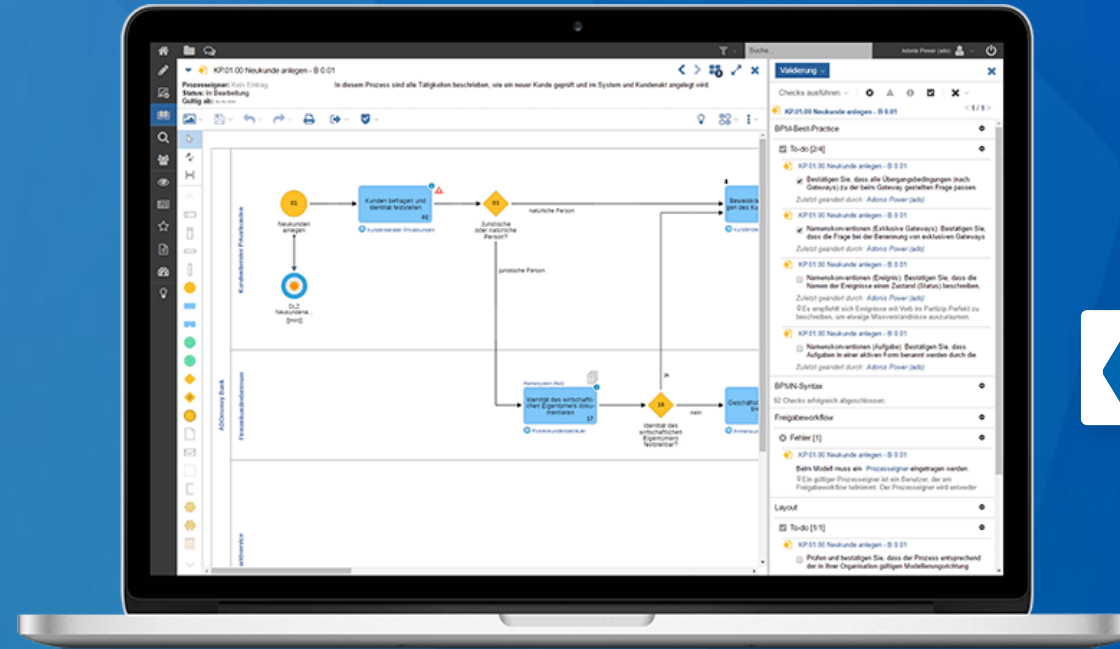
DMSs

AI Agents

ERPs

CRMs

Demo in ADONIS



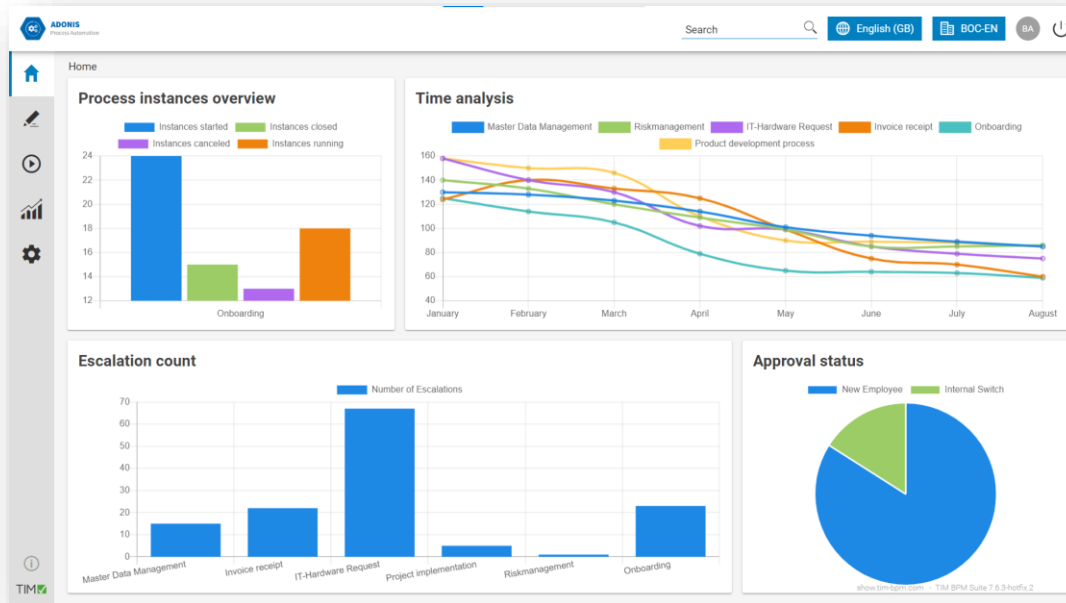
ADONIS
Business Transformation Suite
by boc-group.com

Make your business run better.

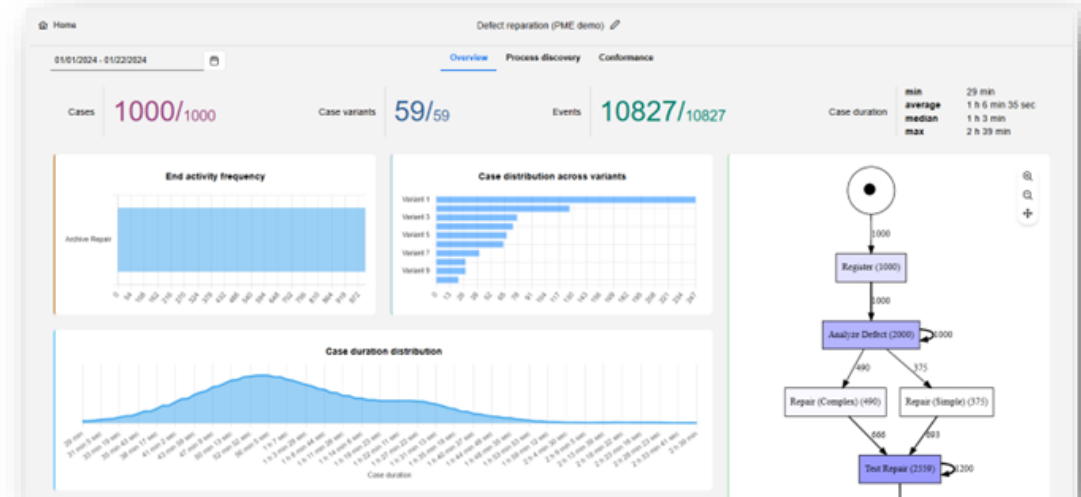
Monitor and Improve

Analyze process performance data and improve

Track process execution

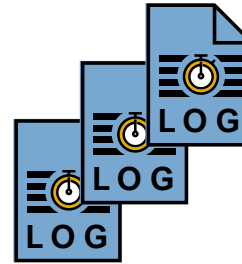


Uncover inefficiencies and optimize



Case Study

From Process Insights to Intelligent Automation in ADONIS



Event Log(s)



See how to transform a fragmented manual process into a reliable, automated workflow using ADONIS

> GET YOUR COPY



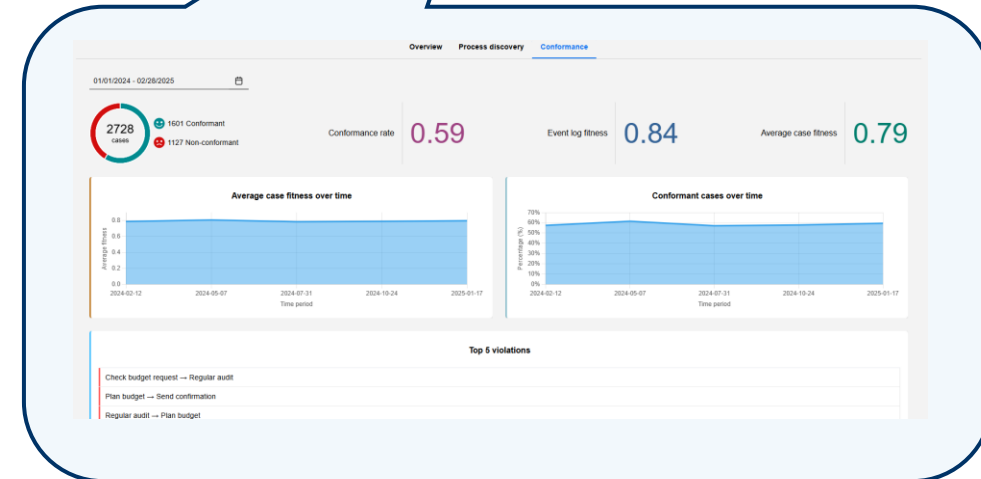
Case Study:
From Process Insight to Intelligent
Automation in ADONIS



Authors:
Rami Ben ADONIS
Orna Margalit ADONIS



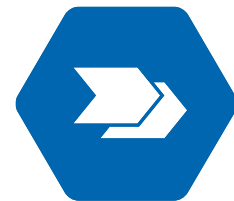
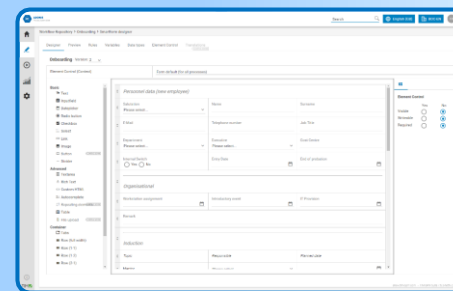
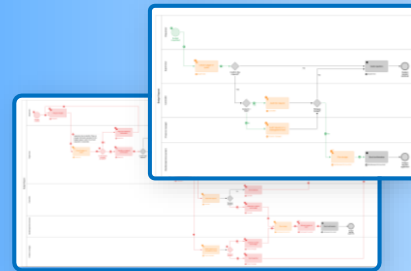
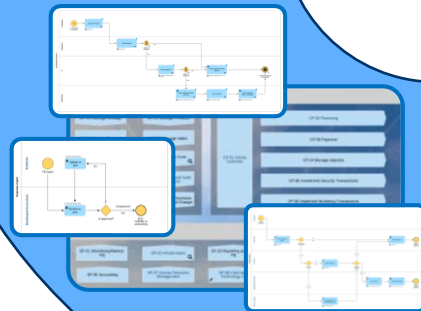
Check it out!



Automation Orchestration

2. Implement

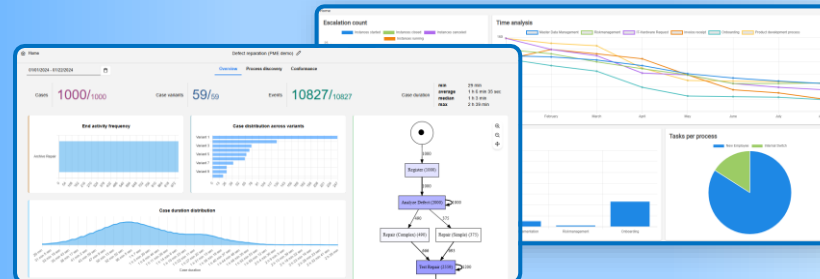
1. Identify



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4. Evaluate and improve



3. Connect

DMSs



Enterprise portals



CRMs



ERPs



Why does it matter?

ADONIS Process Automation helps you solve...

Workflow bottlenecks

due to manual and repetitive tasks

Escalated operational costs

due to drowning in emails approvals and broken workflows

Errors and compliance issues

due to mistakes, missed steps

Lack of transparency

due to lack of process traceability

Why does it matter?

ADONIS Process Automation helps you...

**Automate
execution**

Speed up processes

**Digitize
Approvals**

Save time for value-adding activities

**Standardize
business process**

Guarantee accuracy and audit readiness

**Track execution in
real-time**

Increase process transparency

Questions?



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