



ADONIS

Business Transformation Suite

Business Process Management with ADONIS

Success can be planned



BOC Group

Design Your Enterprise



Agenda

Successful Business Process Management with ADONIS

Tool Feature Demonstration

Reference Models

Summary

Successful Business Process Management with ADONIS



ADONIS
Business Transformation Suite

BPM has any Drivers in the Organisation

Transform your business



More than just modelling processes
Our solutions for your challenges integrated in one tool

BPM has many Drivers in the Organisation

Transform your business together with your stakeholders



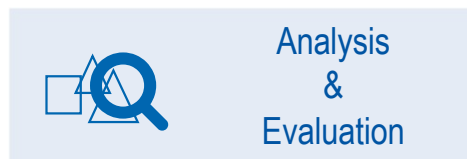
BPM with ADONIS

Work efficiently and save costs

- ▶ You can represent your processes with ADONIS quickly and easily...

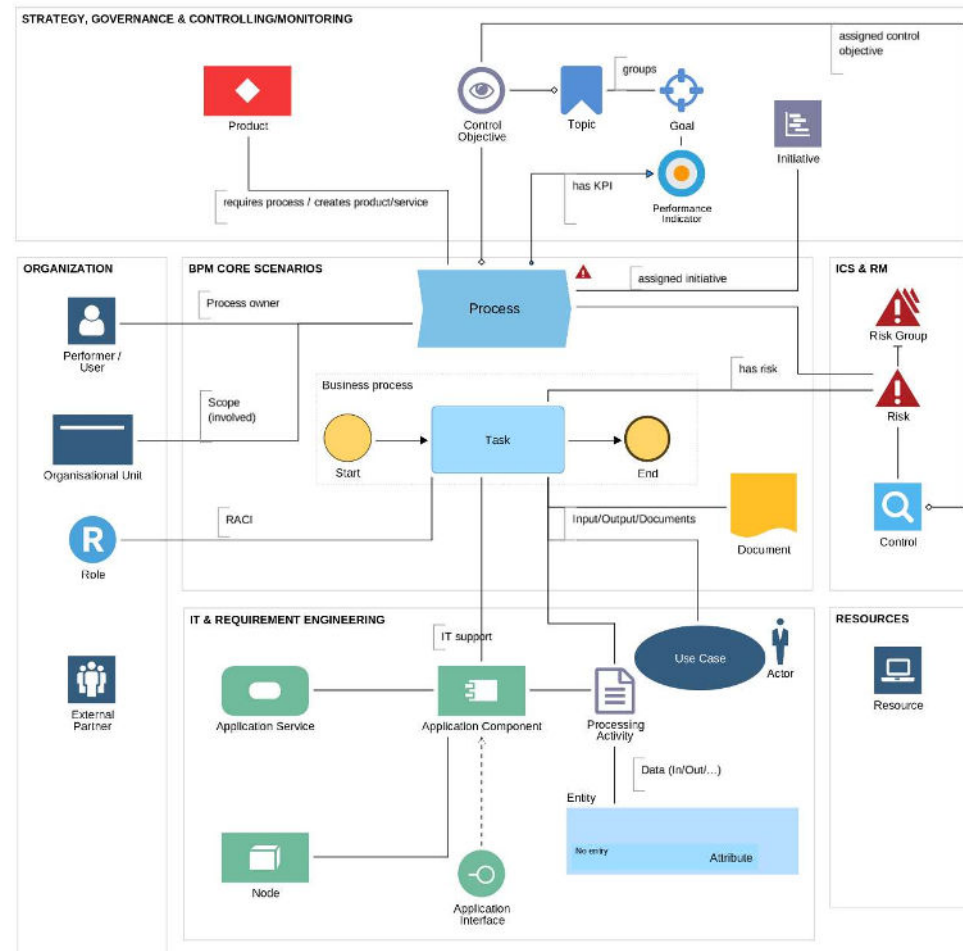


- ▶ ... and achieve controlled and sustainable process management



Successful BPM with ADONIS

Metamodel Overview



Users in ADONIS



Reader/
Employee



Designer/Process
Modeller



Contributor/
Reviewer



Revision/
Compliance/
Audit
Manager

**Strategic Process
Management**

Process Portals & Work Instructions

**Change & Initiative
Management**

**Governance, Compliance
& Audit Management**

Process Performance Management

Process Analyst/
Business Architect



PERFORM USER
ORGANISATION UNIT
ROLE

Process Design & Documentation

**Risk Management
& ICS**

Risk/
Control Manager

**Business Process
Analysis & Optimisation**



Initiative Owner/
Change Manager

**Process-based Development &
Implementation**

**Business IT
Alignment**



Subject Matter
Expert



Enterprise
Architect



Quality
Manager

Quality Management



Tool Feature Demonstration

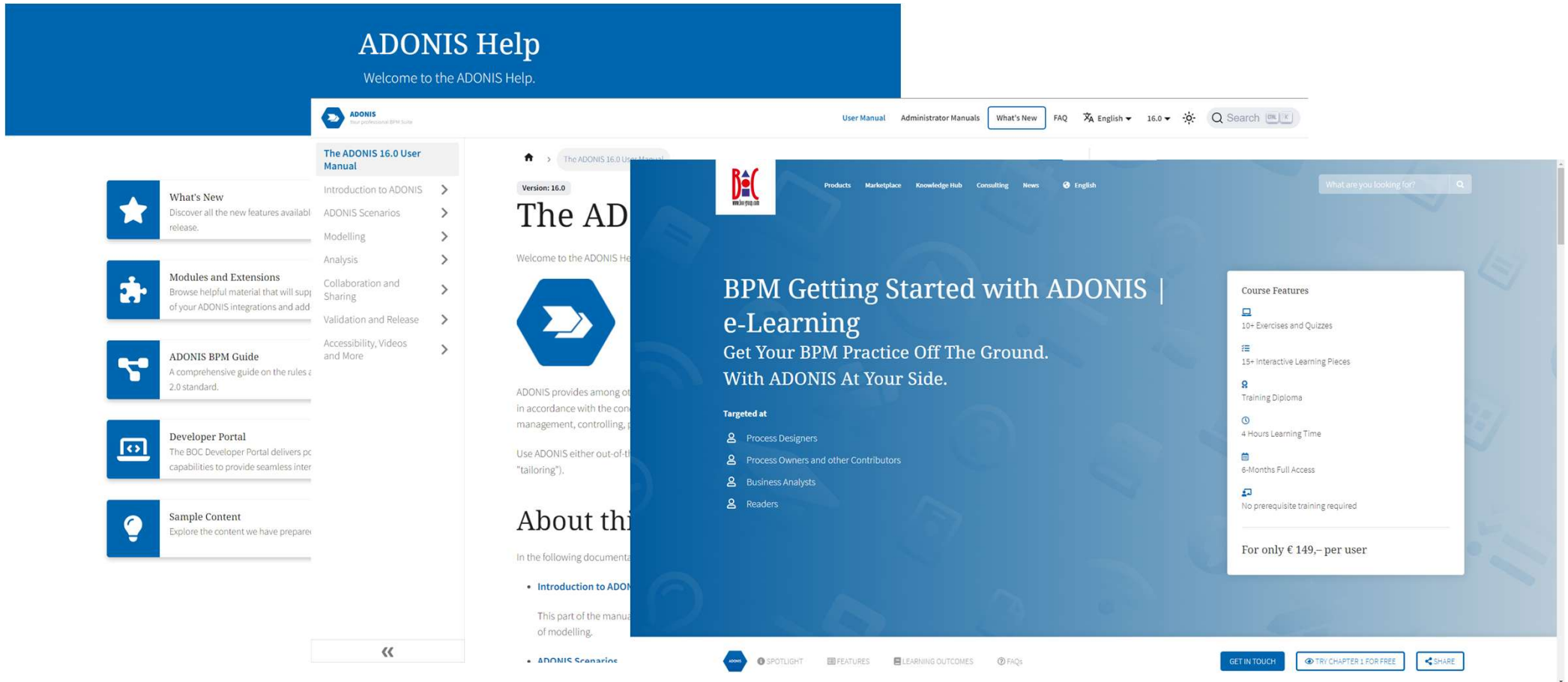


ADONIS

Business Transformation Suite

Successful BPM with ADONIS

Helpful Resources



The screenshot displays the ADONIS Help website interface. At the top, a blue banner reads "ADONIS Help" with the subtitle "Welcome to the ADONIS Help." Below this, a navigation bar includes links for "User Manual", "Administrator Manuals", "What's New", "FAQ", "English", and "16.0". A search bar is also present.

The main content area features a sidebar on the left with icons and links for "What's New", "Modules and Extensions", "ADONIS BPM Guide", "Developer Portal", and "Sample Content". The central content area is titled "The ADONIS 16.0 User Manual" and includes a table of contents with links to "Introduction to ADONIS", "ADONIS Scenarios", "Modelling", "Analysis", "Collaboration and Sharing", "Validation and Release", and "Accessibility, Videos and More".

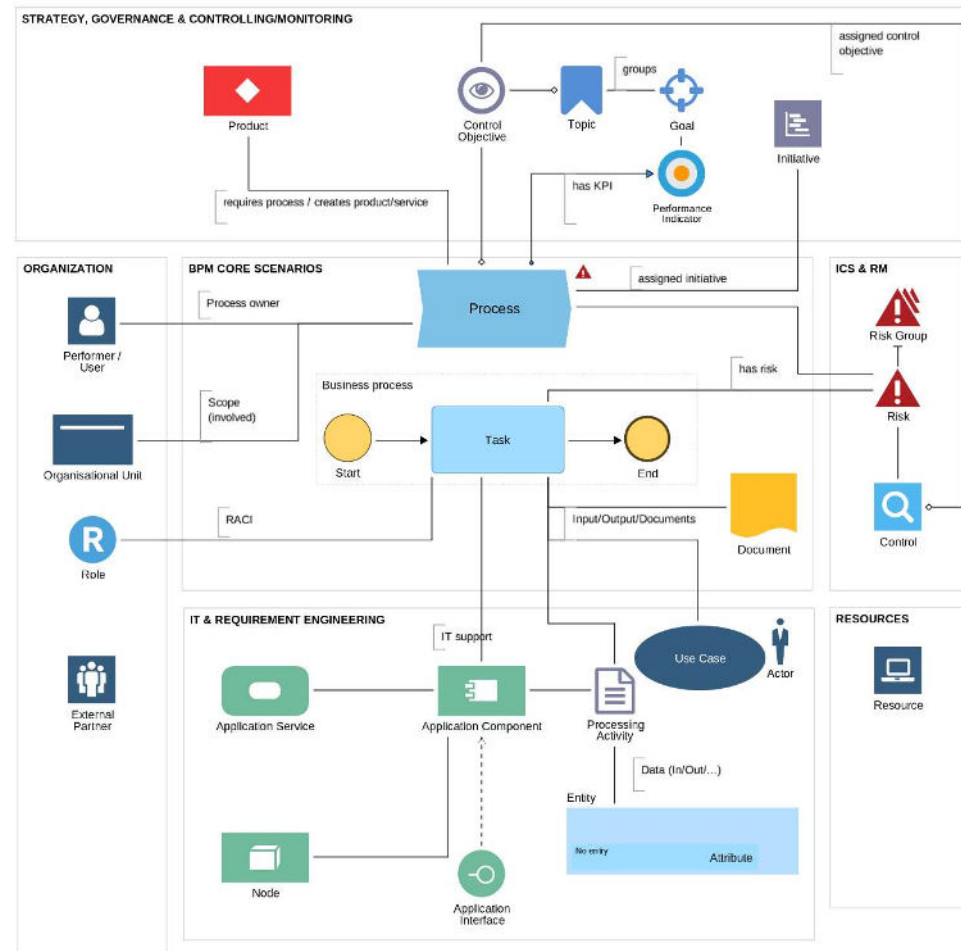
The main content area also features a large blue banner for the "BPM Getting Started with ADONIS | e-Learning" course. The banner text reads: "BPM Getting Started with ADONIS | e-Learning. Get Your BPM Practice Off The Ground. With ADONIS At Your Side." Below this, a "Targeted at" section lists: "Process Designers", "Process Owners and other Contributors", "Business Analysts", and "Readers".

A "Course Features" box on the right lists: "10+ Exercises and Quizzes", "15+ Interactive Learning Pieces", "Training Diploma", "4 Hours Learning Time", "6-Months Full Access", and "No prerequisite training required". The price is listed as "For only € 149,- per user".

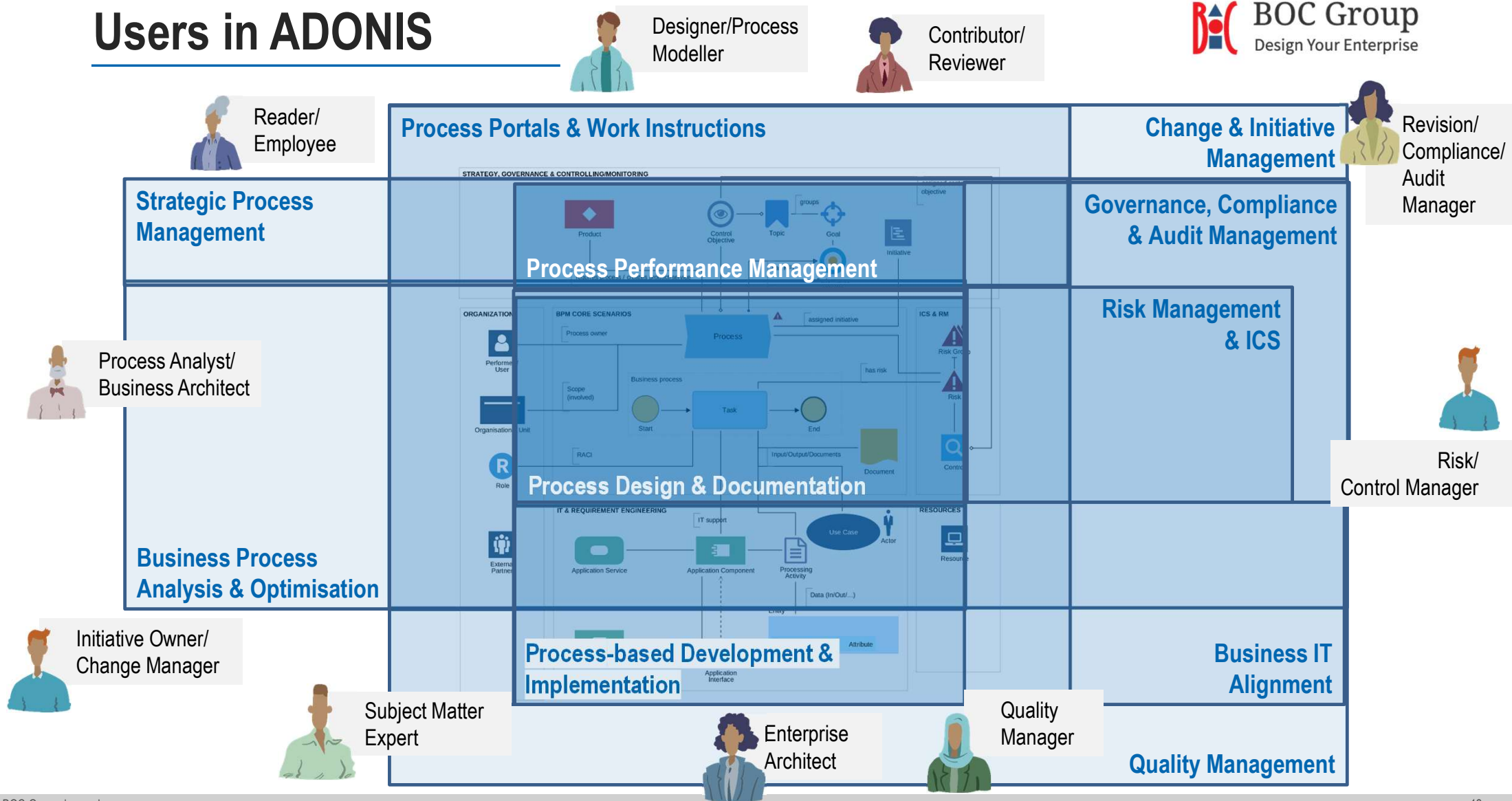
At the bottom, a navigation bar includes links for "GET IN TOUCH", "TRY CHAPTER 1 FOR FREE", and "SHARE".

Successful BPM with ADONIS

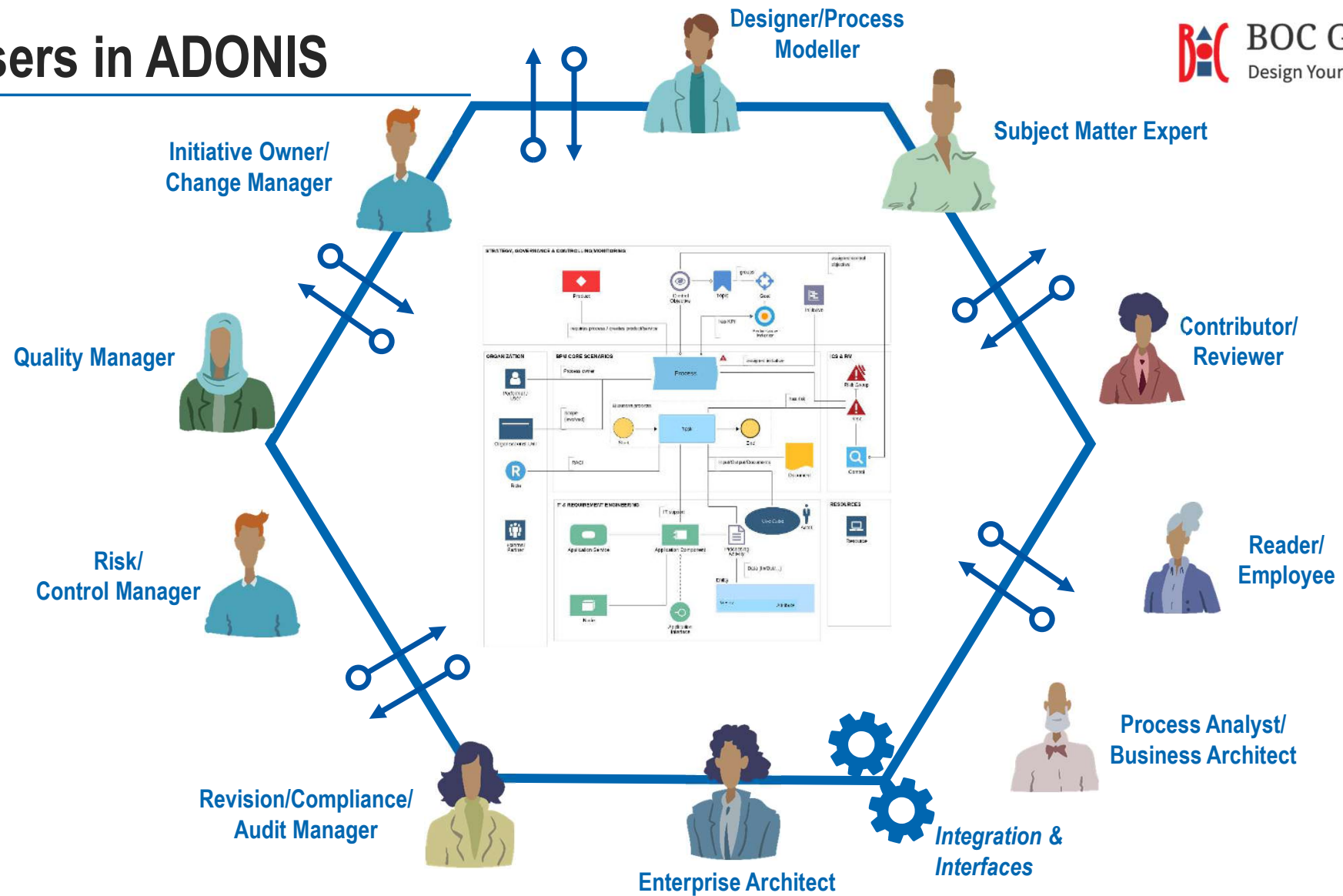
Artefacts in ADONIS: Overview



Users in ADONIS



Users in ADONIS



Users in ADONIS

Named Use Licenses

Simply two user types

Annual Subscription per user



ADONIS User: Users get **full access** to all ADONIS functionality.

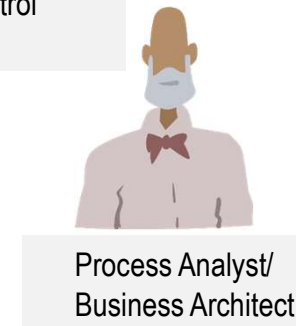
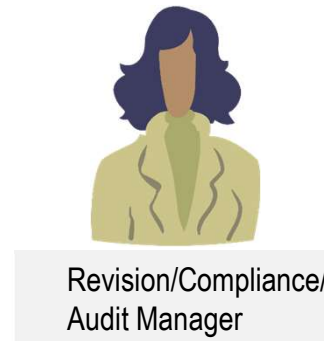


ADONIS Reader: Readers can **view** models, reports, views and dashboards.
Readers **cannot modify** any repository data or models.

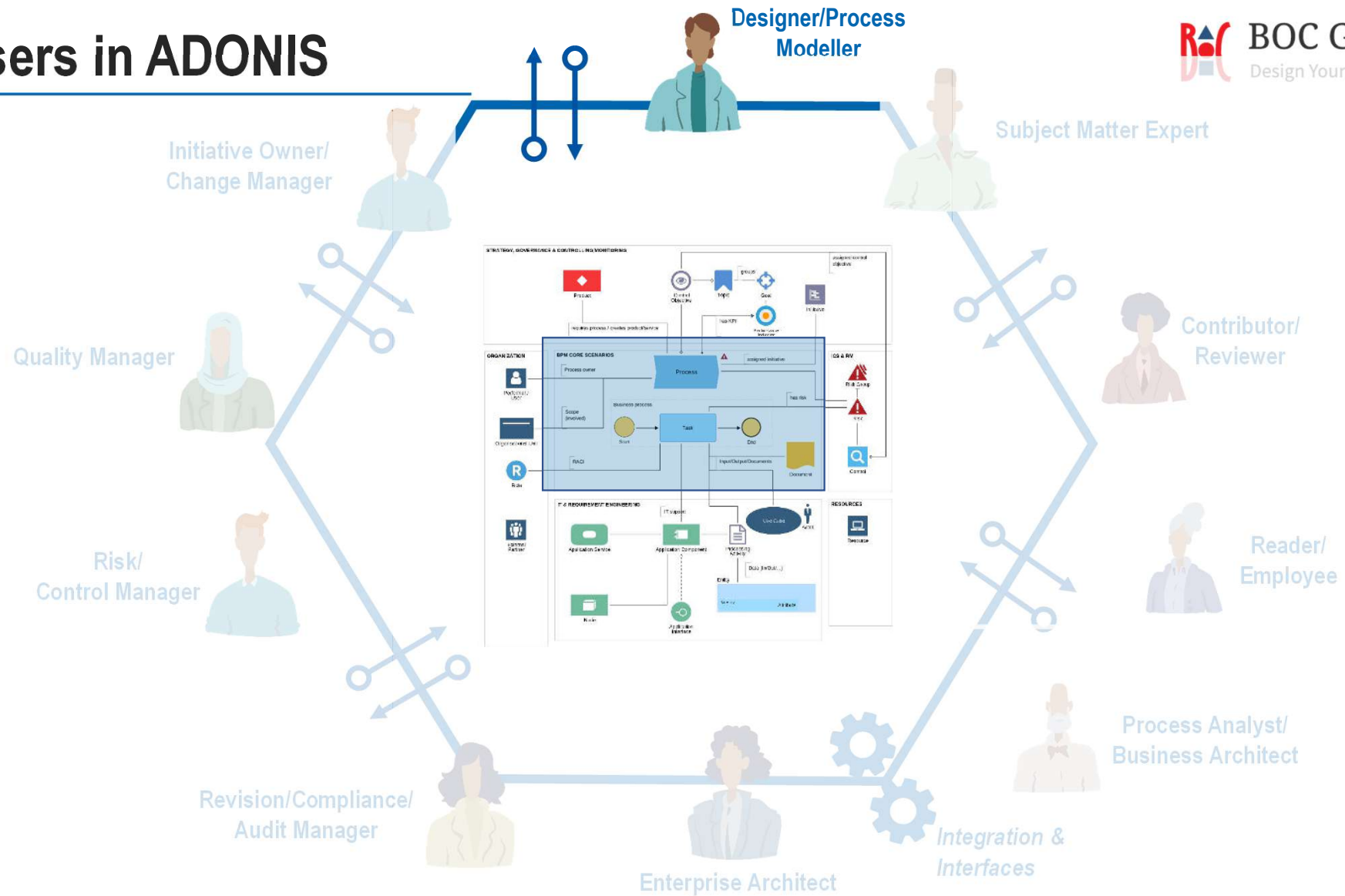
Built for cross-functional teams

Facilitating their day-to-day jobs

- ▶ Keep an eye on what is changing
- ▶ Contribute to process initiatives
- ▶ Redesign and optimize operations
- ▶ Approve and release new process definitions
- ▶ Collaborate on key transformation projects
- ▶ Deliver efficient results as a team



Users in ADONIS



Designer/Process Modeller

Process Modeller tasks – tool support

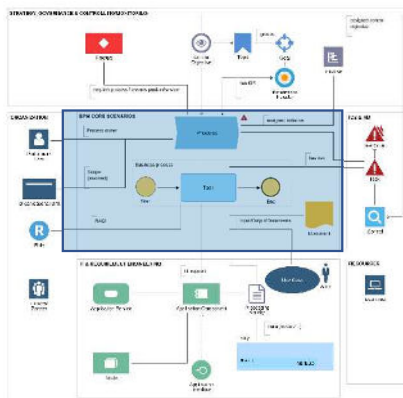


Process Modeller tasks

- ▶ Quick and efficient collection and documentation of the process structure and, if needed, organisational structure
- ▶ Enrichment of the process models with business-related information
- ▶ Creation and usage of the process model repository for further topics, such as standard operating procedures (SOP), quality management, risk management, process requirements for software systems introduction
- ▶ Quick and efficient update of the process repository in case of changes

Support by ADONIS

- ▶ Intuitive graphical modelling editor
- ▶ AI assisted business process creation and refinement
- ▶ Enrichment of the BPMN method and notation with more business elements (responsibilities, quality and risk management) → "BPMN fit for business"
- ▶ Online property and class filters to reduce complexity for end users
- ▶ Information maintenance via master data management (Organiser)
- ▶ Configurable access right profiles for different contributors and stakeholders

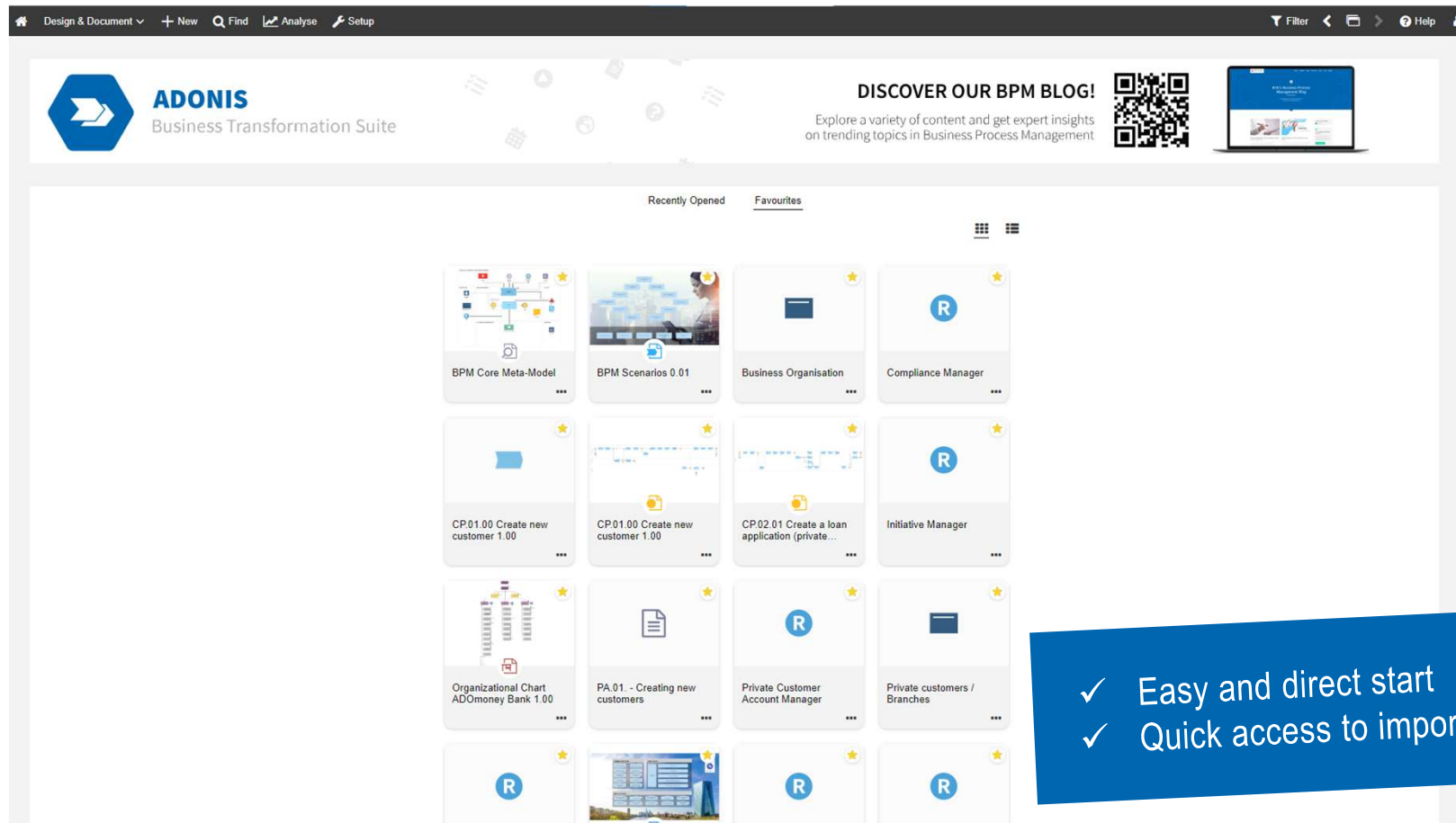


Designer/Process Modeller

Get started quickly and easily



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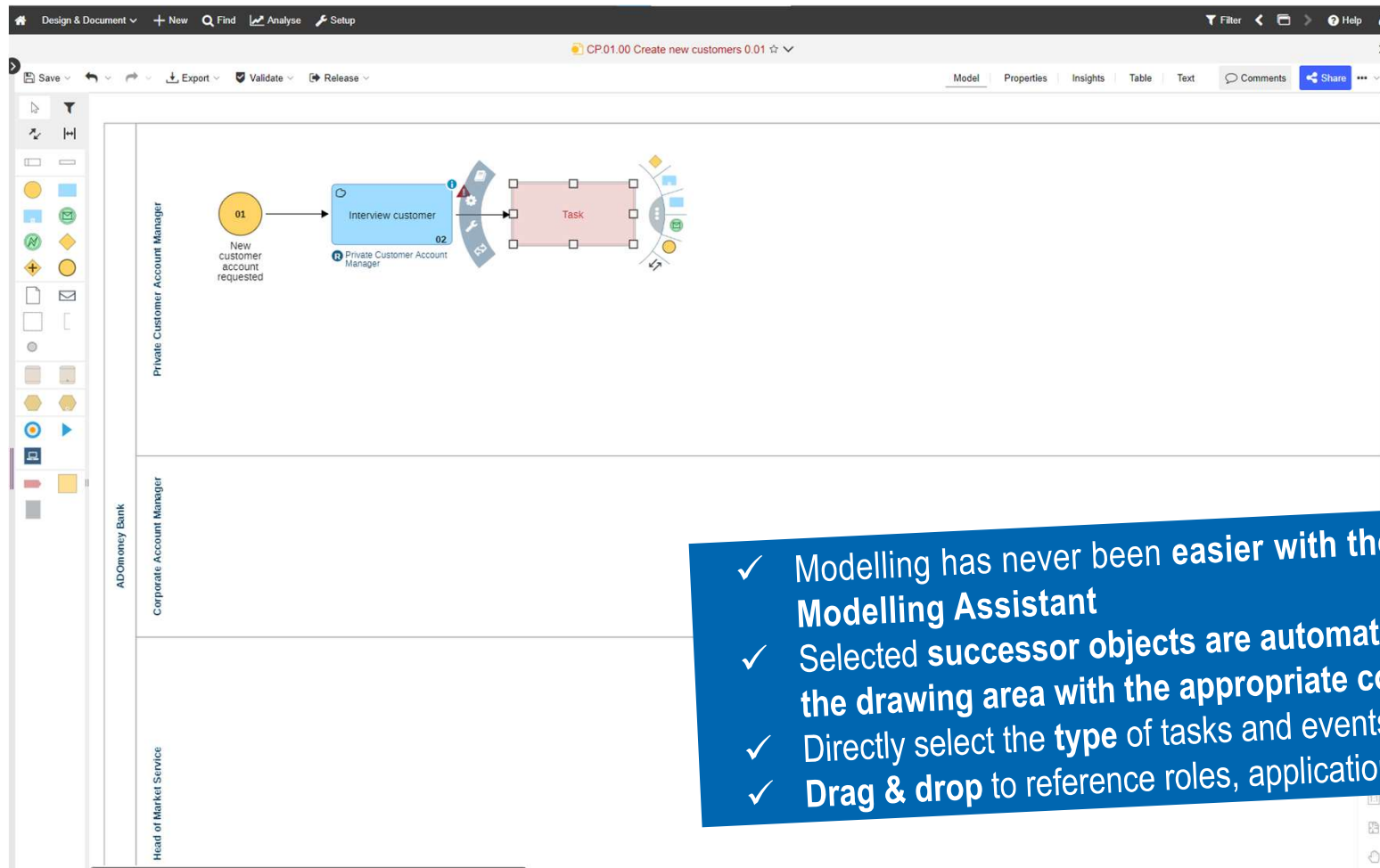


- ✓ Easy and direct start
- ✓ Quick access to important functions

Designer/Process Modeller



Easy Modelling with the Hover Modelling Assistant



- ✓ Modelling has never been easier with the smart **Hover Modelling Assistant**
- ✓ Selected **successor objects** are automatically placed on the drawing area with the appropriate connector
- ✓ Directly select the **type** of tasks and events
- ✓ **Drag & drop** to reference roles, applications, etc.

Designer/Process Modeller

AI assisted process model creation



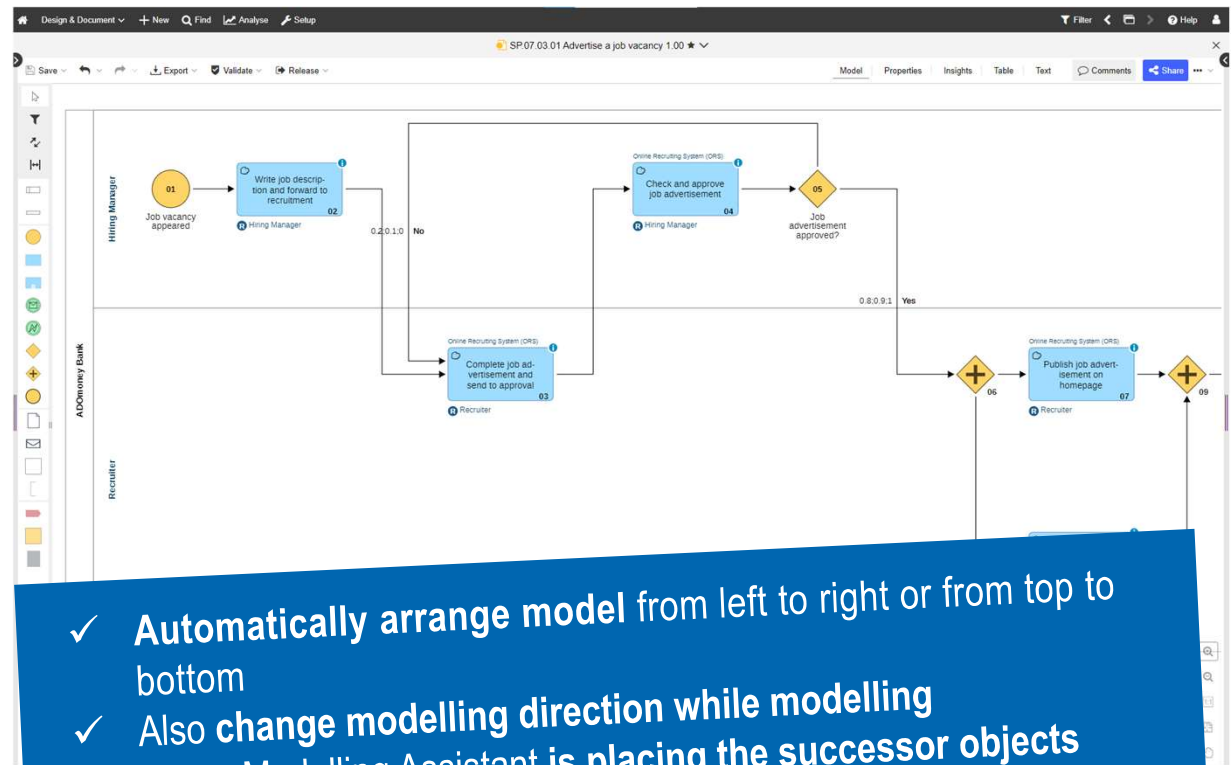
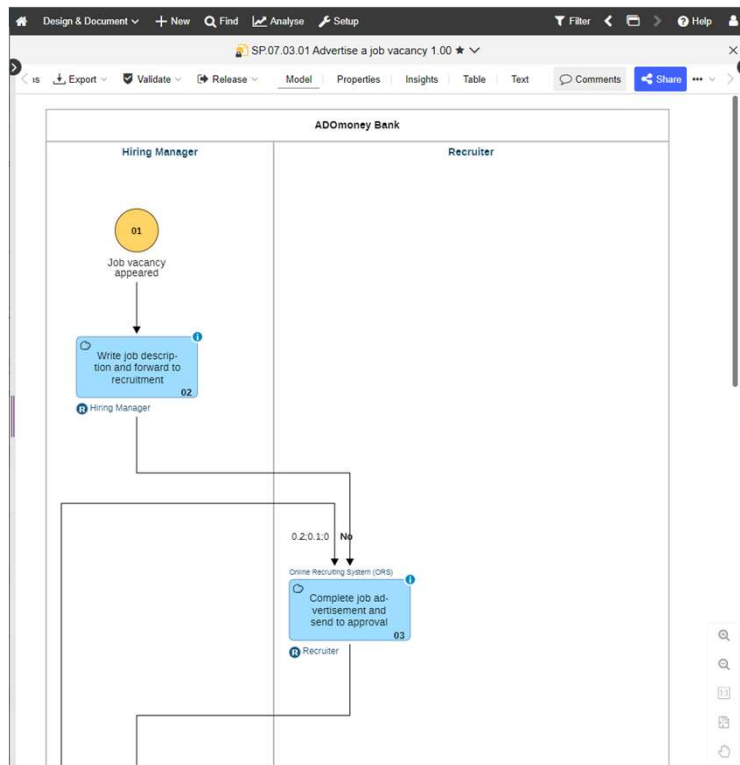
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- ✓ Process model from description
- ✓ Intelligent process refinery
- ✓ Contextual assignment of Roles
- ✓ Complexity-based process enrichment

Designer/Process Modeller



Automatically adjust the modelling direction via mouse click



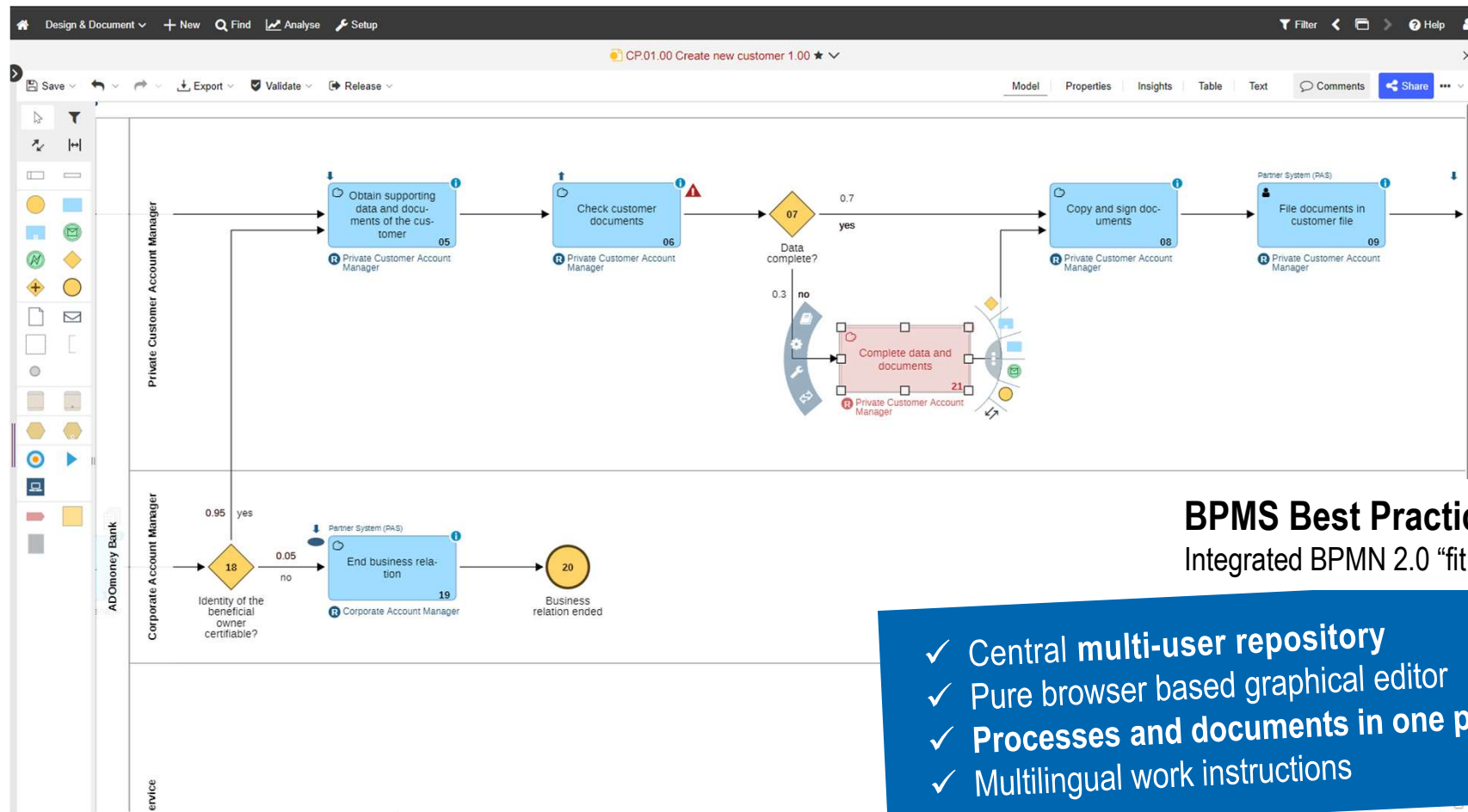
- ✓ Automatically arrange model from left to right or from top to bottom
- ✓ Also change modelling direction while modelling
- ✓ Hover Modelling Assistant is placing the successor objects automatically according to the modelling direction

Designer/Process Modeller



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Easy process design



BPMS Best Practice Method
Integrated BPMN 2.0 “fit for business”

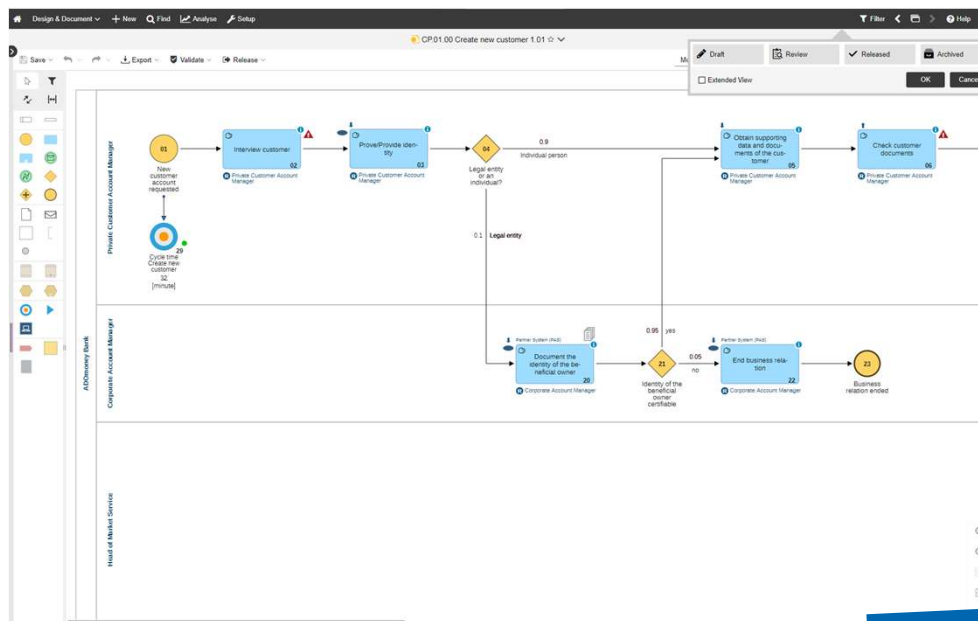
- ✓ Central multi-user repository
- ✓ Pure browser based graphical editor
- ✓ Processes and documents in one place
- ✓ Multilingual work instructions

Designer/Process Modeller

Easy process design



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► **Full BPMN 2.0 support**

► **Upload of documents** to manage all information in a single database (**ADONIS Document Store**)

► **Property Filter** for reducing complexity for end users (for properties and classes)

► **Integrated translation support** for international projects and multinational companies

► **Text formatting** for structured descriptions

- ✓ Online filter for different stakeholders and user groups
- ✓ **Processes and documents in one place**
- ✓ Multilingual work instructions

Designer/Process Modeller

Easy process design



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✓ „Facebook“ for processes!

✓ Collaborate with colleagues during the process design or share feedback on released content

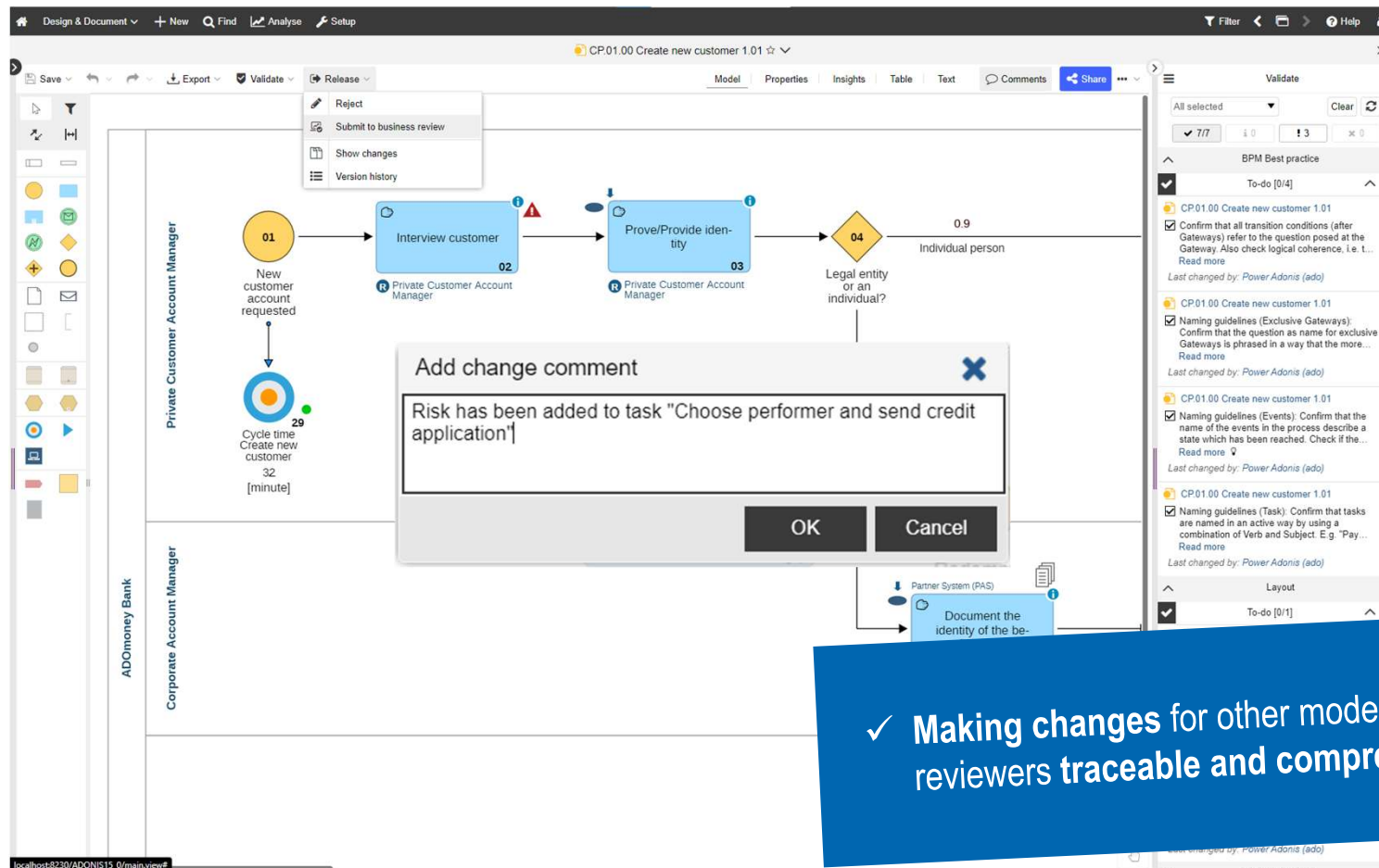
✓ Tag your colleagues and comment on specific elements in the model or comment the repository objects

✓ Track resolutions on comments

✓ „Consulting“ in the cloud!

Designer/Process Modeller

Record changes with a change command



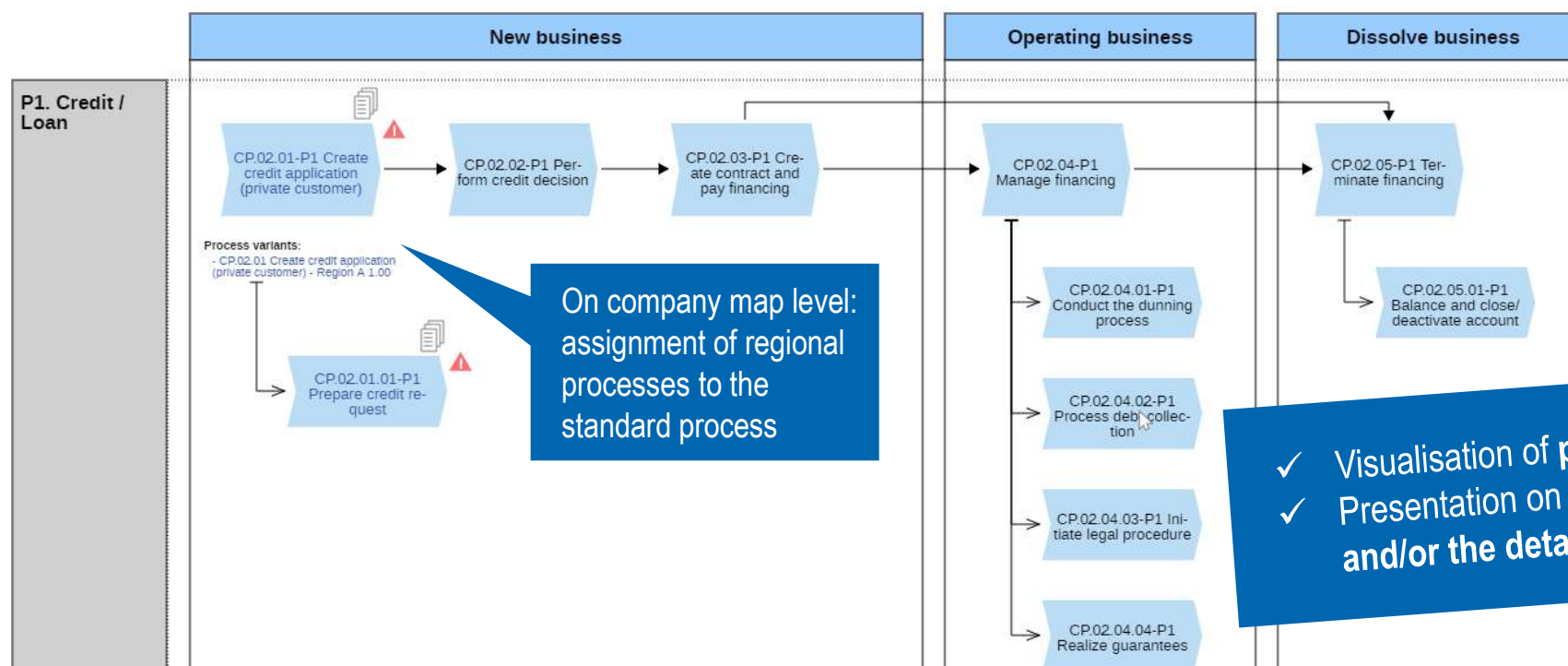
✓ Making changes for other modellers and reviewers traceable and comprehensible

Designer/Process Modeller



Modelling of process variants, e.g. because of regional differences

CP.02 Financing



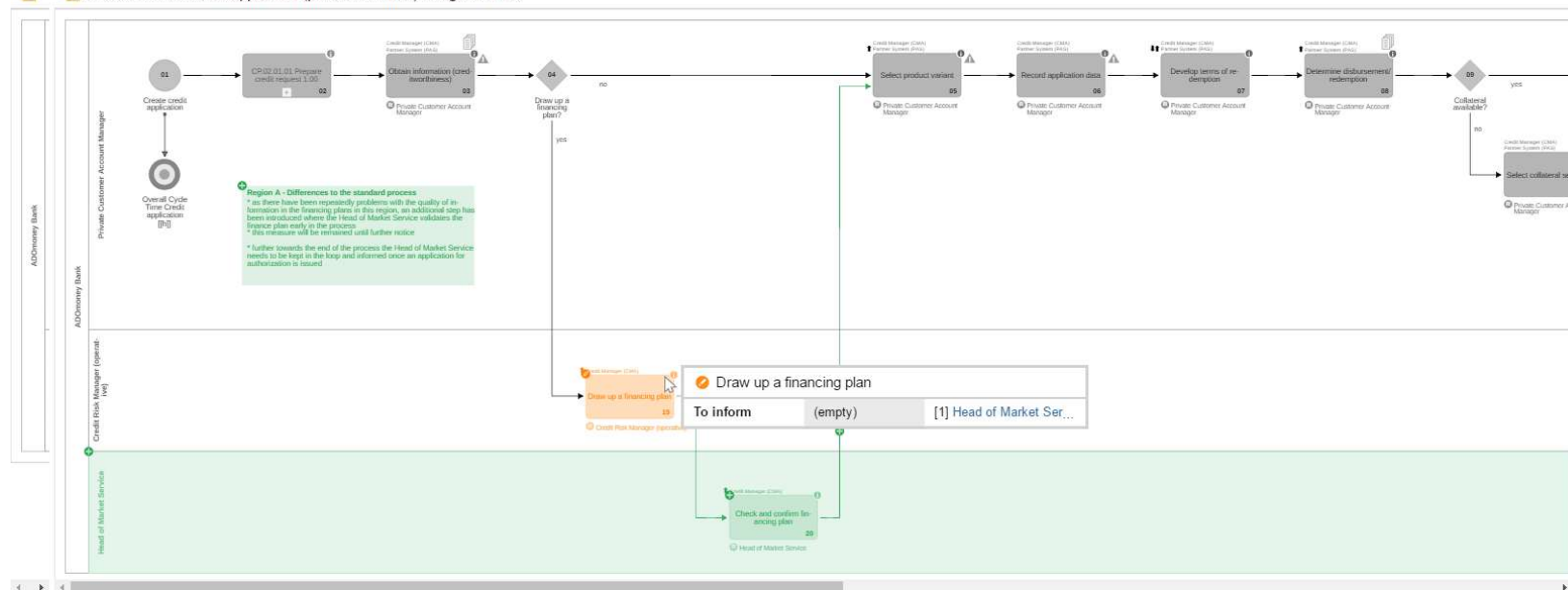
- ✓ Visualisation of process variants
- ✓ Presentation on company map level and/or the detailed processes

Designer/Process Modeller



Modelling of process variants, e.g. because of regional differences

CP.02.01 Create credit application (private customer) - Region A 1.00

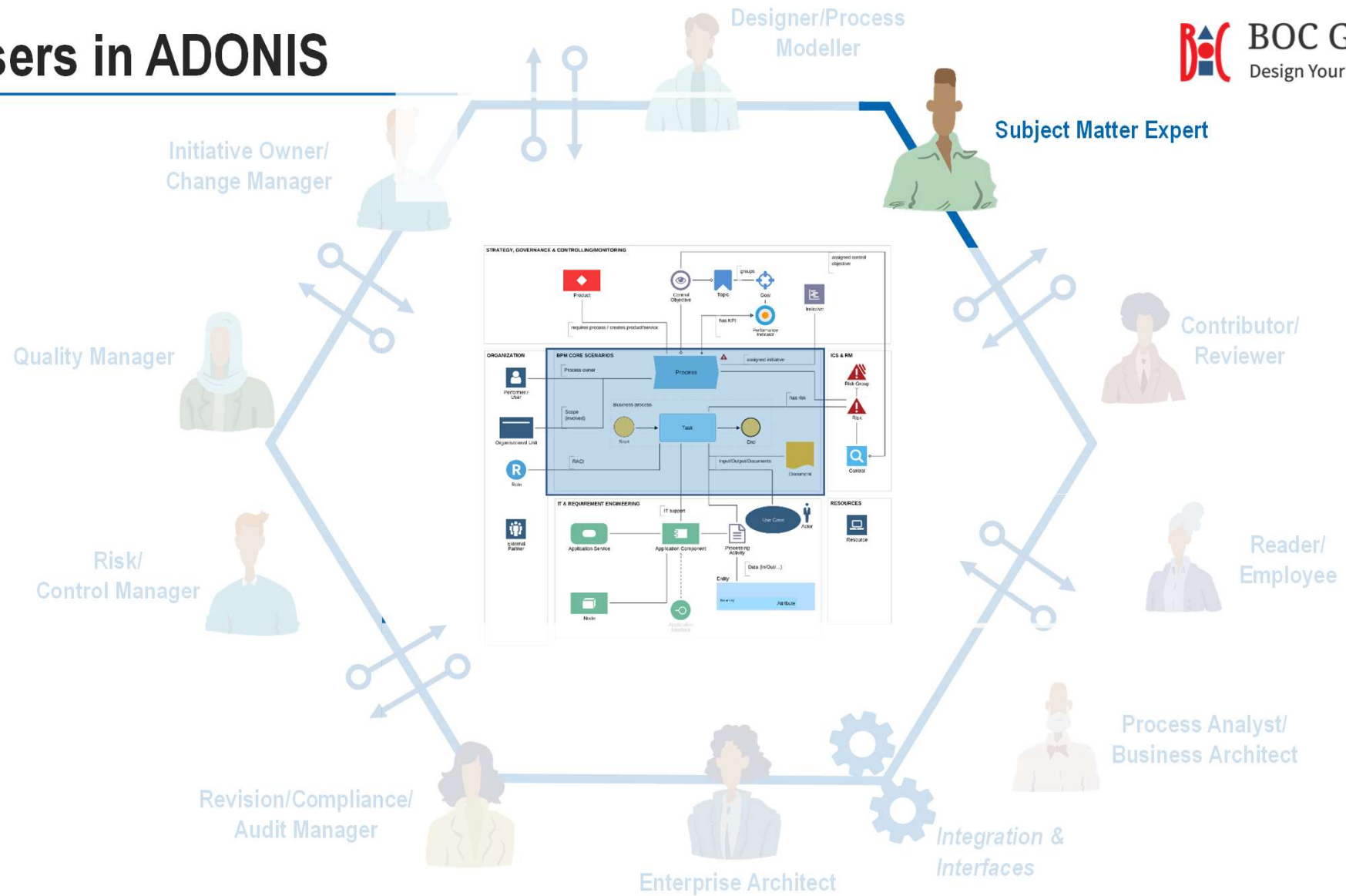


Details: 5 Added 14 Changed 1 Removed

Type	Name	CP.02.01 Create credit application (private customer) 1.00 [Base model]	CP.02.01 Create credit application (private customer) 1.00 [Region A]
+	Notiz	-	added
+	Check and confirm financing plan	-	added
+	Leiter Marktservice	-	added
+	Sequence flow (Check and confirm financing plan -> ...)	-	added
+	Sequence flow (Draw up a financing plan -> Check an ...)	-	added
+	Draw up a financing plan	-	added
+	To inform	(empty)	[1] Head of Market Service

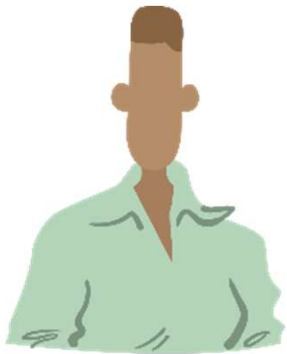
- ✓ Comparison of models to determine the differences in process variants
- ✓ Highlighting new and changed elements in the process diagram

Users in ADONIS



Subject Matter Expert

Subject Matter Expert tasks– tool support

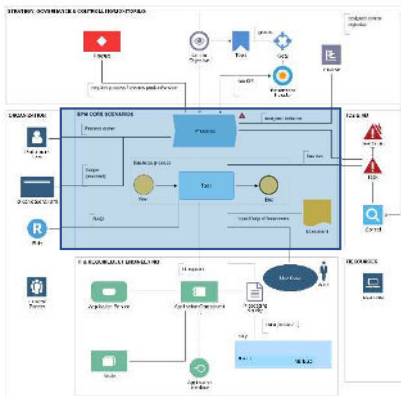


Subject Matter Expert tasks

- ▶ Quickly describe the AS-IS process according to own experience and expertise
- ▶ Ensure compliance with industry standards and best practices
- ▶ Assists in the review and release of processes
- ▶ Support change management initiatives within the organization.

Support by ADONIS

- ▶ Intuitive Process Drafter to describe a process without any BPMN knowledge
- ▶ Read & explore processes, and related information on the organisation
- ▶ Process portal to give feedback and improvement proposals



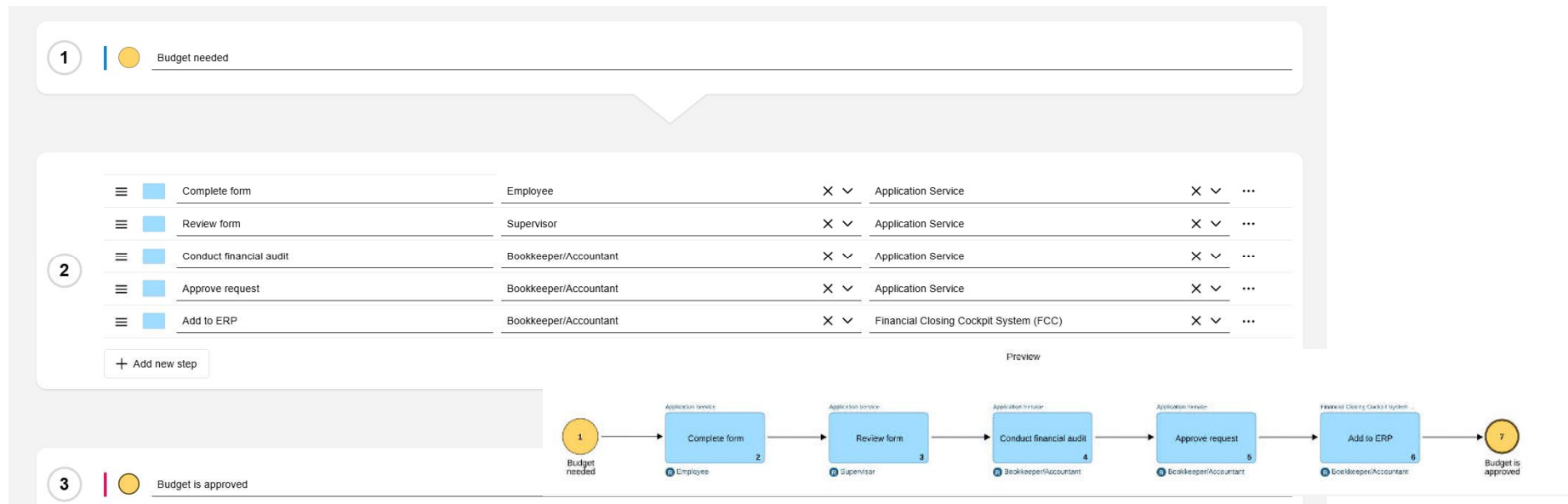
Subject Matter Expert



Simplified process modelling with Process Drafter



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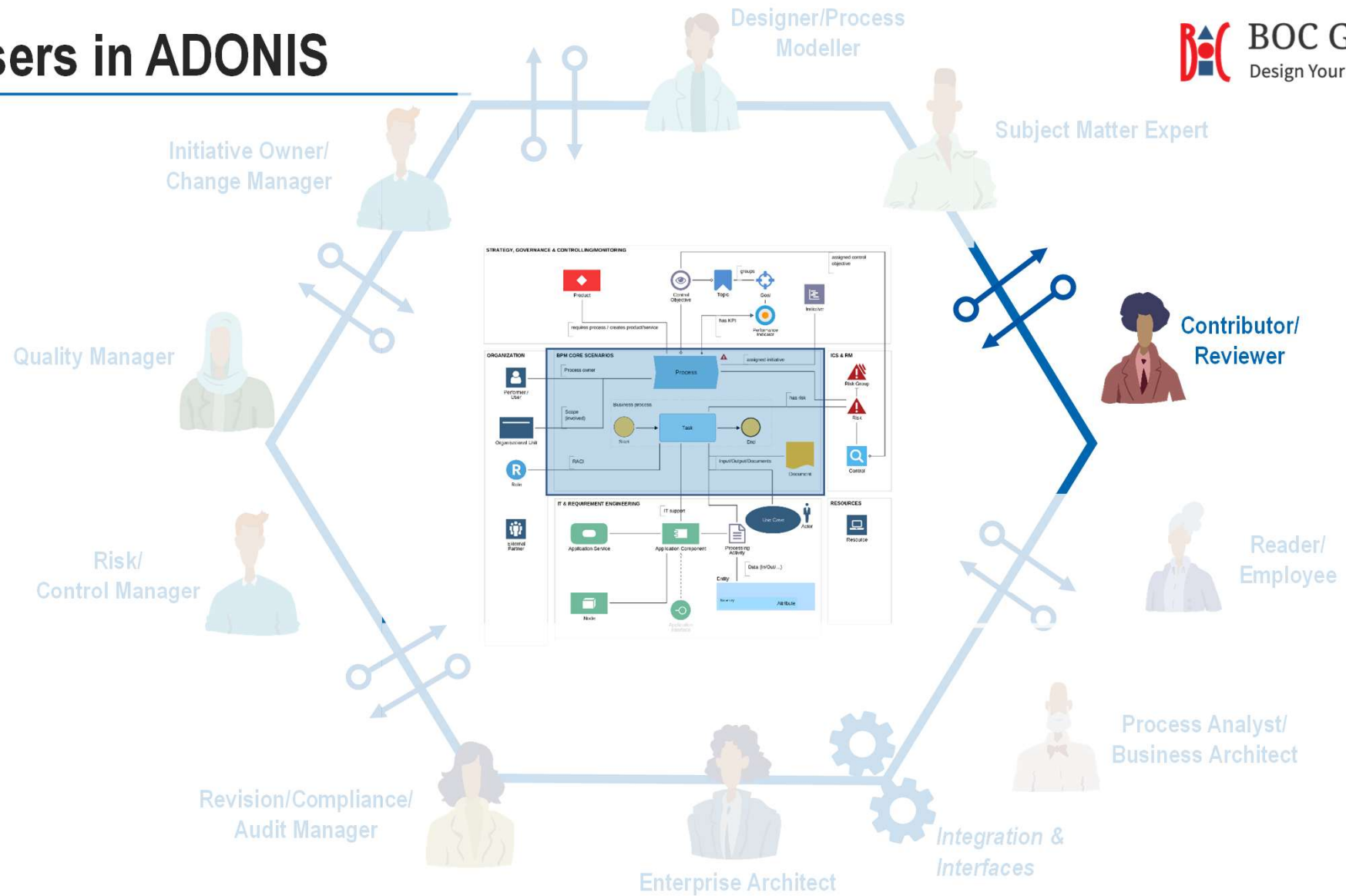
Guided step-by-step process entry for easy and structured workflow documentation

Swift selection or creation of related users and application

Automatic generation of BPMN-compliant process models for seamless visualization

Flexible process refinement to ensure its accuracy and completeness

Users in ADONIS



Contributor/Reviewer

Reviewer tasks – Tool support

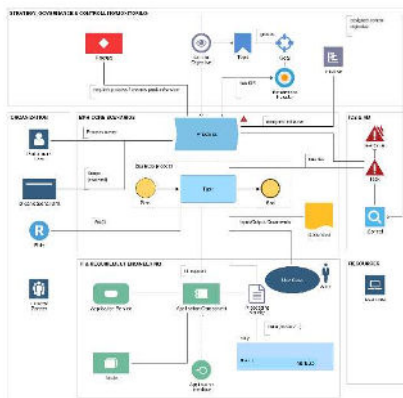


Reviewer tasks

- ▶ Methodical and business review of process diagrams ahead of release
- ▶ Evaluation / assessment of improvement proposals
- ▶ Evaluation of the process life cycle

Support by ADONIS

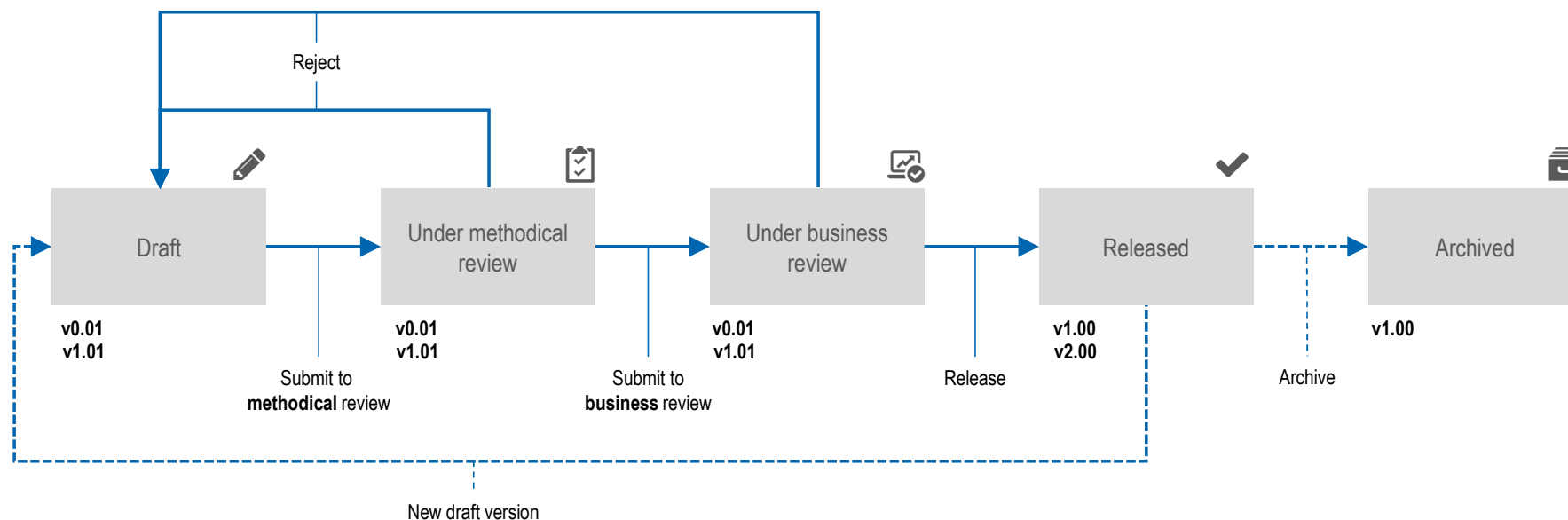
- ▶ Support of process governance by integrated release and versioning workflow
- ▶ Flexible adaptations of the release and versioning workflow possible
- ▶ Provision of revision-secure versioning of the process diagrams
- ▶ Revision-secure archiving of the process diagrams



Contributor/Reviewer



Configurable workflows for controlling procedures



Stable and transparent workflows with logging of status transitions and changes

Role-specific tasks and dashboards for improved user experience

Configurable voting mechanism for the release of a model

Configurable prolongation mechanism to extend the validity of a model

Contributor/Reviewer

Control of the process release



Control & Release ▾ + New 🔍 Find 📊 Analyse

Processes

Review and release processes with a single click.

☒ Overview of Processes

8 Draft	1 Under methodical review	0 Under business review	0 Released
------------	------------------------------	----------------------------	---------------

Processes (Actions pending) ▾

Type	Name	State	Date ↑	Valid from	Actions
Draft					
	MP.08 Revision and Audit Management 1.01		09.10.2018	---	Show actions
	BPM Scenarios 0.01		12.03.2019	---	Show actions
	SP.07 Human Resource Management 0.01		23.07.2019	01.04.2019	Show actions
	MP.03.02.01 Yearly Financial Budgeting (Financial Controlling) 0.01		05.10.2020	---	Show actions
	SP.07.03.02-O Application process (online) 0.01		06.10.2020	30.10.2019	Show actions
	SP.07.03.02 Application process 0.01		06.10.2020	30.09.2019	Show actions
	CP.01 Advise customer 1.01				
	CP.02.01-O Create credit application (private customer, online) 0.01				
Under methodical review					
	CP.01.00 Create new customer 1.01				

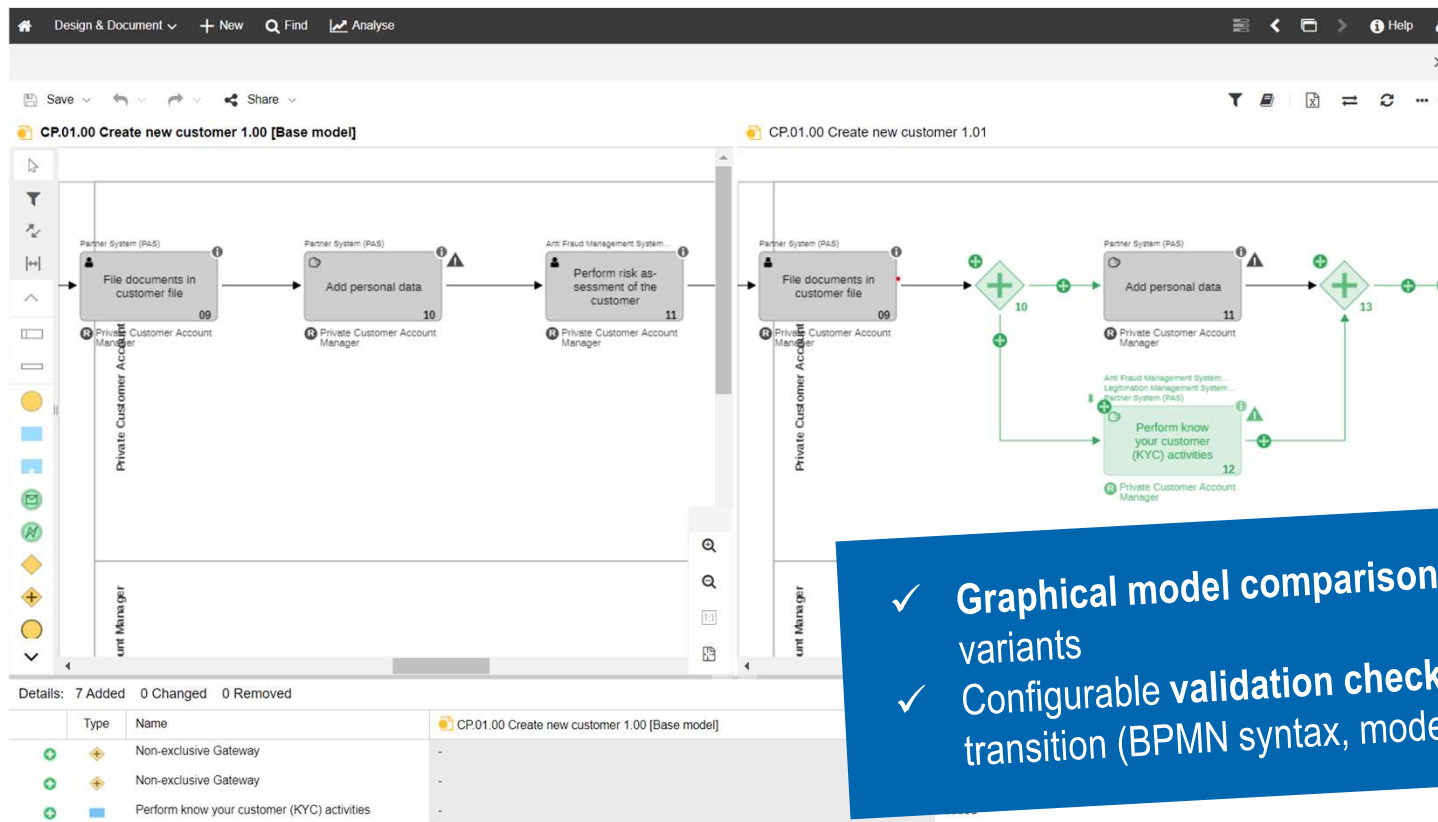
✓ **Process Governance:** quick overview of the release states of all processes

Contributor/Reviewer



Sound decisions in the release process

- ▶ Active property filter for comparing models
- ▶ Individually configure which attributes to be highlighted in model comparison

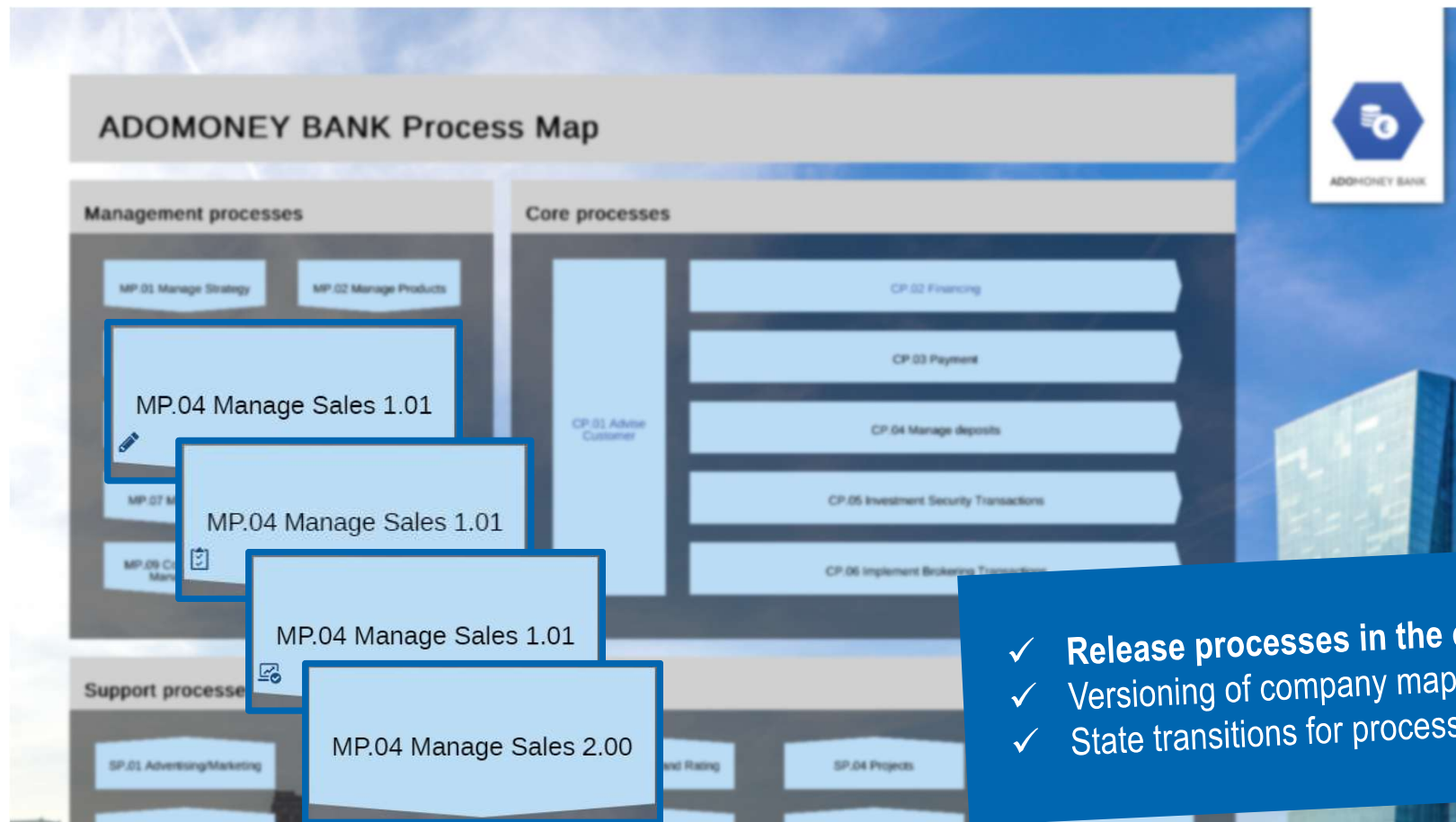


- ✓ Graphical model comparison between process variants
- ✓ Configurable **validation checks** for each state transition (BPMN syntax, modelling guidelines, etc.)

Contributor/Reviewer

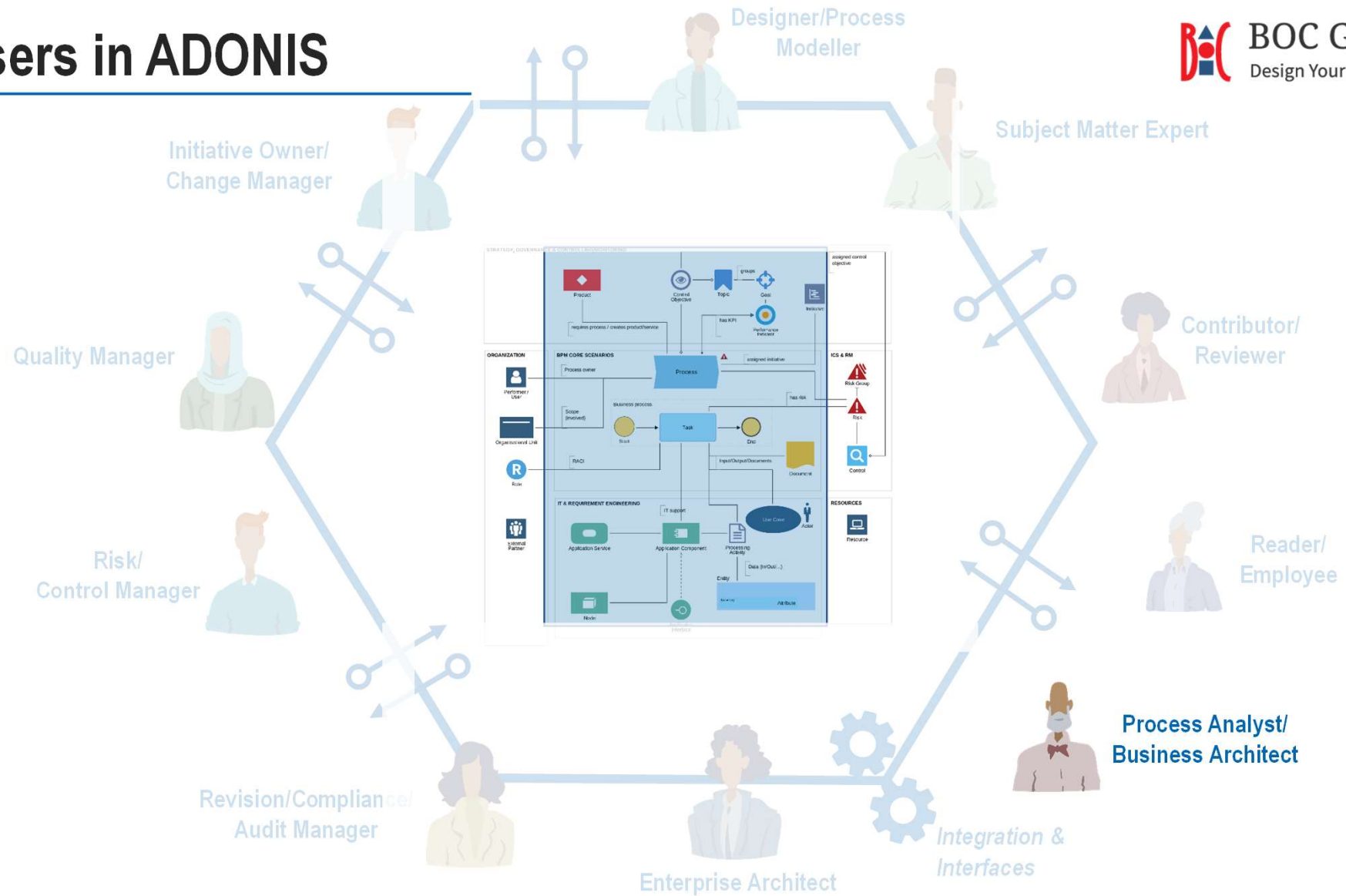


Process release workflow for company maps



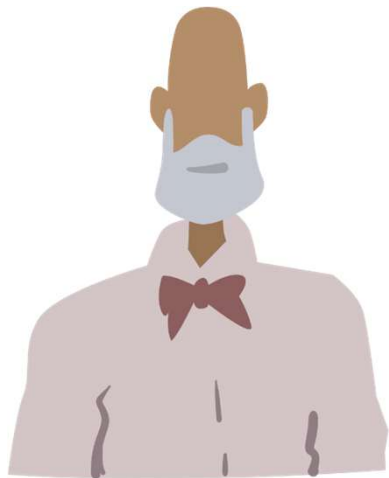
- ✓ Release processes in the company map
- ✓ Versioning of company maps
- ✓ State transitions for processes in the company map

Users in ADONIS



Process Analyst/Business Architect

Process Analyst/Business Architect tasks – tool support

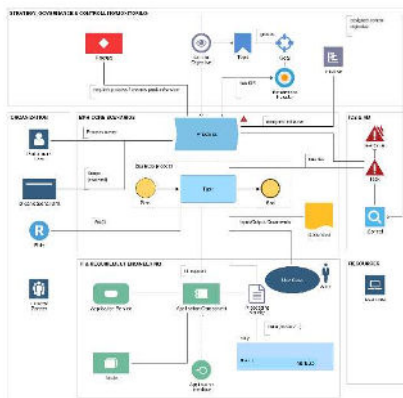


Process Analyst/Business Architect tasks

- ▶ Answers to questions such as:
 - ▶ What problem-solving potential lies in our processes?
 - ▶ What roles are involved in these processes?
 - ▶ What level of maturity do our processes have?
- ▶ Suggestions for improving the processes

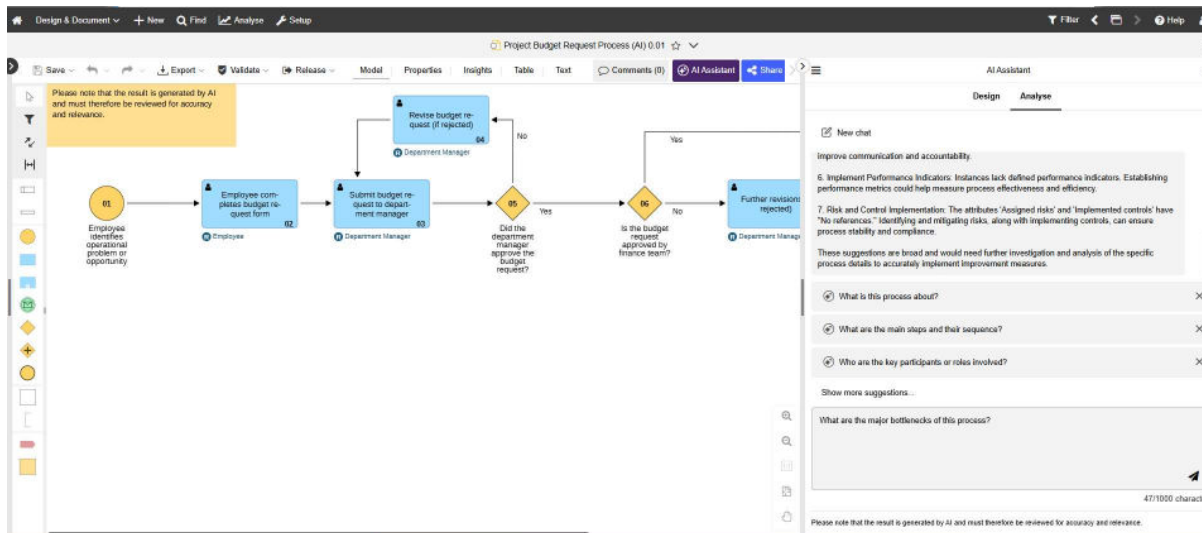
Support by ADONIS

- ▶ Provision of a wide range of evaluation options for processes, documents, responsibilities, IT systems
- ▶ Conversational AI chat for ad-hoc analysis, that helps analysts explore dependencies, risks, and optimization paths through natural language
- ▶ Definition and management of initiatives for organisational change
- ▶ Export of analytic results and dashboard content for presentations and advanced data analysis



Process Analyst/Business Architect

ADONIS AI-assisted process analysis



AI Assistant

Design Analyse

New chat

****Submit budget request to department manager**:**

- Total Time = 600000 + 0 + 0 + 300000 = 900000
- CE = 600000 / 900000 ≈ 0.6667

****Further revisions (if rejected)**:**

- Total Time = 3600000 + 1200000 + 1800000 + 300000 = 6900000
- CE = 3600000 / 6900000 ≈ 0.5217

Overall Process Efficiency can be calculated as the average Cycle Efficiency of all tasks. Let's calculate:

- Overall Process CE = (0.4225 + 0.5882 + 0.4167 + 0.6667 + 0.5217) / 5 ≈ 0.5232

This overall process efficiency indicates that, on average, approximately 52.3% of the total process time is spent in execution, which is directly contributing to completing tasks, while the rest accounts for waiting, resting, and transport times.

What role is responsible for executing the task 'Allocate and communicate budget to employee?' X

What happens after the 'Employee identifies operational problem or opportunity' event in the process? X

Show more suggestions...

Ask anything about the process...

- ✓ AI provides **intelligent process analysis** while chatting with you
- ✓ **Ad-hoc analysis** of process efficiency, bottlenecks, and risks
- ✓ Contextually-aware **process enrichment**

Process Analyst/Business Architect

Analyse and evaluate central data



Type	Name	State	Process type	Key process	Date of last change	Valid from	Valid until	Resubmission date	Reports
Business Process Diagram									
CP:01.00	Create new customer 1.01	✓	Core process	Yes	05.12.2022	01.01.2022	02.01.2025	01.12.2024	📄 ? 🔄
CP:01.00	Create new customer 1.00	✓	Core process	Yes	05.12.2022	01.07.2018	31.12.2023	01.12.2023	📄 ? 🔄
CP:01.00	Create new customers 0.01	✓	Core process	Yes	13.12.2022	01.01.2022	02.01.2025	01.12.2024	📄 ? 🔄
CP:01.00-O	Create new customer (online) 0.01	✓	Core process	Yes	05.12.2022	01.04.2019	01.12.2024	01.11.2024	📄 ? 🔄
CP:01.00.01	Check for connected clients 1.00	✓	Core process	No entry	24.10.2022	01.07.2019	01.07.2025	01.06.2025	📄 ? 🔄
CP:02.01	Create a loan application (private customer) 1.00	✓	Core process	Yes	05.12.2022	01.05.2018	01.05.2023	01.04.2023	📄 ? 🔄
CP:02.01	Create a loan application (private customer) - Region A 1.00	✓	Core process	Yes	05.12.2022	01.05.2018	31.05.2023	01.05.2023	📄 ? 🔄
CP:02.01-O	Create a loan application (private customer, online) 0.01	✓	Core process	Yes	01.12.2022	01.05.2020	31.05.2025	30.04.2025	📄 ? 🔄
CP:02.01.01	Prepare a loan request 1.00	✓	Core process	Yes	24.10.2022	01.06.2019	31.05.2025	01.05.2025	📄 ? 🔄
Process									
CP:01	Advise Customer 1.00	✓	Core process	Yes	17.06.2022		📄
CP:01.00	Create new customer 1.00	✓	Core process	Yes	05.12.2022		📄
CP:01.00	Create new customer 1.01	✓	Core process	Yes	05.12.2022		📄
CP:01.00.01	Check for connected Clients 1.00	✓	Core process	No entry	05.12.2022		
CP:02	Financing 1.00	✓	Core process	Yes					
CP:02.01-P1	Create a loan application (private customer) 1.00	✓	Core process	Yes					
CP:02.01.01-P1	Prepare a loan request 1.00	✓	Core process	Yes					
MP:01	Manage Strategy 1.00	✓	No entry	No e					
Process Landscape									
CP:01	Advise customer 1.01	✓							
CP:01	Advise customer 1.00	✓							
CP:02	Financing 1.00	✓							

Validity of my processes

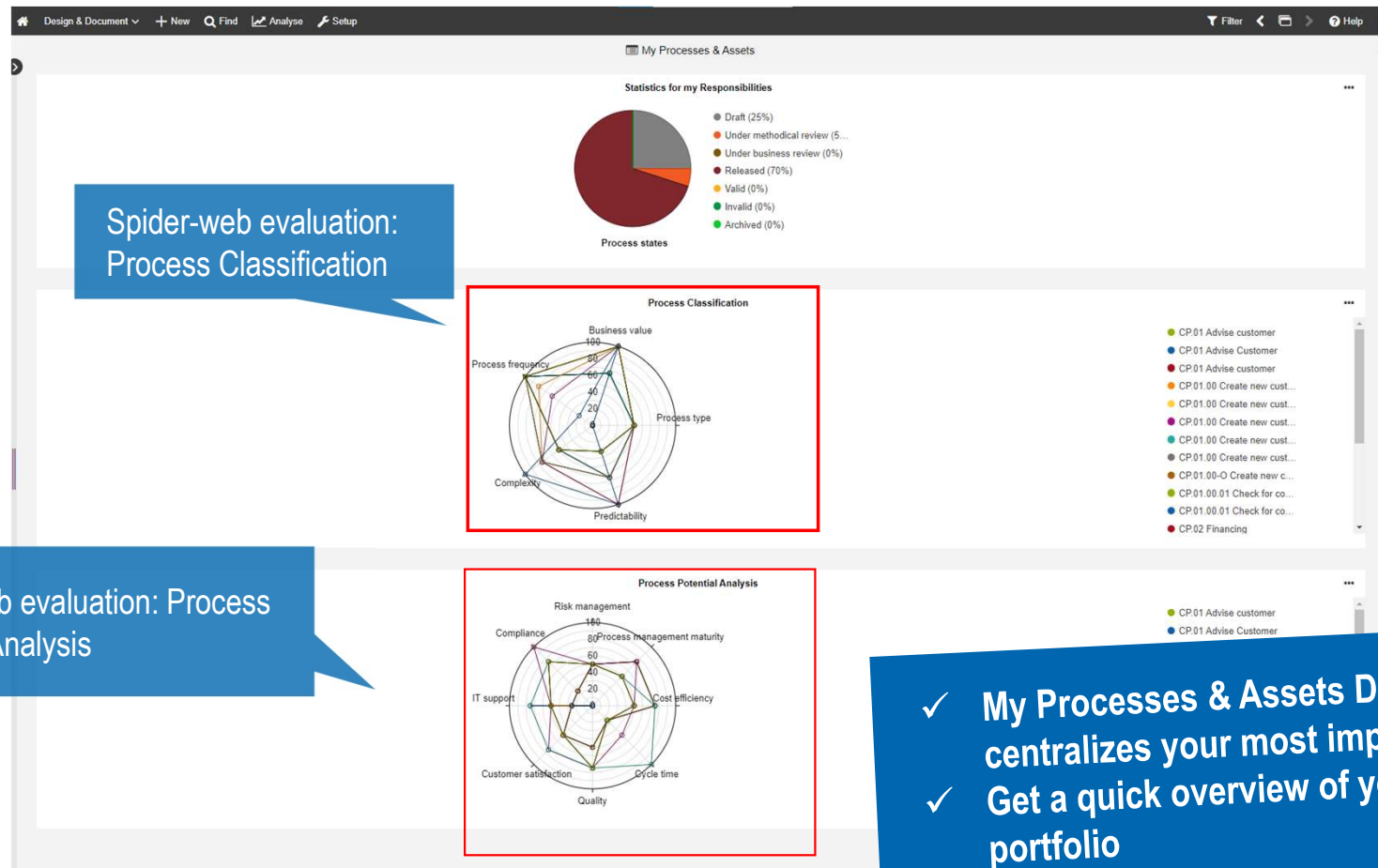
- ✓ My Processes & Assets Dashboard centralizes your most important data
- ✓ All processes, process landscapes and process objects in one place with associated data

Process Analyst/Business Architect

Analyse and evaluate central data



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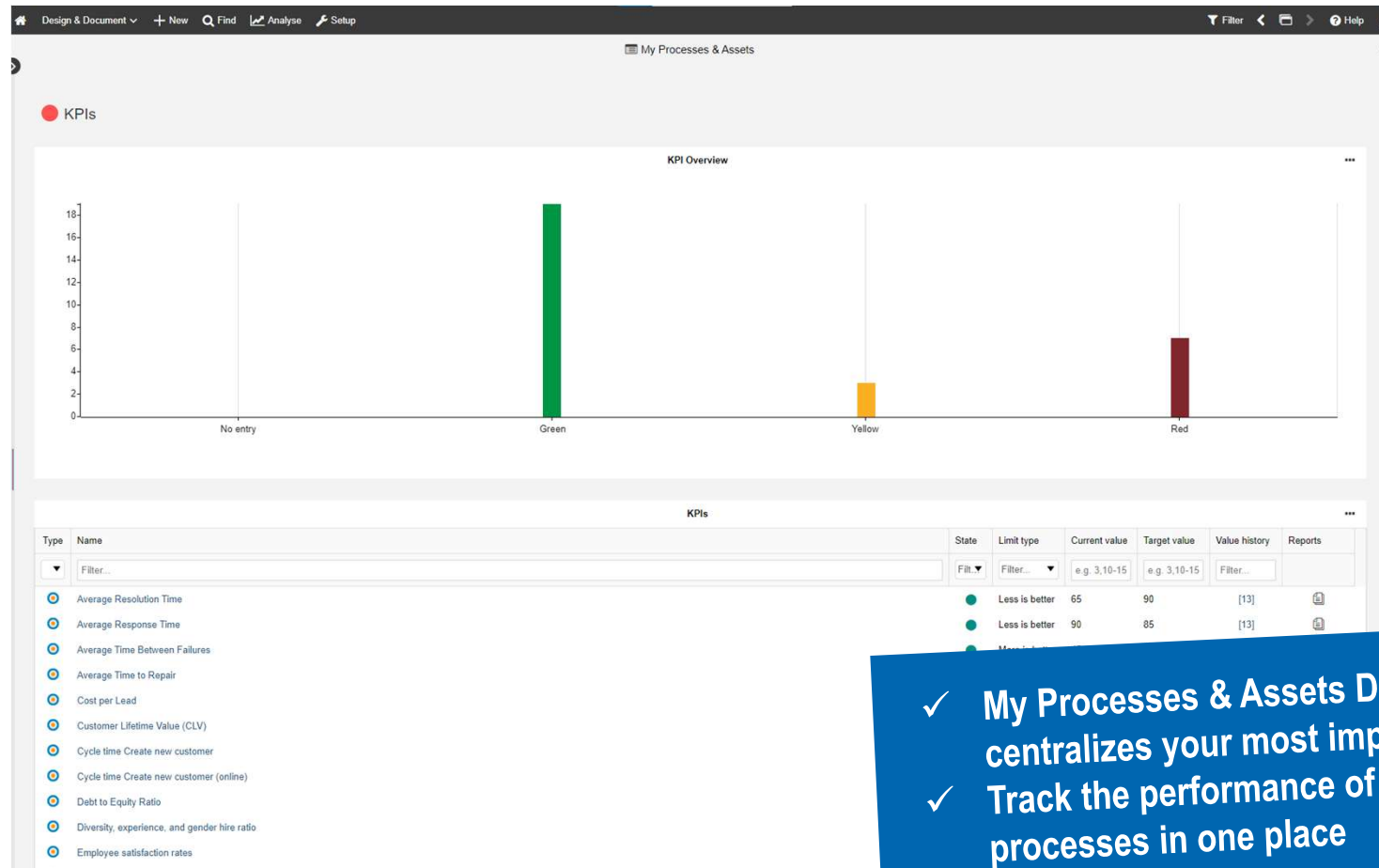
Spider-web evaluation:
Process Classification

Spider-web evaluation: Process
Potential Analysis

- ✓ My Processes & Assets Dashboard centralizes your most important data
- ✓ Get a quick overview of your process portfolio

Process Analyst/Business Architect

Analyse and evaluate your data



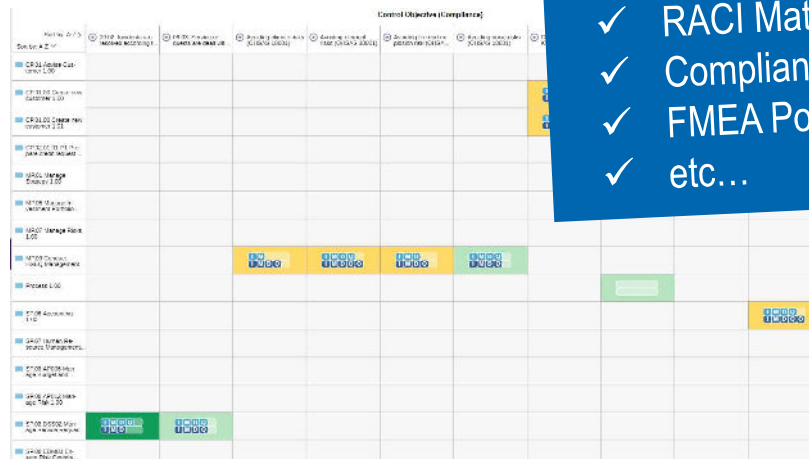
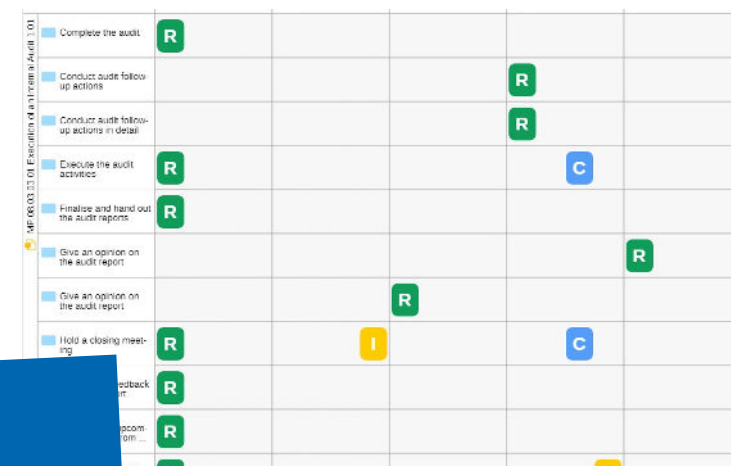
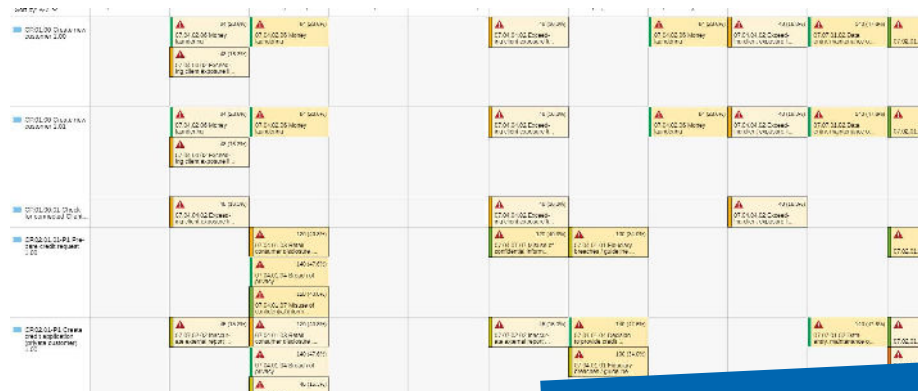
- ✓ My Processes & Assets Dashboard centralizes your most important data
- ✓ Track the performance of your processes in one place

Process Analyst/Business Architect

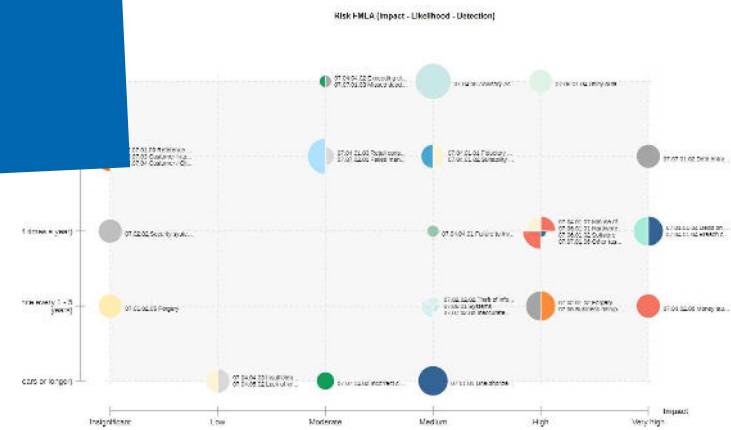
Comprehensive reports and graphical analyses



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Design Your Enterprise



- ✓ Risk Heat Map
- ✓ RACI Matrix
- ✓ Compliance Matrix
- ✓ FMEA Portfolios
- ✓ etc...

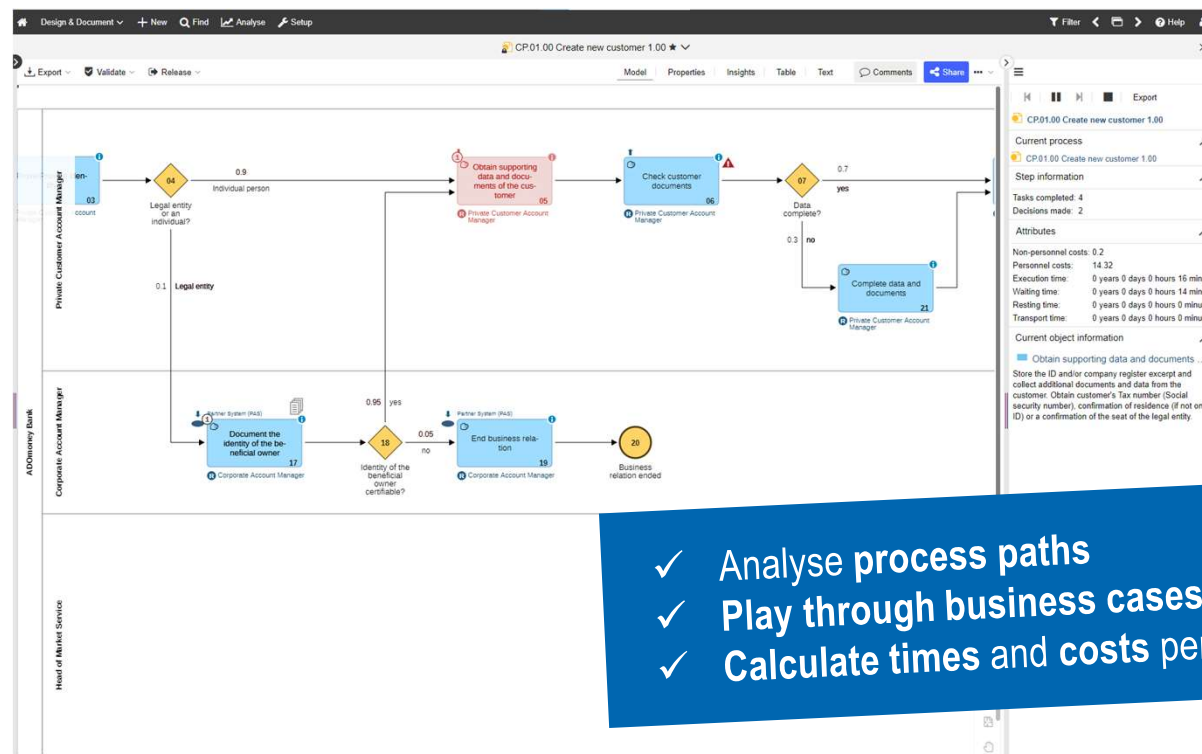


Process Analyst/Business Architect



Process Stepper and its advantages

- ▶ Analyse a business case step by step with the process stepper analysis
- ▶ Navigate manually through the paths of the process
- ▶ Or run the process steps automatically with the option to pause at any time



- ✓ Analyse process paths
- ✓ Play through business cases, prototyping
- ✓ Calculate times and costs per path

Process Analyst/Business Architect



Process Simulation – Everything at a glance

- ▶ The predictive technology of the dynamic ADONIS Simulation allows you to visualize, change, slice and dice your processes and experiment on them in ways that are simply not possible in reality (**Simulation of the “Digital Twin”**)
- ▶ The dynamic business process simulation provides a thorough analysis and comparison of the different process paths

Design & Document + New Find Analyse

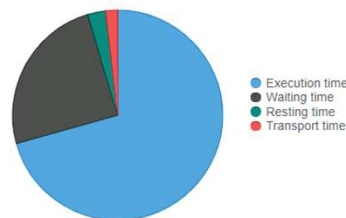
Result analysis: CP:01.00 Create new customer

Overview Activities Capacity End events & paths

per year per month per day per process

Simulation parameters

Name ↑	Execution time	Waiting time	Resting time	Transport time	Cycle time	Non-personnel costs	Personnel costs	Total costs
CP:01.00 Create new customer 1.01	85d 02:27:43	29d 07:04:46	3d 02:50:47	2d 01:27:59	113d 07:20:42	292.30	19,232.64	19,524.94



Times

- ✓ Design and construct optimal processes, increase efficiency & reduce costs
- ✓ Analyse a process and its variants
- ✓ Export the results to Excel for further analyses and calculations

Costs

Process Analyst/Business Architect



Process Simulation - Analyses Approaches & Results

Analyse with the dynamic process simulation

- ▶ the costs of a process, if required down to activity level (ABC analysis)
- ▶ the personnel requirements (FTE capacity required to deal with the expected amount of business, per role involved)
- ▶ on the basis of probabilities how often which end event occurs
- ▶ the paths in your processes in more detail and derive additional findings to support your decision making

The screenshot displays the software interface with multiple overlapping windows. The main window shows a process flow diagram with various activities and events. A summary table is visible, showing the following data:

Name	# executions	Probability	Execution time	Waiting time	Resting time	Transport time	Cycle time
CP.01.00 Create new customer 1.00	60.50	0.55 %	1d 07:37:44	1d 03:05:30	00:01:00	00:08:04	3d
Business relation ended	10.717.30	97.43 %	4y 10d 05:17:12	1y 121d 06:52:07	37d 05:19:22	16d 03:02:46	5y 186d
Identity determined and new cust...	222.20	2.02 %	16d 07:59:48	11d 06:33:04	05:37:24	02:14:32	29d
No business relation created							
Summary (3)	11,000.00	100.00 %	4y 29d 04:54:45	1y 135d 00:30:42	38d 02:56:46	16d 05:25:22	6y 219d

Another window shows a detailed simulation path table:

Path	Probabil...	Execution time	Waiting time	Resting time	Transport time	Cycle time	Non-personnel costs	Personnel costs	Total costs
Path 3	3.89	00:52:00	00:11:20	00:03:31	00:00:43	01:07:34	0.30	24.27	24.57
Path 4	1.06	00:42:30	00:38:20	00:01:35	00:00:50	01:23:15	0.50	20.52	21.02
Path 6	46.70	00:37:00	00:11:20	00:01:31	00:00:43	00:50:34	0.30	17.27	17.57
Path 7	19.63	00:40:00	00:11:20	00:01:31	00:00:43	00:53:34	0.30	18.67	18.97
Path 10	1.80	00:55:00	00:11:20	00:03:31	00:00:43	01:10:34	0.30	25.67	25.97
Path 14	4.70	00:43:00	00:27:20	00:01:34	00:00:47	01:12:41	0.30	20.67	20.97
Path 16	1.77	00:42:30	00:22:20	00:01:32	00:00:46	01:07:08	0.50	19.92	20.42
Path 17	5.07	00:39:30	00:22:20	00:01:32	00:00:46	01:04:08	0.50	18.52	19.02
Path 18	10.25	00:40:00	00:27:20	00:01:34	00:00:47	01:09:41	0.30	19.27	19.57
Path 21	1.14	00:55:00	00:27:20	00:03:34	00:00:47	01:26:41	0.30	26.27	26.57
Below 1% (6)	1.63	00:53:37	00:29:06	00:03:01	00:00:48	01:26:32	0.45	25.41	25.86

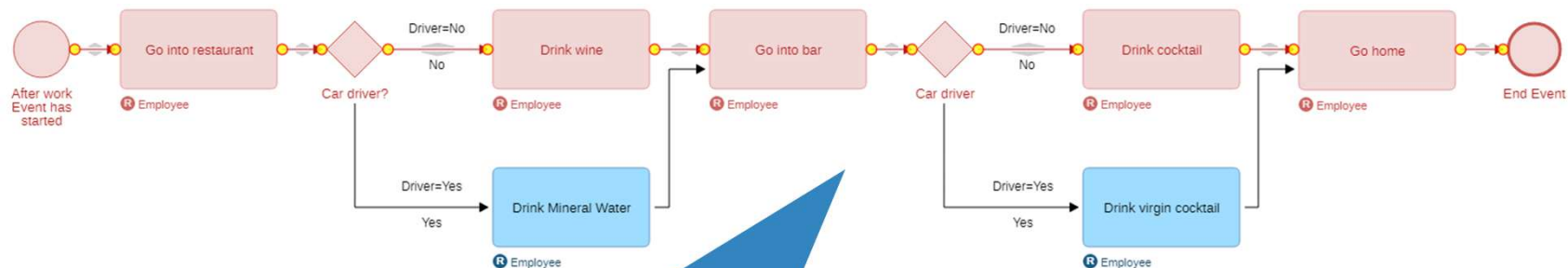
- ✓ Test alternatives in a risk-free environment
- ✓ Create a detailed, accurate model of your ecosystem, before making decisions
- ✓ Identify bottlenecks and room for improvements

Process Analyst/Business Architect



Process Simulation - Advanced Concepts

- ▶ Loop Limitations
 - ▶ Define the specific probability of the process path for each loop
- ▶ Related decisions (dependant probabilities)
 - ▶ You can define transition conditions for paths in a process on the basis of variables
- ▶ Attached Events and Simulation
 - ▶ Define the probability of the occurrence of an attached event and how much work (in %) was already done in an activity when the event occurs

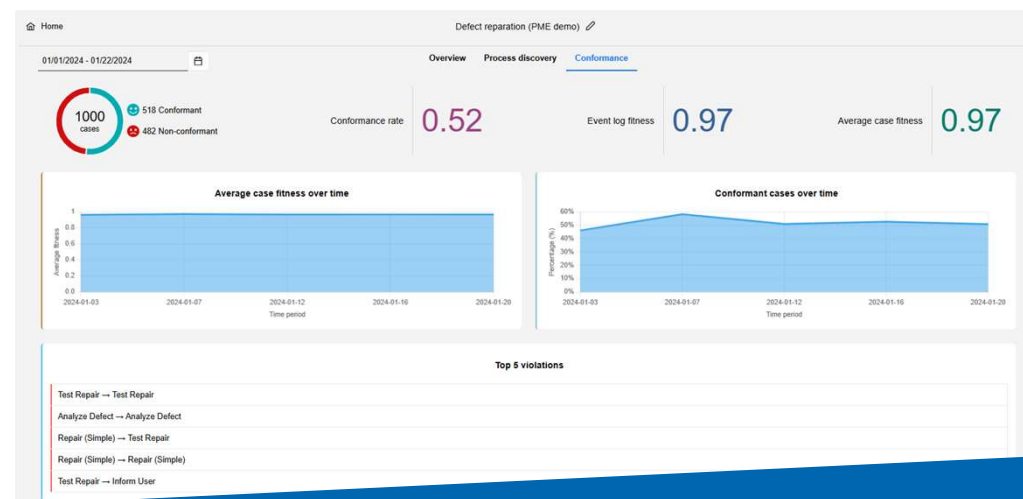
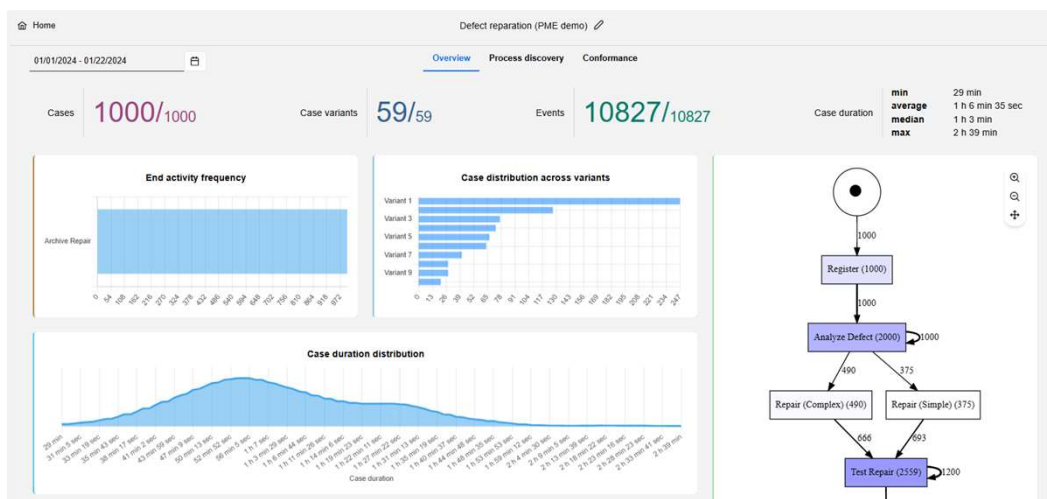


Related decisions: Make sure that two decisions based on the same fact have the same result in a process cycle!

Process Analyst/Business Architect

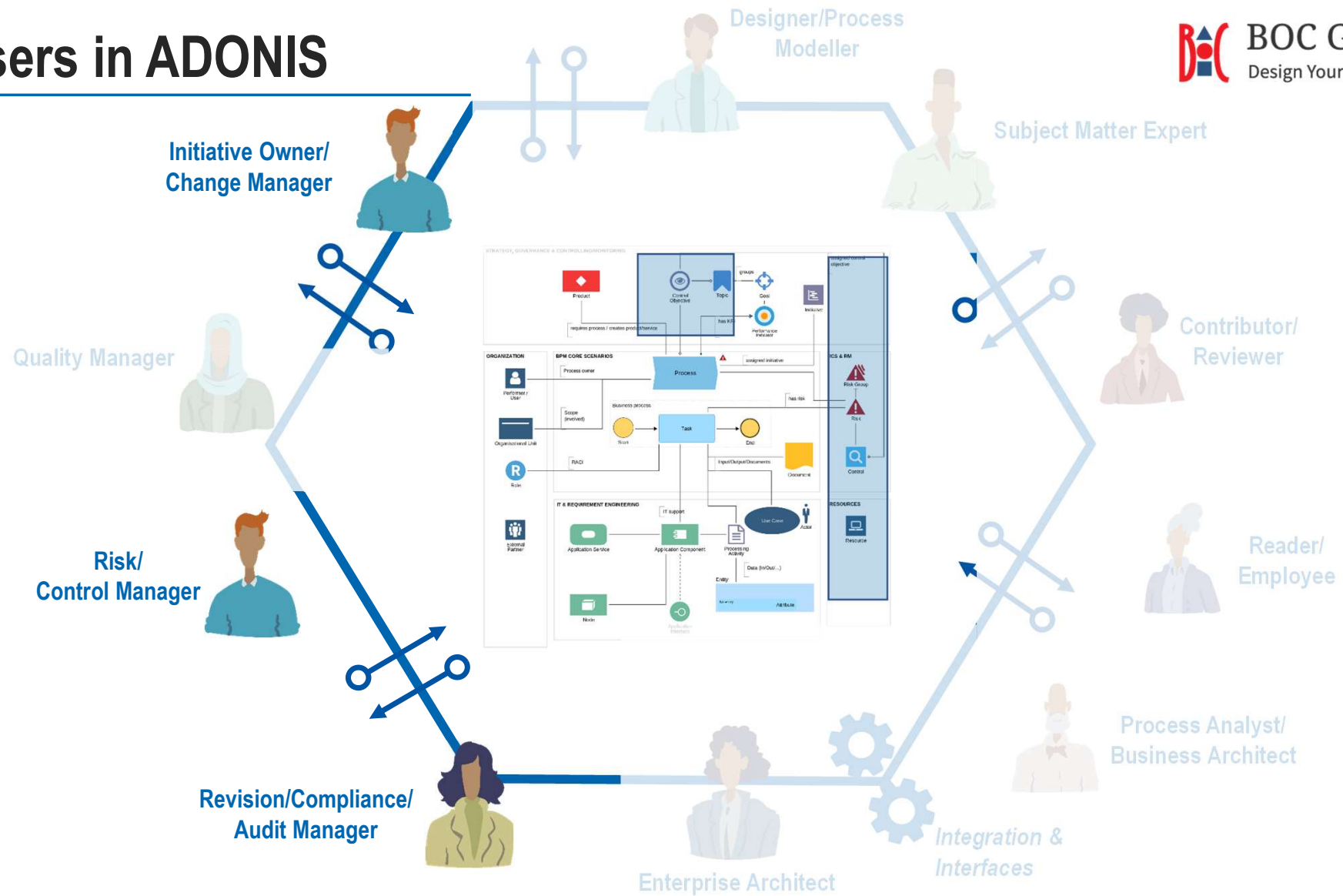


Analyse process performance with Process Mining Essentials



- ✓ Better understand root causes of process inefficiencies
- ✓ Increase operational efficiency and reduce operational costs
- ✓ Reveal patterns and areas where innovative solutions can be applied
- ✓ Compare real-world execution with the expected process model

Users in ADONIS





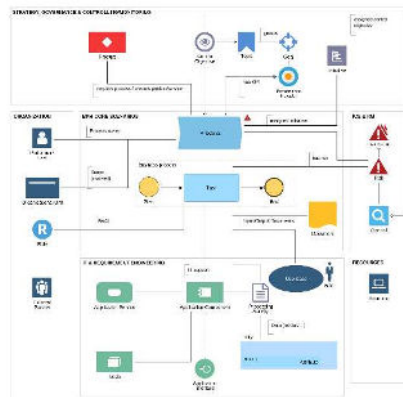
Users for advanced BPM Scenarios

Initiative Owner/Change Manager, Risk/Control Manager,
Revision/Compliance/Audit Manager



Other user tasks

- ▶ Capture of risk and control master data
- ▶ Check whether there are adequate controls for risks
- ▶ Definition of specific initiatives for the company based on assigned control objectives



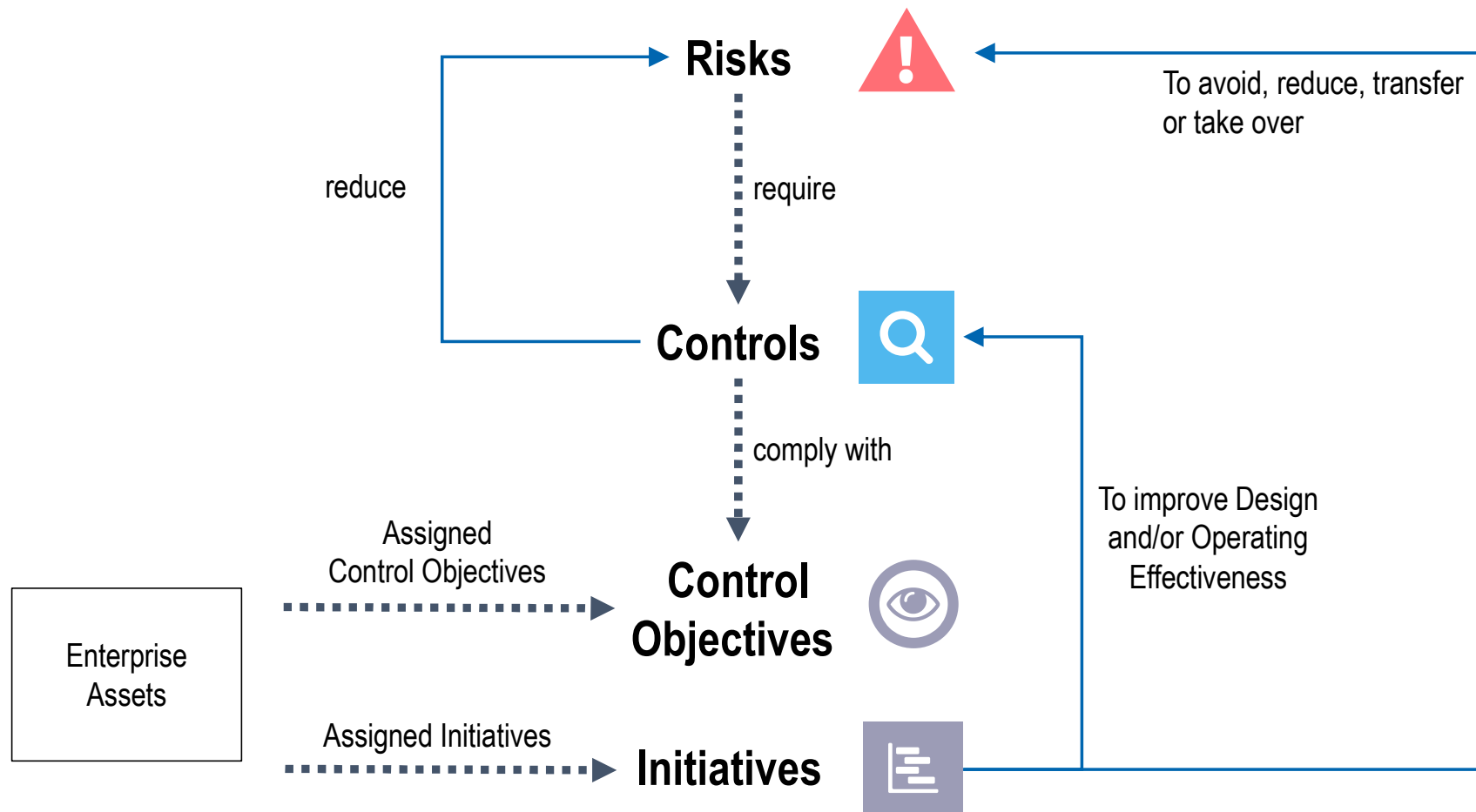
Support by ADONIS

- ▶ User-specific dashboards for risks, initiatives and compliance
- ▶ Representation of risks in process diagrams
- ▶ Linking processes with risks, risks with controls and control objectives with initiatives

Advanced BPM Scenarios



Interplay between Risks, Controls, Control Objectives and Initiatives



Risk/Control Manager



Tabular capture of the risks' master data

Read & Explore Find Analyse

New Property filter Export

Risk master data

*	Type	Name	Risk responsibility ↓	Risk Group	Reference to the catalogue ...	Required controls
1	▲	07.04.05.02 Lack of knowled...	[1] Head of Organisational Unit	No entry	No entry	[1] Quarterly check of credit ...
2	▲	07.04.01.03 Retail consumer...	[1] Head of Market Service	[1] 07.04.01 Suitability, Discl...	No entry	[2] Control and authorization...
3	▲	07.07.04.02 Incorrect client r...	[1] Head of Market Service	[1] 07.07.04 Customer / Clie...	No entry	[3] Control and authorization...
4	▲	07.07.01.02 Data entry, main...	[1] Head of Market Service	[1] 07.07.01 Transaction Cap...	No entry	[1] Identify information stake...
5	▲	07.04.04.02 Exceeding client...	[1] Head of Market Service	[1] 07.04.04 Selection, Spon...	No entry	[4] Conduct risk examination...
6	▲	07.02.01.02 Forgery	[1] Fraud Manager	[1] 07.02.01 Theft and fraud	No entry	[1] Instruct experts opinion
7	▲	07.04.01.07 Misuse of confid...	[1] Fraud Manager	[1] 07.04.01 Suitability, Discl...	No entry	[2] Control and authorization...
8	▲	07.01.01.04 Decision to prov...	[1] Fraud Manager	No entry	No entry	[2] Examination of an emplo...
9	▲	07.04.04.03 Insufficient caref...	[1] Credit Risk Manager (ope...	No entry	No entry	[2] Instruct experts opinion, ...
10	▲	07.04.01.04 Breach of privacy	[1] Compliance Officer	[1] 07.04.01 Suitability, Discl...	No entry	[2] Control and authorization...
11	▲	07.04.01.01 Fiduciary breac...	[1] Compliance Officer	[1] 07.04.01 Suitability, Discl...	No entry	[3] Examination of an emplo...
12	▲	07.04.04.01 Failure to investi...	[1] Compliance Officer	[1] 07.04.04 Selection, Spon...	No entry	[2] Obtain financial and funct...
13	▲	07.04.01.02 Suitability / discl...	[1] Compliance Officer	[1] 07.04.01 Suitability, Discl...	No entry	
14	▲	07.07.02.01 Failed mandator...	[1] Compliance Officer	[1] 07.07.02		
15	▲	07.07.01.03 Missed deadline...	[1] Branch Manager	[1] 07.07.01		
16	▲	07.07.02.02 Inaccurate exter...	[1] Audit Manager	[1] 07.07.02		
17	▲	07.04.02.06 Money laundering	[1] Anti-money laundering Of...	[1] 07.04.02		

- ✓ Documentation of risks in tables
- ✓ Assignment of responsibilities, controls and risk groups from the repository (master data)
- ✓ Development of a structured risk catalogue

Risk/Control Manager



Assessing the relevant risks

Assessment of Risks

Read & Explore Find Analyse									
+ New Property filter Export									
*	Type	Name	Risk responsibility ↓	Risk Group	Required controls	Likelihood	Impact	Detection	Value at risk
1	▲	07.04.05.02 Lack of knowled...	[1] Head of Organisational Unit	No entry	[1] Quarterly check of credit ...	Unlikely (5 ...	Low	Moderate	24
2	▲	07.04.01.03 Retail consumer...	[1] Head of Market Service	[1] 07.04.01 Suitability, Discl...	[2] Control and authorization ...	Often (4 - ...	Moderate	Very low	120
3	▲	07.07.04.02 Incorrect client r...	[1] Head of Market Service	[1] 07.07.04 Customer / Clie...	[3] Control and authorization ...	Unlikely (5 ...	Moderate	High	24
4	▲	07.07.01.02 Data entry, main...	[1] Head of Market Service	[1] 07.07.01 Transaction Cap...	[1] Identify information stake...	Often (4 - ...	Very high	Moderate	140
5	▲	07.04.04.02 Exceeding client...	[1] Head of Market Service	[1] 07.04.04 Selection, Spon...	[4] Conduct risk examination...	Continuou...	Moderate	Very high	48
6	▲	07.02.01.02 Forgery	[1] Fraud Manager	[1] 07.02.01 Theft and fraud	[1] Instruct experts opinion	Rarely (on...	High	Low	90
7	▲	07.04.01.07 Misuse of confid...	[1] Fraud Manager	[1] 07.04.01 Suitability, Discl...	[2] Control and authorization ...	Likely (1 - ...	High	Low	120
8	▲	07.01.01.04 Decision to prov...	[1] Fraud Manager	No entry	[2] Examination of an emplo...	Likely (1 - ...	Very high	Low	140
9	▲	07.04.04.03 Insufficient caref...	[1] Credit Risk Manager (ope...	No entry	[2] Instruct experts opinion, ...	Unlikely (5 ...	Low	Moderate	24
10	▲	07.04.01.04 Breach of privacy	[1] Compliance Officer	[1] 07.04.01 Suitability, Discl...	[2] Control and authorization ...	Likely (1 - ...	Very high	Low	140
11	▲	07.04.01.01 Fiduciary breac...	[1] Compliance Officer	[1] 07.04.01 Suitability, Discl...	[3] Examination of an emplo...	Often (4 - ...	Medium	Moderate	100
12	▲	07.04.04.01 Failure to investi...	[1] Compliance Officer	[1] 07.04.04 Selection, Spon...	[2] Obtain financial and funct...	Likely (1 - ...	Medium	Very high	40
13	▲	07.04.01.02 Suitability / discl...	[1] Compliance Officer	[1] 07.04.01 Suitability, Discl...	[2] Document...				
14	▲	07.07.02.01 Failed mandator...	[1] Compliance Officer	[1] 07.07.02 Monitoring					
15	▲	07.07.01.03 Missed deadline...	[1] Branch Manager	[1] 07.07.01 Transaction					
16	▲	07.07.02.02 Inaccurate exter...	[1] Audit Manager	[1] 07.07.02 Monitoring					
17	▲	07.04.02.06 Money laundering	[1] Anti-money laundering Of...	[1] 07.04.02 Improper B					

- ✓ Direct assessment in the table
- ✓ Assessment of the likelihood, the impact and detection of the risks
- ✓ Automatic calculation of **Value at risk** as a result

Risk/Control Manager



Assessing the relevant controls

Assessment of Controls

	Type	Name	Description	Control group ↑	Control method	Control execution	Design effectiveness	Operating effectiveness
1		4-eye-principle for the allocat...	A two-step approval process must be establis...	[1] BCM Controls	Manually	Preventive	Green	Satisfying
2		Monitor IT procurement strat...	Continuous monitoring of IT procurement strat...	[1] BCM Controls	Manually	Preventive	Yellow	Critical weakness
3		Review and approve the res...	The available and allocated resources must b...	[1] BCM Controls	Manually	Preventive	Green	Satisfying
4		Define responsibilities for the...	Assign clear, transparent responsibilities for th...	[1] BCM Controls	Manually	Preventive	Yellow	Significant deficiency
5		Conducting hands-on exerci...	Together with the stakeholders, hands-on exer...	[1] BCM Controls	Manually	Preventive	Yellow	Critical weakness
6		Entering into maintenance c...	Includes maintenance contracts that cover thir...	[1] Compliance Controls	Manually	Preventive	Red	Significant deficiency
7		Monitoring of non-complianc...	Monitoring of all non-compliance incidents. Th...	[1] Compliance Controls	Semi-automatic...	Detective	Yellow	Satisfying
8		Assess the level of complian...	Conduct both internal and external reviews an...	[1] Compliance Controls	Semi-automatic...	Detective	Yellow	Critical weakness
9		Requesting confirmation of c...	The owners of business and IT processes as ...	[1] Compliance Controls	Manually	Preventive	Green	Satisfying
10		Identification and assessme...	Identification and assessment of all potential c...	[1] Compliance Controls	Manually	Preventive	Green	Satisfying
11		Compliance Controls	Controls to ensure compliance with all legal a...					
12		BCM Controls	Includes all controls to ensure business contin...					

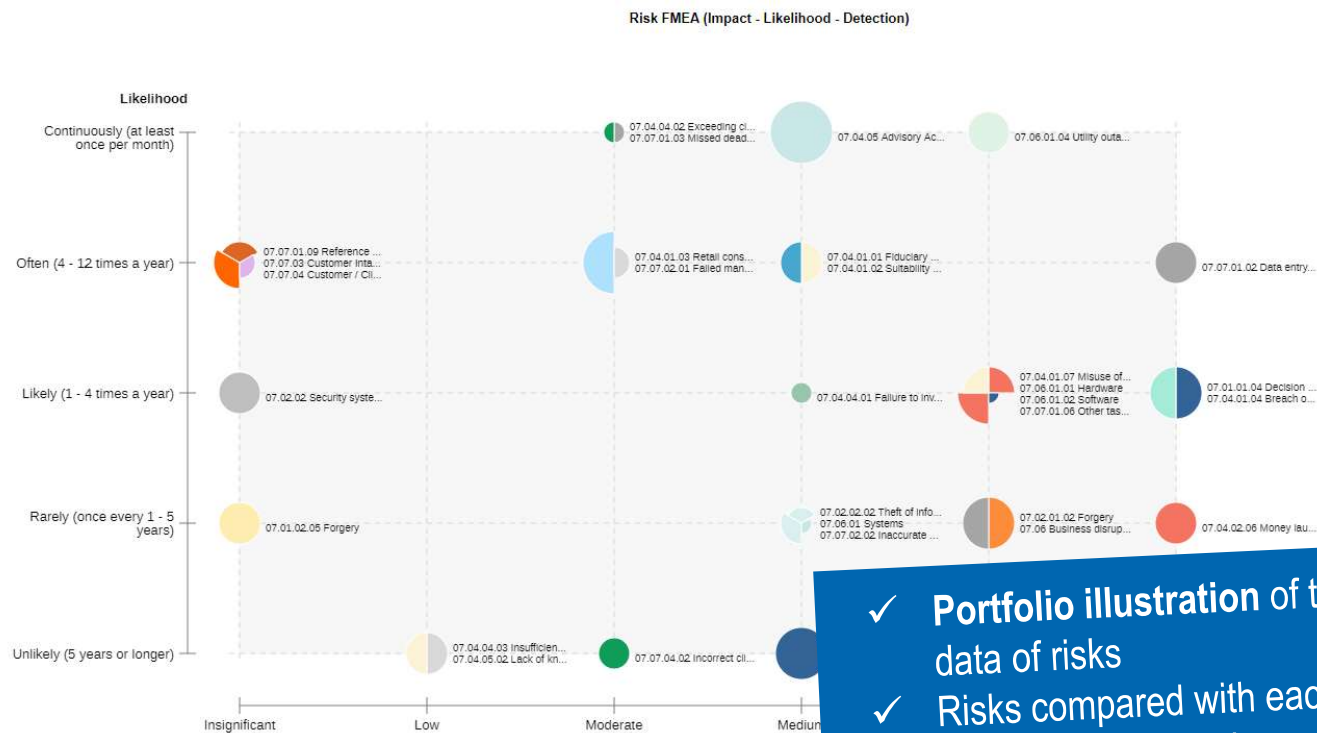
Assessment of the controls according to

- ✓ Design Effectiveness
- ✓ Operating Effectiveness
- ✓ Control documentation

Risk/Control Manager



Example of Risk Analysis: FMEA Portfolio

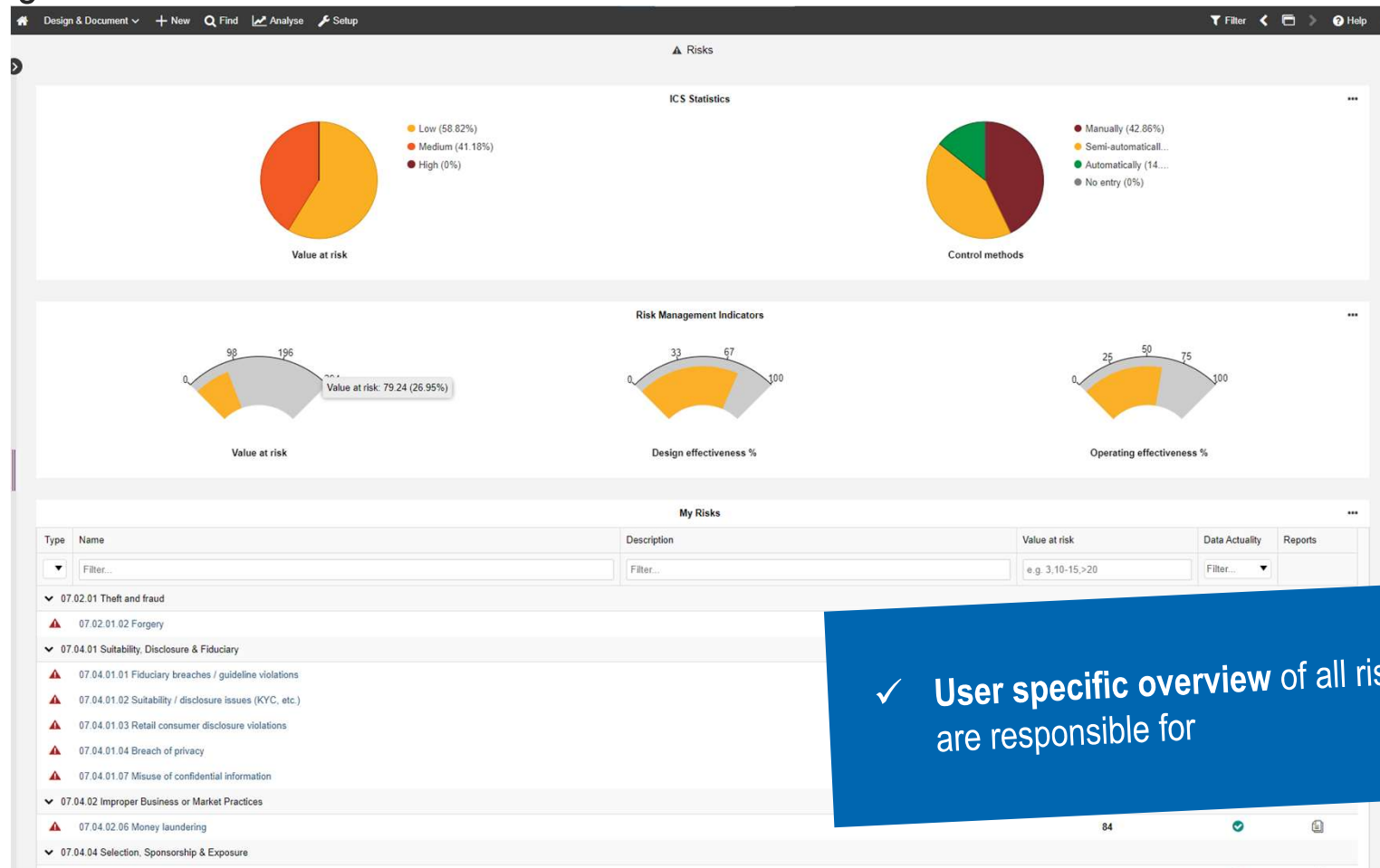


- ✓ Portfolio illustration of the assessment data of risks
- ✓ Risks compared with each other on the basis of likelihood, impact and detection

Risk/Control Manager



Risk management dashboard

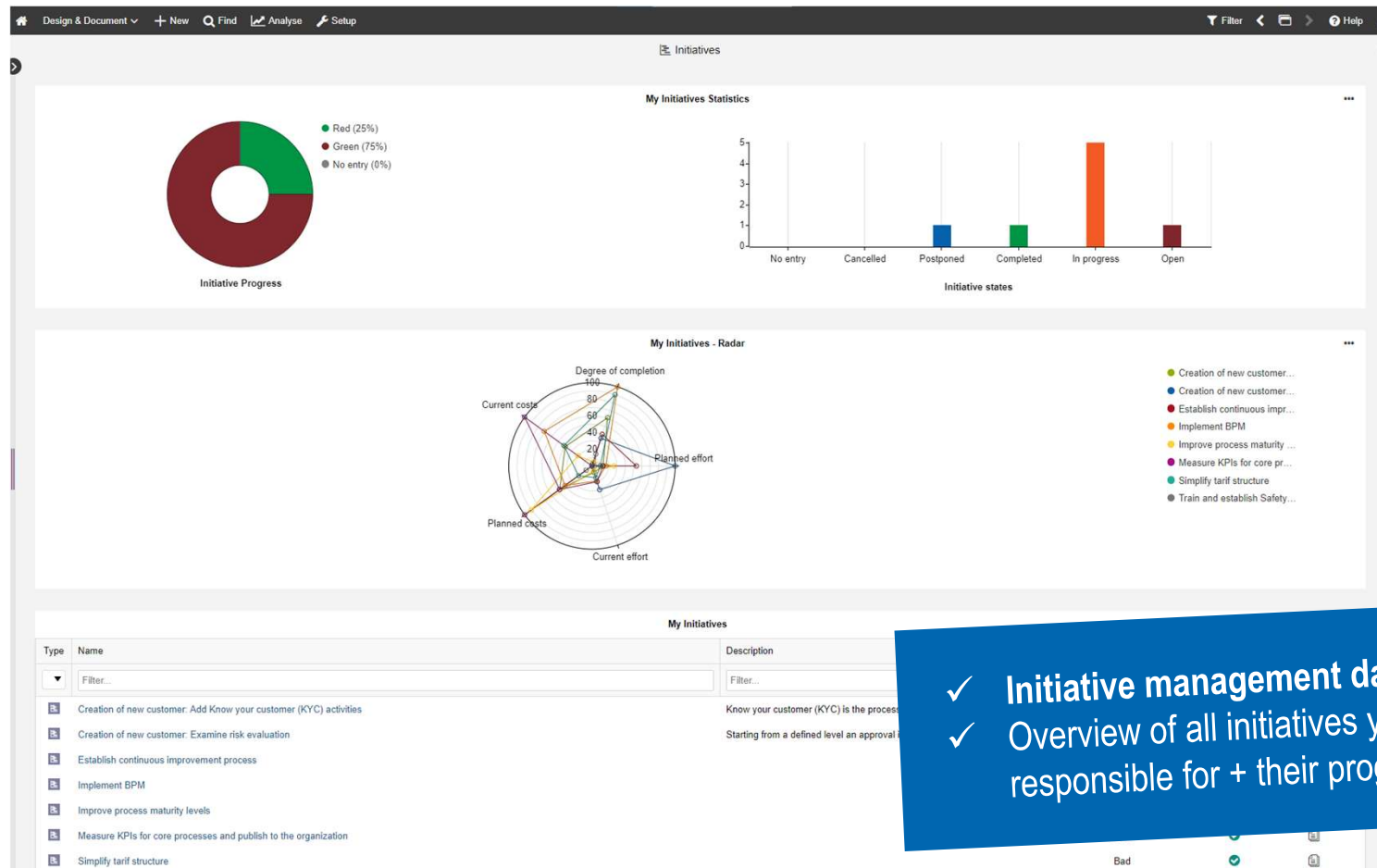


✓ User specific overview of all risks that you are responsible for

Initiative Owner/Change Manager



Analysis and assessment of current initiatives



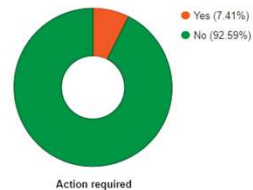
- ✓ Initiative management dashboard
- ✓ Overview of all initiatives you are responsible for + their progress

Initiative Owner/Change Manager



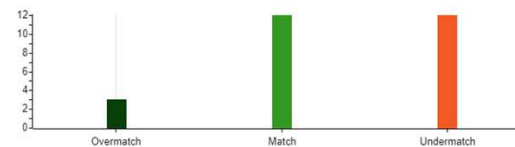
Analysis and assessment of current initiatives

Assess control objectives



Compliance

Compliance Statistics



Maturity Assessment

My Control Objectives

Type	Name	State	Description	Assessment	Action required	Data Actuality	Reports
Filter...	Filter...	Filter...	Filter...	Filter...	Filter...	Filter...	Filter...
▼	Avoiding climate risks (OHSAS 18001)						
▶	MP.09 Conduct HSEQ Management 1.00	✓	A Health, Safety, Environment and Quality (HSEQ) Management System I...	Undermatch	!	✖	📄
▼	Avoiding electrical risks (OHSAS 18001)						
▶	MP.09 Conduct HSEQ Management 1.00	✓	A Health, Safety, Environment and Quality (HSEQ) Management System I...	Undermatch		✖	📄
▼	Avoiding fire and explosion risk (OHSAS 18001)						
▶	MP.09 Conduct HSEQ Management 1.00	✓	A Health, Safety, Environment and Quality (HSEQ) Management System I...	Undermatch		✖	📄
▼	Avoiding noise risks (OHSAS 18001)						
▶	MP.09 Conduct HSEQ Management 1.00	✓	A Health, Safety, Environment and Quality (HSEQ) Management System I...	Undermatch		✖	📄
▼	Compliance with KYC requirements (Money Laundering Regulation)						
▶	CP.01.00 Create new customer 1.00	✓	In this process, all tasks and decisions needed to create a new customer is				
▶	CP.01.00 Create new customer 1.01	✎	In this process, all activities are described as a new customer is				
▶	Partner System (PAS)		Application for processing of partner data				
▼	Customer orientation (ISO 9000)						
▶	CP.01 Advise Customer 1.00	✓	It can be separated into the following phases:- Prepare support-				
▶	CP.01.00 Create new customer 1.01	✎	In this process, all activities are described as a new customer is				
▶	CP.02.01 01-P1 Prepare a loan request 1.00	✓	In this process, the loan request needs to be prepared by the customer co...	Undermatch		✖	📄
▼	Effectiveness and Efficiency of accounting/closure processes						
▶	Accounting/ balance sheet/ taxes			Overmatch		✖	📄

Confirm data actuality

- ✓ Compliance manager dashboard
- ✓ Overview of all control objectives and concerned corporate artefacts

Document Control: Document Author/Owner

Document Author/Owner tasks – tool support

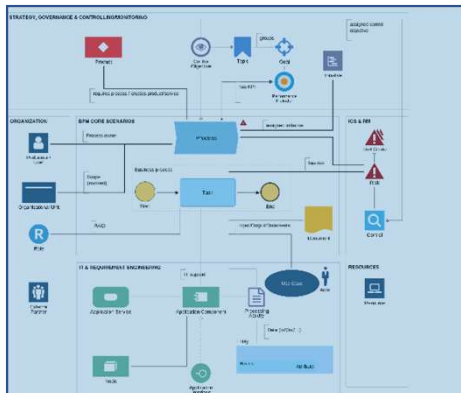


Document Author tasks

- ▶ Creation and maintenance of documents in ADONIS
- ▶ Upload of the physical documents into the Document Store
- ▶ Submission of documents to review and release

Document Owner tasks

- ▶ Business review of documents before the release
- ▶ Evaluation in which Assets the documents are used
- ▶ Release of the documents for which he is responsible as Owner



Support by ADONIS

- ▶ Easy upload of physical documents into the ADONIS database
- ▶ Information maintenance via master data management (Organiser)
- ▶ Configurable access right profiles for different contributors and stakeholders
- ▶ Support of the Document control and governance by integrated release and versioning workflow
- ▶ Revision-secure archiving of the documents

Release Workflow for Document Control



Control of the document release

- ▶ A dashboard for more transparency and a great overview of all important information at a glance
- ▶ Keep track of changes and versions in the course of a multilevel review workflow for quality assurance, prior to the release

Individually filter for information

Type	Name	Description	Referenced document	Document type	Organisational Units	Usage
Filter...	Filter...	Filter...	Filter...	Filter...	Filter...	
Action Plan 1.00	Template for detailed planning of initiatives	Template for detailed planning of initiatives	Action Plan.docx	Form	Internal revision	[Usage]
Annual report 2.00	Example for an annual report	Example for an annual report		Information	Corporate Communications	[Usage]
Application for Authorisation 1.00	Template for authorization application	Template for authorization application		Form	Loan Back Office	[Usage]
Assessment Guidelines (Finance) 2.00	Work instruction and guidelines for assess...	Work instruction and guidelines for assess...	Assessment guidelines (finance).docx	Work instructions	Accounting/ balance sheet/ taxes	[Usage]
Audit Plan 2.00	Template for an audit plan	Template for an audit plan	https://en.wikipedia.org/wiki/Audit_plan	Form	Internal revision	[Usage]
Audit Report 1.00	Example for an audit report	Example for an audit report	Audit Report_German_01.02.2017.pdf	Form	Internal revision	[Usage]
Austrian Code of Ethics 1.00	Current code of ethics in Austria	Current code of ethics in Austria		Work instructions	Legal/Compliance/Money laundering	[Usage]
BCP 1.00				Work instructions	Management Board	[Usage]
Capital Requirements Regulation 2.00	The Capital Requirements Regulation (CR...	The Capital Requirements Regulation (CR...	https://en.wikipedia.org/wiki/Capital_R...	Work instructions	Asset Liability Management	[Usage]
Cases Documentation 1.00				Information	Risk Management/ICS	[Usage]
Classified and prioritised incidents and service requests 1.00	Classified and prioritised incidents and ser...	Classified and prioritised incidents and ser...		Information	IT	[Usage]
Closed service requests and incidents 1.00	The documentation of closed service requ...	The documentation of closed service requ...		Information	IT	[Usage]
Compliance report 1.00	Current Governance and Compliance repo...	Current Governance and Compliance repo...		Information	Legal/Compliance/Money laundering	[Usage]
Connectivity security policy 1.00	This policy shall guarantee the connectiv...	This policy shall guarantee the connectiv...		Work instructions	IT	[Usage]
Data classification guidelines 1.00	Data classification guidelines enables/help...	Data classification guidelines enables/help...		Work instructions	IT	[Usage]
Data integrity procedures 1.00	The data integrity procedures are fundame...	The data integrity procedures are fundame...		Information		
Document 1.00						
Economic Documents 1.00	Economic documents for the customer	Economic documents for the customer	Eco...			
Emergency escalation procedure 1.00	This work instruction describes how to dea...	This work instruction describes how to dea...				
Environmental Policies 2.00	Guidelines for environmental policies, in p...	Guidelines for environmental policies, in p...				
Error reports and root cause analysis 1.00	A root cause analysis is required before th...	A root cause analysis is required before th...				
Evaluations of potential threats 1.00	The evaluation of potential threats targets...	The evaluation of potential threats targets...				
Excerpt from the Commercial Register 1.00	Official excerpt from the commercial regist...	Official excerpt from the commercial regist...	Com...			
Financing Plan 1.00			https...			
Fraud Policy 1.00						
Fulfilled service requests 1.00	The documentation of fulfilled service requ...	The documentation of fulfilled service requ...			IT	[Usage]
Guidelines for the Conduct of an Audit 1.00	Work instruction giving guidelines to run a...	Work instruction giving guidelines to run a...	Audit guidelines.pdf	Work instructions	Internal revision	[Usage]
Health and Safety Awareness 1.00				Information	Personnel / HR	[Usage]

- ✓ **Document Governance:** quick overview of the release states of all documents
- ✓ **Select what is displayed within the dashboard for the document control**

Release Workflow for Document Control



Advantages

- ▶ Controlled release and versioning of documents (“Document control”)
- ▶ Submit documents which are subject to approval to be reviewed
- ▶ Provide your colleagues with successfully reviewed documents
- ▶ the current released (valid) documents are visible in the Organisation Portal
- ▶ Archiving old versions of documents

The screenshot displays the 'Release' workflow for 'Capital Requirements Regulation 2.00'. The interface includes a sidebar with navigation options: 'Show all', 'General information', 'Organisation', 'Continuous improvement', 'Changes', 'Lifecycle', and 'Representation'. The main content area shows the document's state as 'Released' and version as '2.00'. A 'Version history' table lists five transitions with their comments, dates, users, and states. Below this, a 'Predecessor object' table shows the previous version, 'Capital Requirements Regulation 1.00'. The document is valid from 01.04.2021 to 01.07.2023. A blue callout box highlights the following features:

- ✓ Release single documents
- ✓ Versioning of documents
- ✓ Transitions for documents
- ✓ Automatic version history

Comment	Date	User	Version	State
1 Transition New draft version has been executed.	12.11.2018 17:30:25	Adonis Power (ado)	1.01	Draft
2 Transition Submit to review has been executed.	12.11.2018 17:30:42	Adonis Power (ado)	1.01	Review
3 Transition Reject has been executed.	04.12.2018 16:43:29	Adonis Power (ado)	1.02	Draft
4 Transition Submit to review has been executed.	04.12.2018 16:44:06	Adonis Power (ado)	1.02	Review
5 Transition "Release" has been executed.	05.12.2022 19:31:41	Process Carol (carol)	2.00	Released

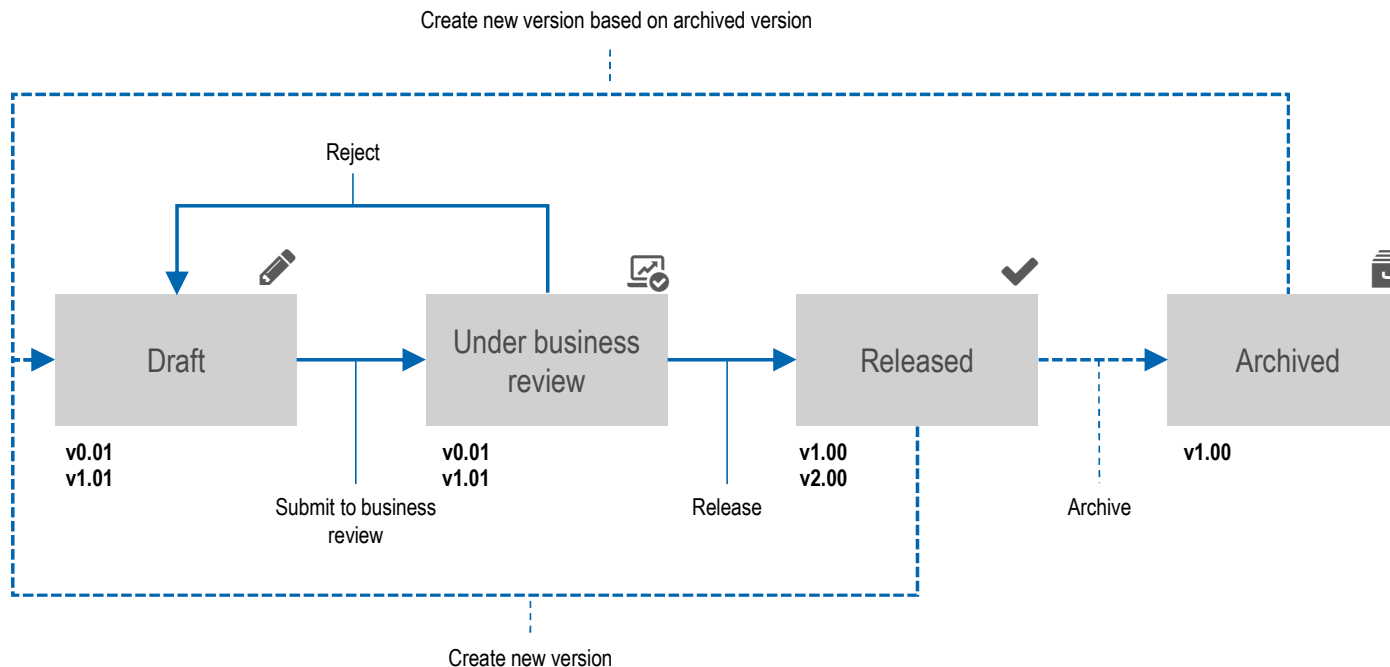
Type	Name	Version	State
1	Capital Requirements Regulation 1.00		

Release Workflow for Document Control



BOC Group
Design Your Enterprise

Standard configuration



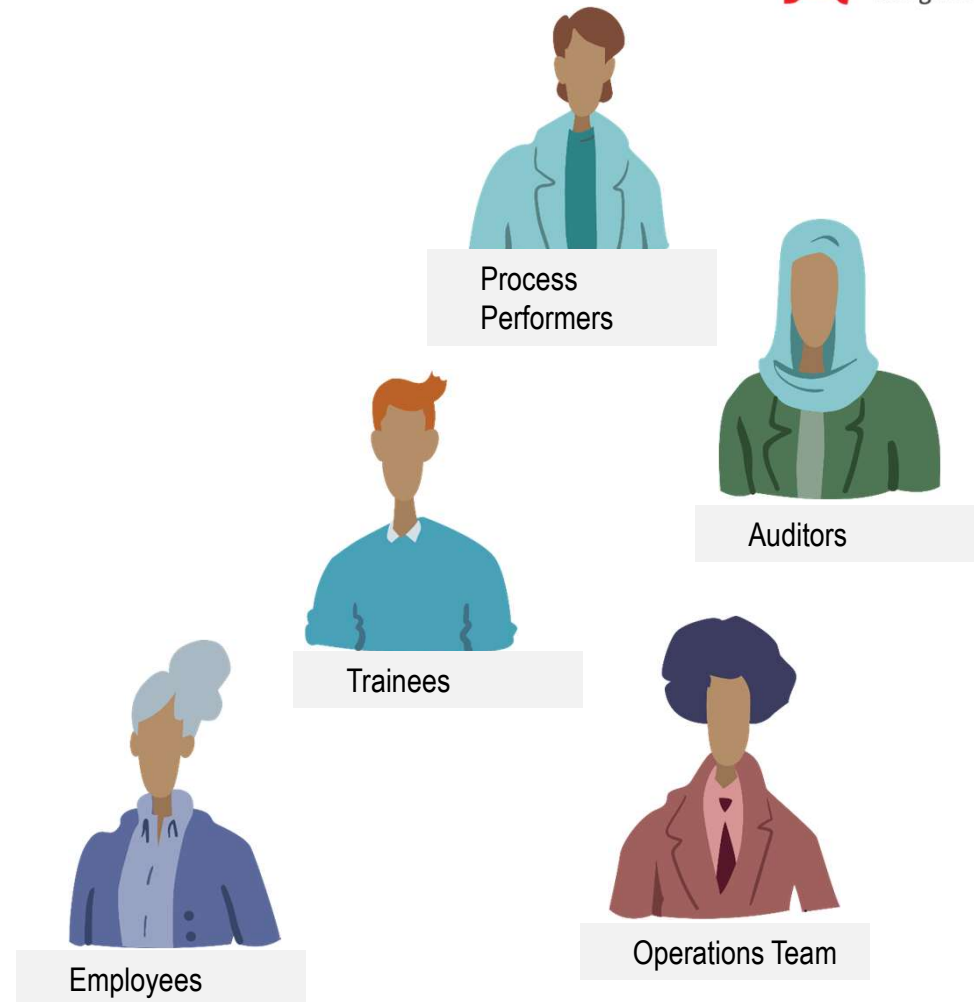
Transparent workflows for the control of documents
(logging of status transitions and changes)

Role-specific tasks

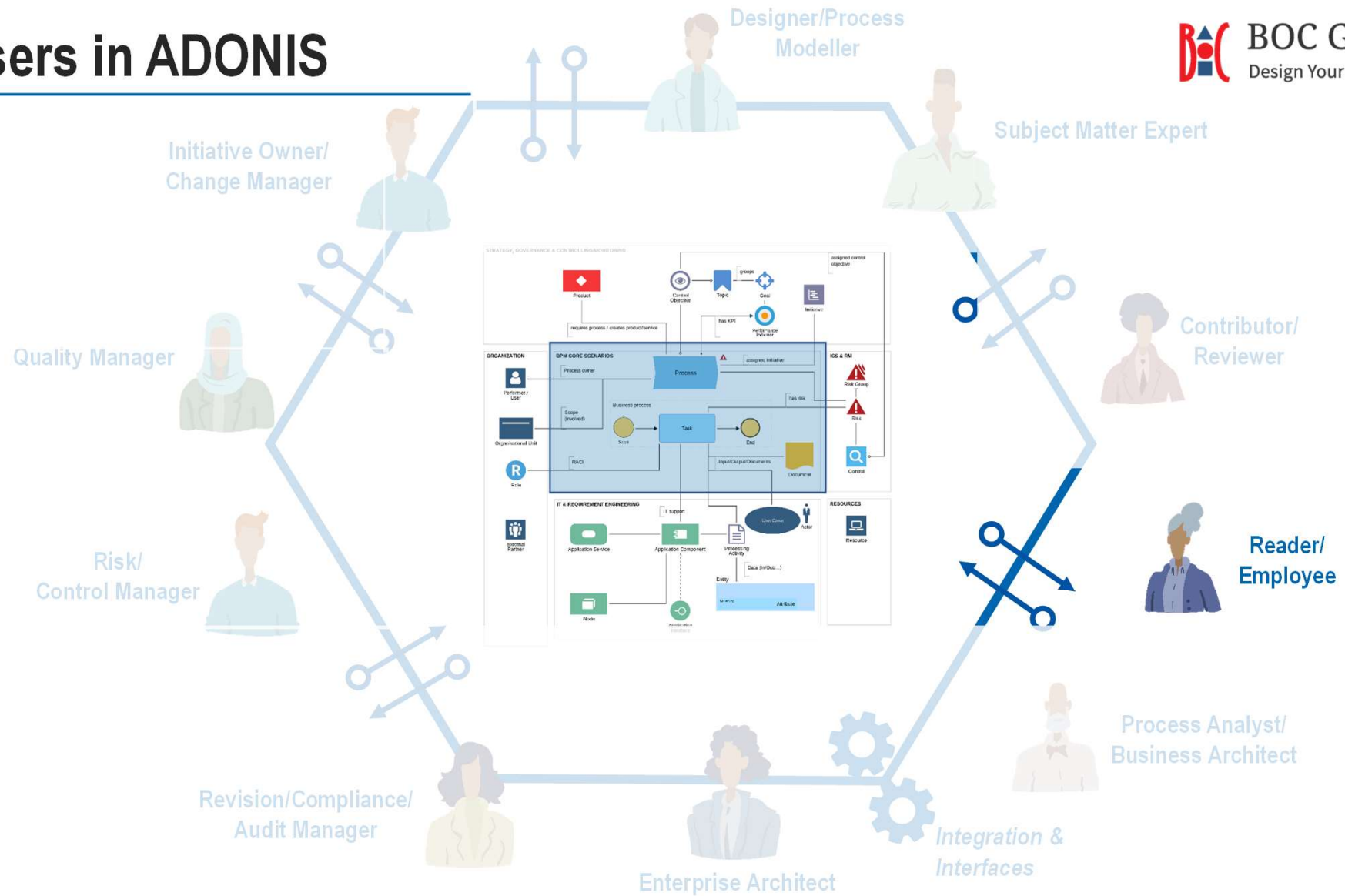
Get Everyone Involved

Spread insights across the organization

- ▶ Quickly find key responsables
- ▶ Easily access the latest process documentation
- ▶ Share insightful content with your colleagues
- ▶ Stay up-to-date on the latest procedures
- ▶ Find the right documents to do your job



Users in ADONIS



Reader/Employee

Reader/Employee tasks – tool support

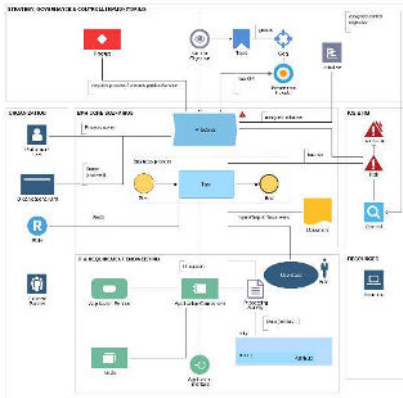


Reader/Employee tasks

- ▶ Consistent and obligatory process execution
- ▶ Ensuring high-quality work results
- ▶ Participation in continuous process improvement

Support by ADONIS

- ▶ Provision of user- and role-specific views ("My processes")
- ▶ Assignment of all necessary documents, guidelines, forms, etc.
- ▶ Understand a selected process and related information with the help of GenAI
- ▶ Establishment of an "operational proposal mentality" through feedback and improvement mechanisms



Reader/Employee



The Read & Explore Scenario – direct access to the whole organisation

Hi Adonis!

Search...

Process Map ADOMoney Bank 1.00 Select start model

Management processes

- MP01 Manage Strategy
- MP02 Manage Products
- MP03 Manage Revenue
- MP04 Manage Sales
- MP05 Manage Investment Portfolio
- MP06 Manage Compliance
- MP07 Manage Risks
- MP08 Revision and Audit Management
- MP09 Conduct HSEQ Management
- MP10 Manage Processes and Organisational Change

Core processes

- CP01 Advise Customer
- CP02 Financing
- CP03 Payment
- CP04 Manage deposits
- CP05 Investment Security Transactions
- CP06 Implement Brokering Transactions

Support processes

- SP01 Advertising/Marketing
- SP02 Infrastructure
- SP03 Reporting
- SP06 Accounting
- SP07 Human Resource Management
- SP08 Information Technology

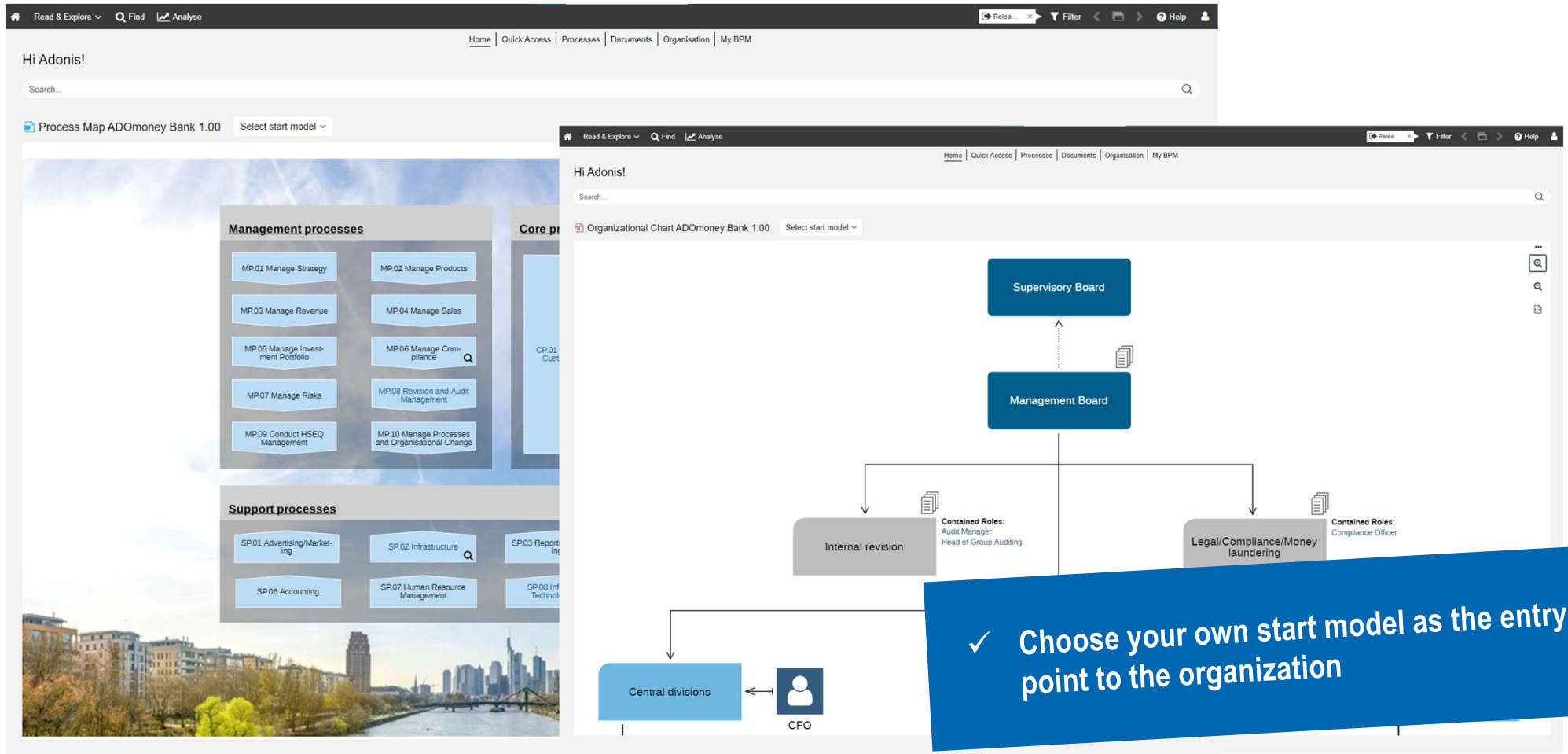
ADOMONEY BANK

- ✓ Search through all released content
- ✓ Personal Start screen
- ✓ Dedicated views for processes, documents and organisational chart
- ✓ High **accessibility** (Screen Reader, Contrasts, Accessibility Mode, Keyboard Navigation) – **BITV certified**

Reader/Employee

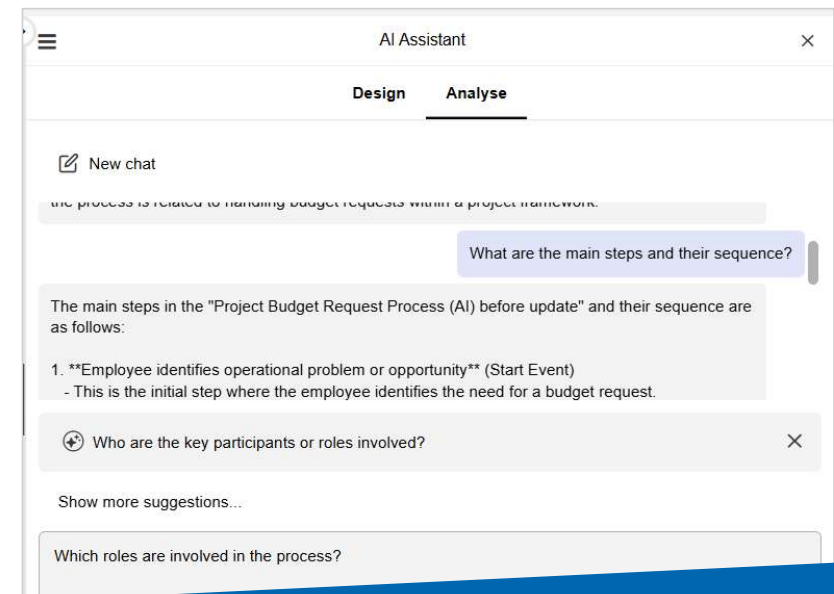
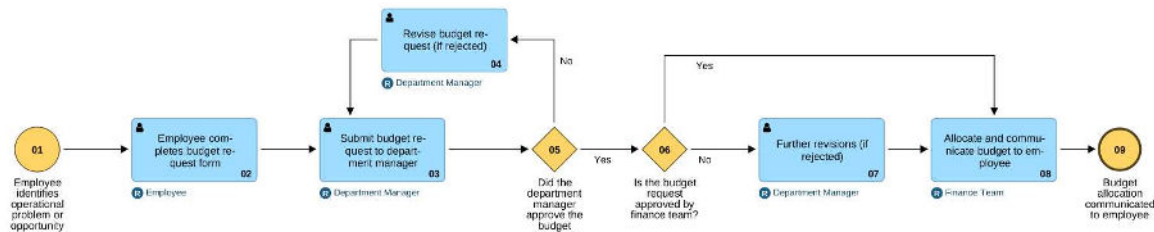


The Read & Explore Scenario – direct access to the whole organisation



Reader/Employee

AI assisted process understanding



- ✓ **ADONIS AI explains** the process and related information
- ✓ **Answer to Ad-hoc questions** on the process insight
- ✓ **Questions recommendations** to learn more about the process
- ✓ **Chat history** to recap obtained knowledge about the process

Reader/Employee



Simple search, including full-text search in documents

The screenshot shows the ADONIS Document Store interface. At the top, there's a search bar with the word "audit" entered. Below the search bar, there are checkboxes for "Search automatically" and "Search in documents", both of which are checked. A table of search results is displayed below, with columns for "Ty...", "Name", "Referenced document", "Description", and "Responsible person". The table lists five items, including "Audit Plan 1.00", "Audit Report 1.00", "Guidelines for the Conduct o...", "Internal Audit Report 1.00", and "Statement Regarding Audit ...". A detailed view of the "Audit_Report_Statement_English_15.03.2017.docx" document is shown in a pop-up window, displaying the search results for the entered criteria. The results include a link to the document, a description, and a download button.

Ty...	Name	Referenced document	Description	Responsible person
1	Audit Plan 1.00	https://en.wikipedia.or...	Template for an audit plan	[1] Power Adonis (ado)
2	Audit Report 1.00	Audit Report_Ger...	Example for an audit report	[1] Power Adonis (ado)
3	Guidelines for the Conduct o...	Audit guidelines.pdf	Work instruction giving guidelines to run an audit	[1] Power Adonis (ado)
4	Internal Audit Report 1.00		Example for an internal audit report	[1] Power Adonis (ado)
5	Statement Regarding Audit ...	Audit_Report_Sta...	Template for a statement towards an audit report	[1] Power Adonis (ado)

Audit_Report_Statement_English_15.03.2017.docx

3 results were found for the entered search criteria.

- ... Statement Regarding Audit Report Version: ...
- ... a statement towards an audit report. Lorem ipsum dolor ...
- ... Audit_Report_Statement_English_15.03.2017.docx S ...

Download

- ✓ Out-of-the-box support for full-text search in documents with the **ADONIS Document Store**
- ✓ Search scope restriction

Reader/Employee

Reading process flows made easy



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#	Name and description	Responsible for ...	Data input	Data output	Referenced doc...	Referenced sub...	Assigned risks	Referenced appl...
01	New customer account requested → (02) Interview customer							
02	Interview customer Determine with an interview if the customer is asking for a new account for a natural or a legal person. → (03) Prove/Provide identity	Private Cust...					07.07.01.02 ...	
03	Prove/Provide identity Request identification and assess validity of the official/government issued ID or the extract from the commercial register. This is required by law for every new account, both natural and legal persons. → (04) Legal entity or an individual?	Private Cust...		Personal ID ...				
04	Legal entity or an individual? Individual person → (05) Obtain supporting data and documents of the customer Legal entity → (17) Document the identity of the beneficial owner							
05	Obtain supporting data and documents of the customer Store the ID and/or company register excerpt and collect additional documents and data from the customer. Obtain customer's Tax number (Social security number), confirmation of residence (if not on ID) or a confirmation of the seat of the legal entity. → (06) Check customer documents	Private Cust...		Economic D... Excerpt from... Passport 1.00 Personal ID ...				
06	Check customer documents The presented documents are checked for completeness, accuracy and consistency. → (07) Data complete?	Private Cust...		Excerpt from... Passport 1.00 Personal ID ...			07.02.01.02 ...	
07	Data complete? yes → (08) Copy and sign documents no → (21) Complete data and documents							
08	Copy and sign documents The customer's documents are copied, initialed and signed. → (09) File documents in customer file	Private Cust...						
09	File documents in customer file All relevant documents that were shown are scanned and documented in the customer files. → (10) Record personal and business data	Private Cust...						Partner Syst...
10	Record personal and business data For natural persons record: <ul style="list-style-type: none">Nature of employment<ul style="list-style-type: none">Employer/self employedPositionIncomePurpose of the business relationship with the bankExisting assets and debts<ul style="list-style-type: none">Confirm originPolitical association - if a person is an elected representative - politically exposed persons (PePs). For legal entities record: <ul style="list-style-type: none">the number of employeesownershipcorporate structurekey financial indicatorstype of company,activity,industry,industry codeTaxnumber. → (11) Perform risk assessment of the customer	Private Cust...		Economic D...				

- ✓ Innovative textual view
- ✓ Reader can switch between graphical and textual view of process diagrams

Reader/Employee

Target-group oriented dashboard



Read & Explore Find Analyse

Home Quick Access Processes Documents Organisation My BPM

My Roles: Corporate Account Manager, Management Board, Private Customer Account Manager, Recruiter

My Processes

Type	Name	State	Valid from	Process owner	Process manager	Process analyst/designer	Involvement
CP01.00	Create new customer 1.00	✓	01.07.2018	Process Carol (carol)	No entry	Power Adonis (ado)	Corporate Account Ma... Private Customer Acc...
CP01.00.01	Check for connected clients 1.00	✓	01.07.2019	Process Carol (carol)	No entry	Power Adonis (ado)	Private Customer Acc...
CP02.01	Create a loan application (private customer) 1.00	✓	01.05.2018	Process Carol (carol)	No entry	Power Adonis (ado)	Private Customer Acc...
CP02.01	Create a loan application (private customer) - Region A 1.00	✓	01.05.2018	Process Carol (carol)	No entry	Power Adonis (ado)	Private Customer Acc...
CP02.01.01	Prepare a loan request 1.00	✓	01.06.2019	Process Carol (carol)	No entry	Power Adonis (ado)	Private Customer Acc...
MP08.03.03.01	Execution of an Internal Audit 1.00	✓	01.07.2021	Compliance Susan (su...)	Audit Manager	Power Adonis (ado)	Management Board
SP02.01.01	IT-Hardware Request 1.00	✓	01.04.2019	Power Adonis (ado)	No entry	Power Adonis (ado)	No entry
SP07.03.01	Advertise a job vacancy 1.00	✓	01.03.2018	Compliance Susan (su...)	No entry	Power Adonis (ado)	Recruiter
SP08.DSS02	Manage Service Requests and Incidents (Incident Management) 1.00	✓	01.09.2019	Initiative Andrew (andr...)	Incident Manager	Power Adonis (ado)	No entry

RACI

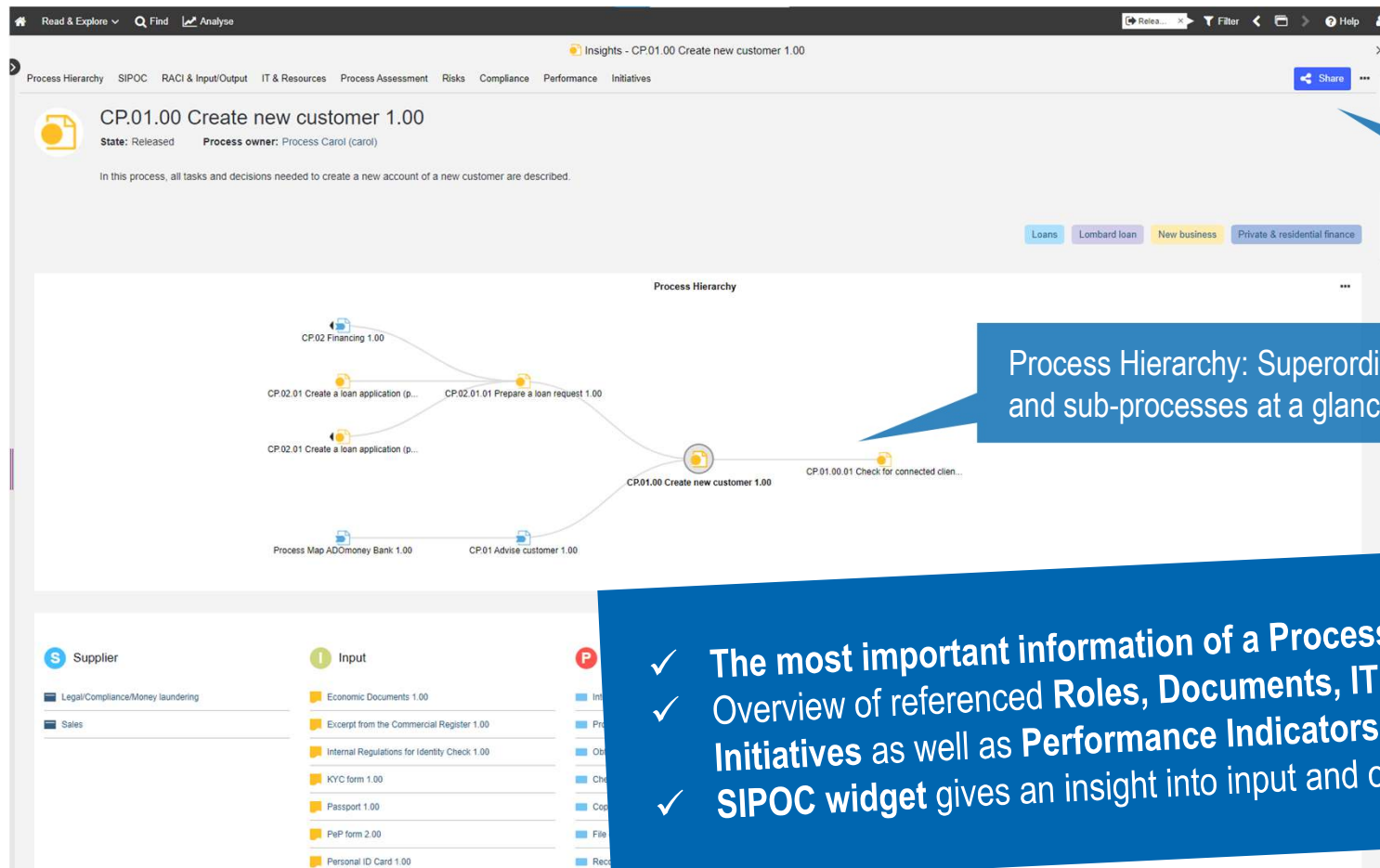
Type	Task	R	A	C	I	Role	Input	Output	Risk	Process
CP01.00	Create new customer									
	Check customer documents	R				Private Customer Acc...	No entry	Excerpt from the Com...		
	Check risk and decide about approval					Corporate...				
	Complete data and documents	R				Private C...				
	Copy and sign documents	R				Private C...				
	Create customer in the system	R				Private C...				
	Document risk assessment	R				Private C...				
	Document the identity of the beneficial owner	R				Corporate...				
	End business relation	R				Corporate...				

- ✓ My processes at a glance
- ✓ Overview of all documents in my processes
- ✓ View comments and feedback from colleagues online

Reader/Employee



Insights-Dashboards for Business Process Diagrams



Share insights

Process Hierarchy: Superordinate Processes and sub-processes at a glance

- ✓ The most important information of a Process at a glance
- ✓ Overview of referenced Roles, Documents, IT Systems, Risks, Initiatives as well as Performance Indicators in one dashboard
- ✓ SIPOC widget gives an insight into input and output dynamics

Reader/Employee

The reader selects their roles



Read & Explore Find Analyse

Home Quick Access Processes Documents Organisation My BPM

My Roles: Corporate Account Manager, Management Board, Private Customer Account Manager, Recruiter

My Processes

Type	Name	State	Valid from	Process owner	Process manager	Process analyst/designer	Involvement
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CP01.00.01	Check for connected clients 1.00	✓	01.07.2019	Process Carol (carol)	No entry	Power Adonis (ado)	Private Customer Acc...
CP02.01	Create a loan application (private customer) 1.00	✓	01.05.2018	Process Carol (carol)	No entry	Power Adonis (ado)	Private Customer Acc...
CP02.01	Create a loan application (private customer) - Region A 1.00	✓	01.05.2018	Process Carol (carol)	No entry	Power Adonis (ado)	Private Customer Acc...
CP02.01.01	Prepare a loan request 1.00	✓	01.06.2019	Process Carol (carol)	No entry	Power Adonis (ado)	Private Customer Acc...
MP08.03.03.01	Execution of an Internal Audit 1.00	✓	01.07.2021	Compliance Susan (su...)	Audit Manager	Power Adonis (ado)	Management Board
SP02.01.01	IT-Hardware Request 1.00	✓	01.04.2019	Power Adonis (ado)	No entry	Power Adonis (ado)	No entry
SP07.03.01	Advertise a job vacancy 1.00	✓	01.03.2018	Compliance Susan (su...)	No entry	Power Adonis (ado)	Recruiter
SP08.DSS02	Manage Service Requests and Incidents (Incident Management) 1.00	✓	01.09.2019	Initiative Andrew (andr...)	Incident Manager	Power Adonis (ado)	No entry

RACI

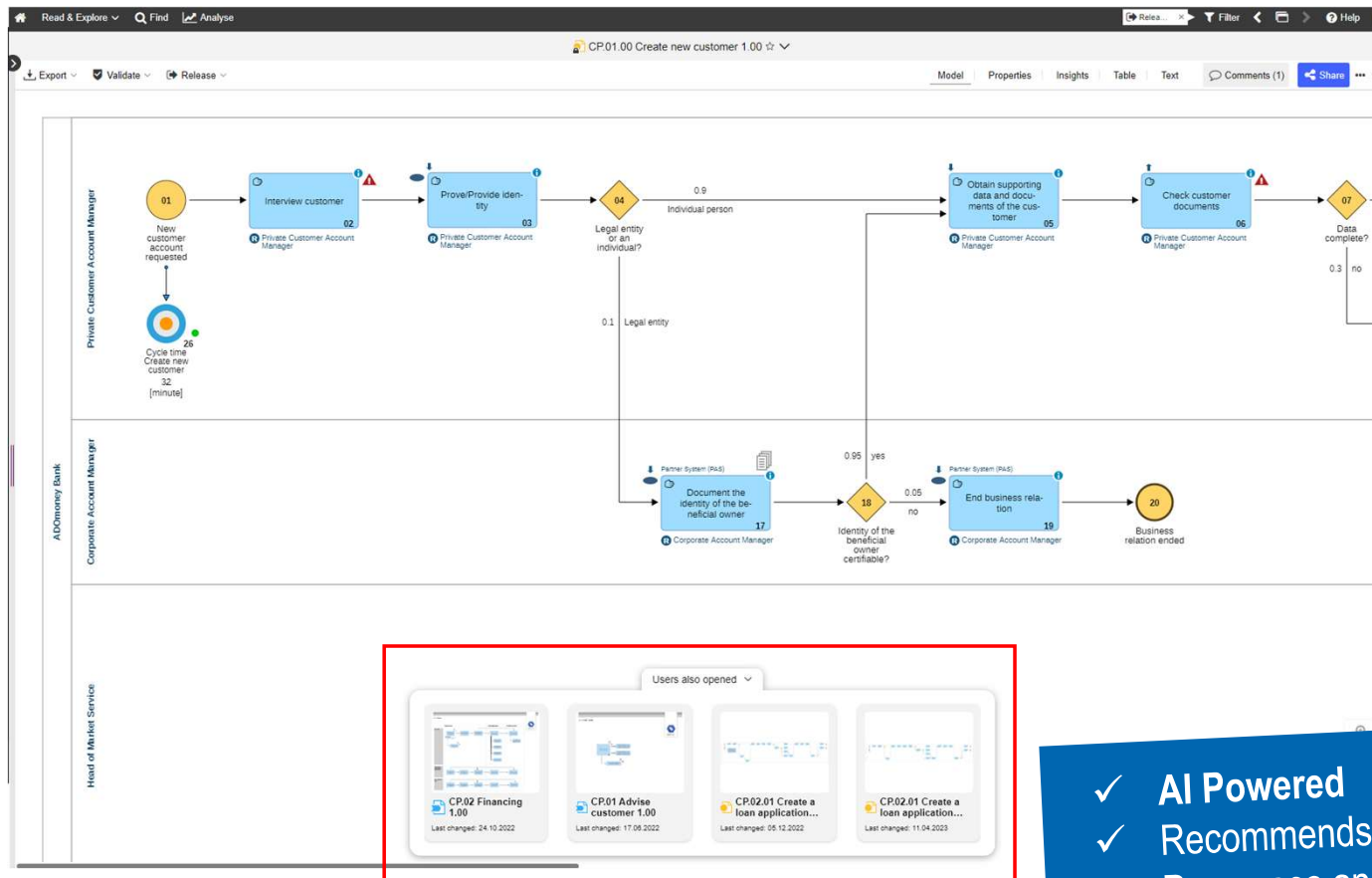
Type	Task	R	A	C	I	Role	Input	Output	Risk	Process
CP01.00	Create new customer									
Check customer documents		R				Private Customer Acc...	No entry	Excerpt from the Com... Passport 1.00 Personal ID Card 1.00	07.02.01.02 Forgery	CP01.00 Create new ...
Check risk and decide about approval						Corporate Account Ma...	No entry			
Complete data and documents		R				Private Customer Acc...	No entry			
Copy and sign documents		R				Private Customer Acc...	No entry			
Create customer in the system		R				Private Customer Acc...	No entry			
Document risk assessment		R				Private Customer Acc...	Regulations for custo...	Risk Report 1.00		
Document the identity of the beneficial owner		R				Corporate Account Ma...	Excerpt from the Com...	No entry		CP01.00 Create new ...
End business relation		R				Private Customer Acc...	Excerpt from the Com...	No entry		CP01.00 Create new ...

- ✓ Flexible role assignment
- ✓ Reduces administration costs

Reader/Employee



See what others are reading with the Reader Recommender



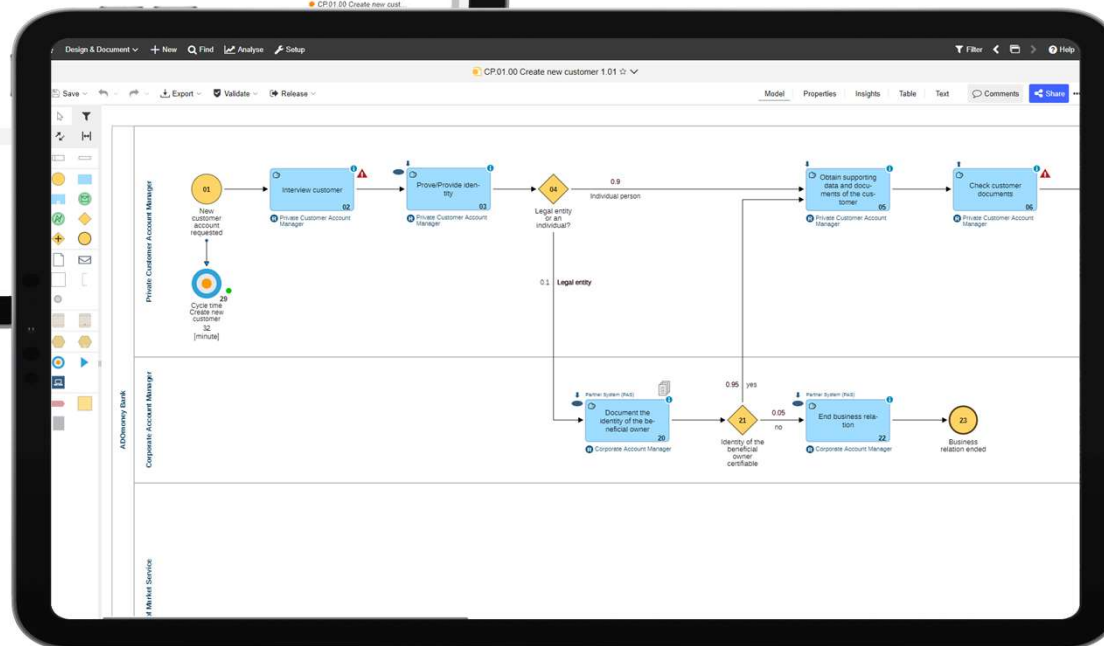
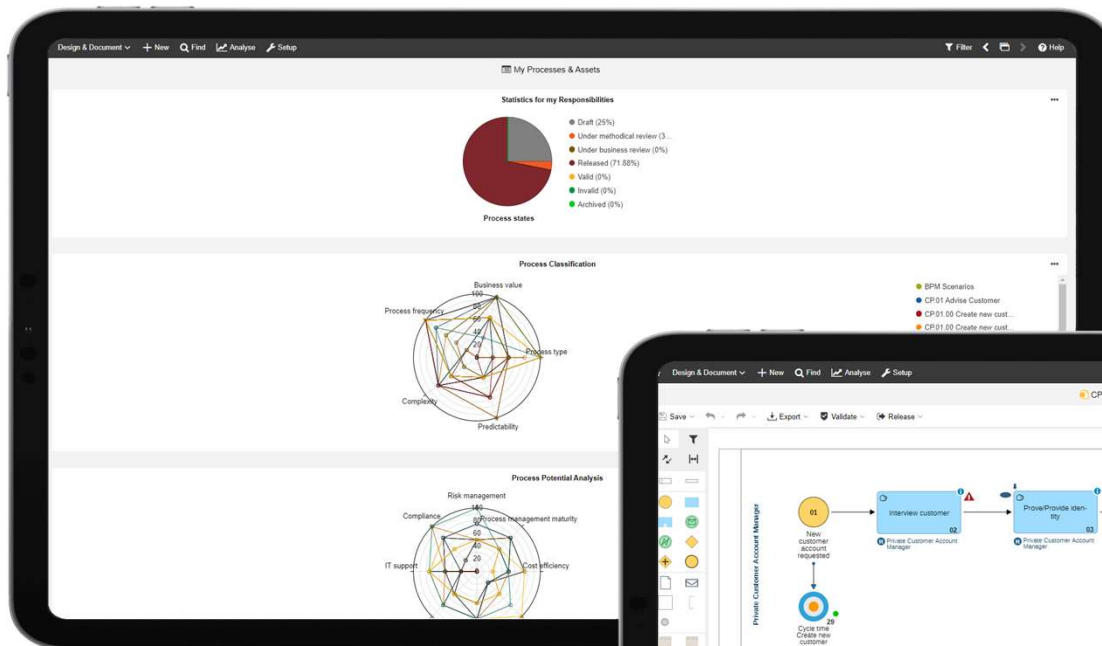
- ✓ AI Powered
- ✓ Recommends the most sought after Processes and models

Reader/Employee

Mobile devices support (e.g. iPad)



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Reference Models



ADONIS

Business Transformation Suite

Meaning and purpose of Reference Models

Overview

Start of a structured
process management with
ADONIS
("new customers")

- ▶ Already **pre-filled ADONIS database** allows fast and structured deployment
- ▶ **Mapping** of the corporate business model with the BOC reference process map
- ▶ **Selection and prioritisation** of the most important processes
- ▶ **Quick and guided start** of process documentation (specifications, role models, etc.)

Increase the maturity level
of process management
with ADONIS
("existing Customers")

Use of the Reference Model for

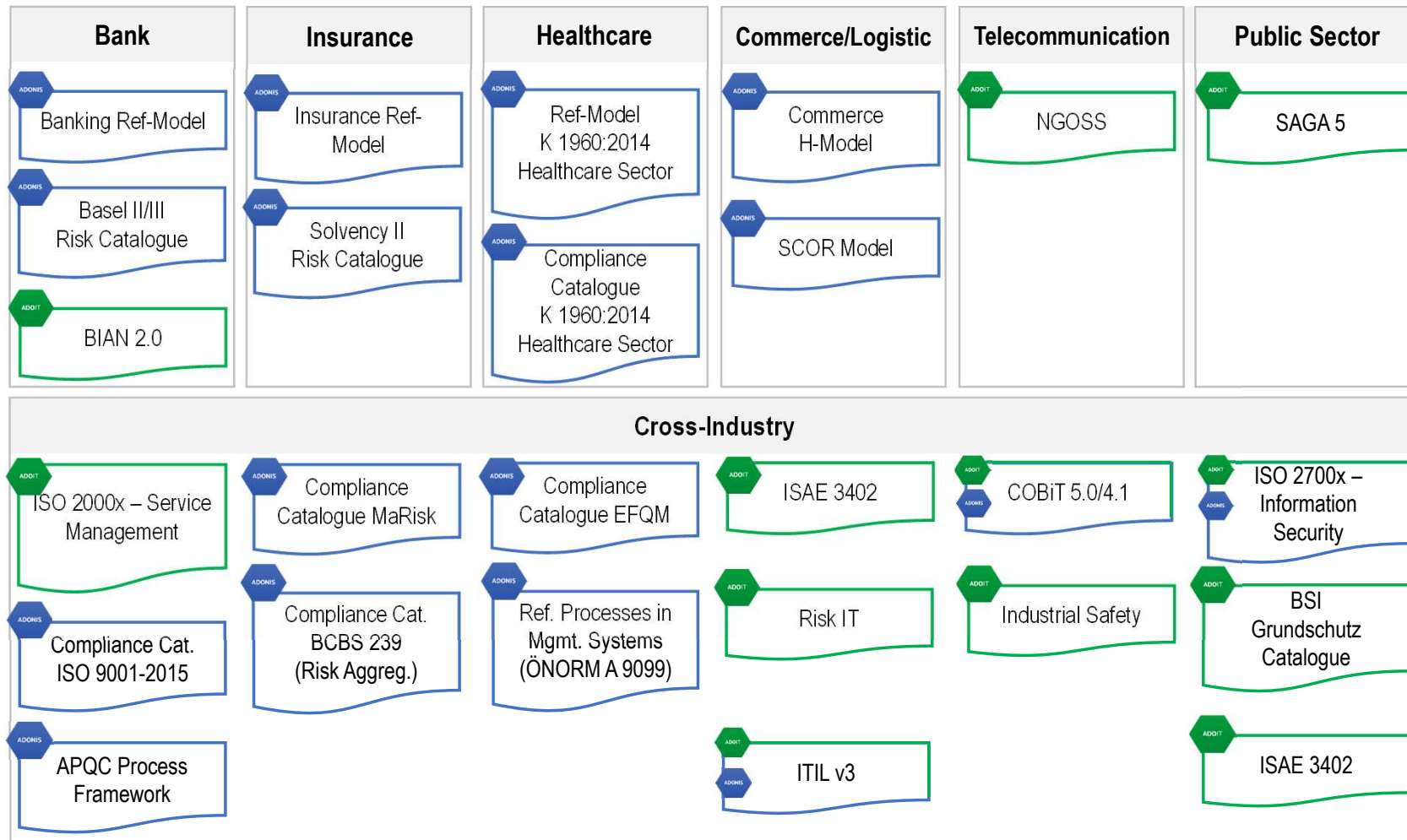
- ▶ **Completion check** of existing modeling
- ▶ **Functional alignment**
- ▶ **Consistency check** and modeling guidelines

Extension and **quality improvement of the documentation**

- ▶ Risk Catalogues
- ▶ Organisational Charts and Roles, Documents

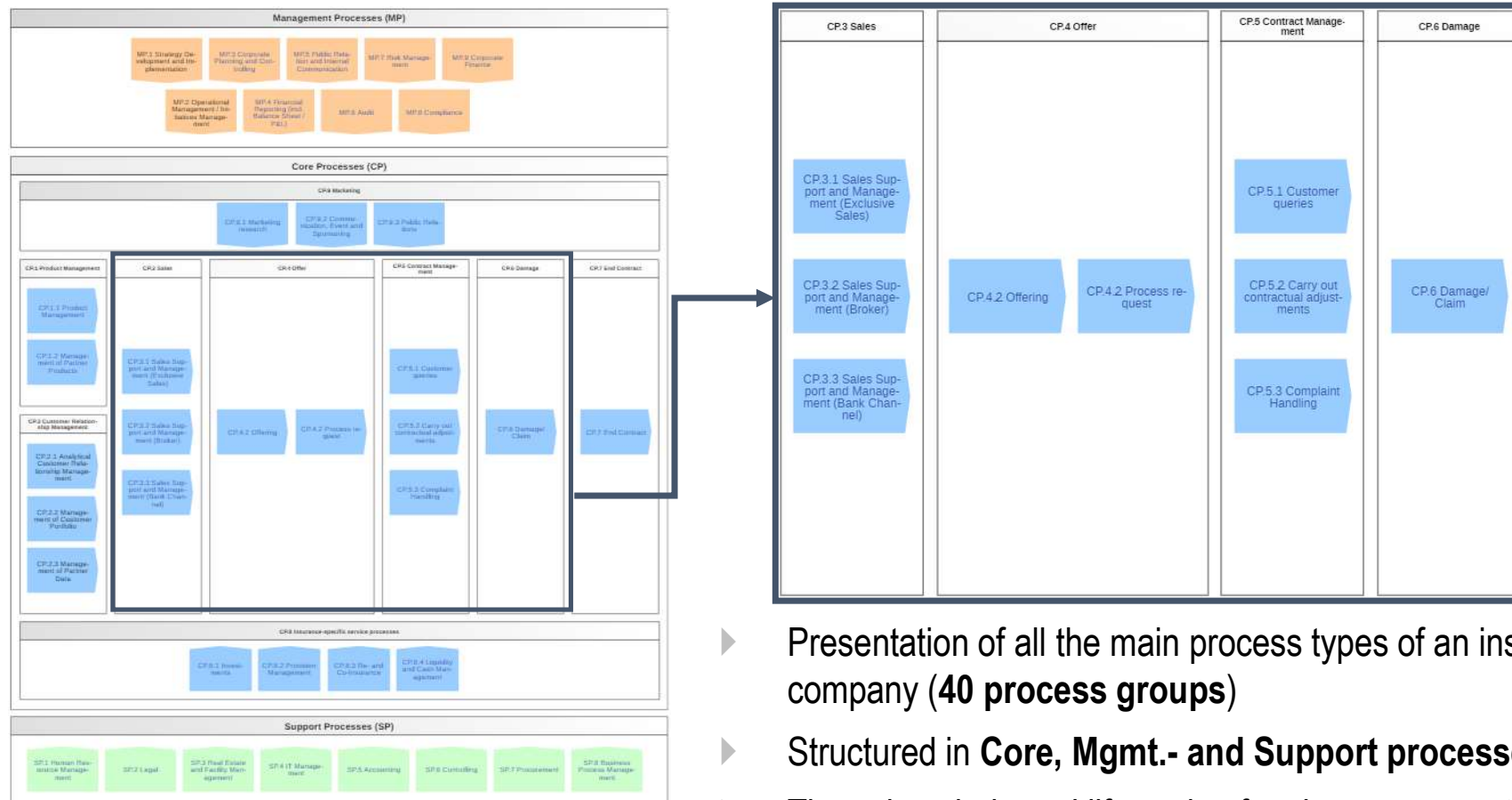
What are the benefits of using the reference models in your company?

BOC Reference Models and Frameworks



Reference Company Map: Insurance

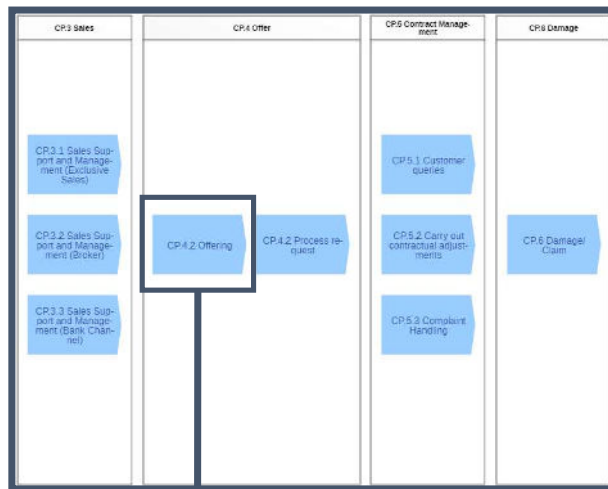
First level of Company Map



- ▶ Presentation of all the main process types of an insurance company (**40 process groups**)
- ▶ Structured in **Core, Mgmt.- and Support processes**
- ▶ The value chain and life cycle of an insurance contract

Reference Company Map: Insurance

Other levels of Company Map

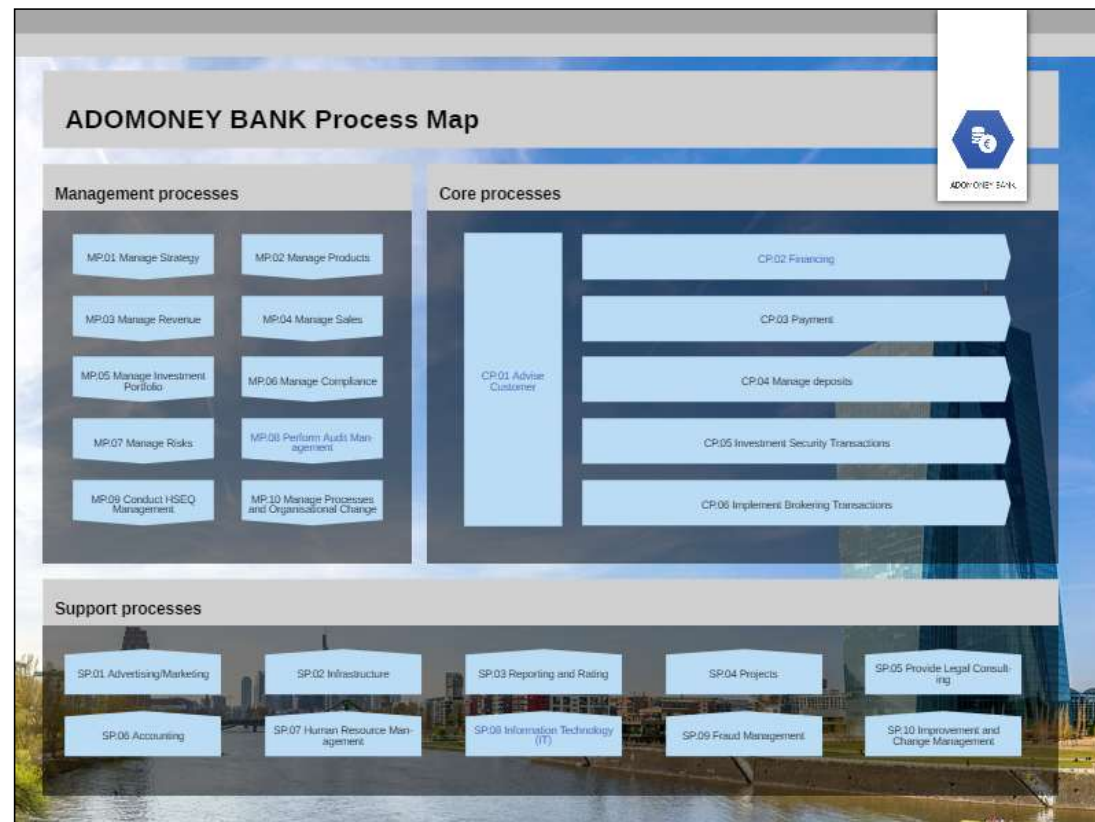


- ▶ Presentation of the value chain at the 2nd level according to 2 dimensions/determinants:
 - ▶ **Distribution channels**
 - ▶ **Product (groups)**

Reference Company Map: Retail Banking

First level of Company Map

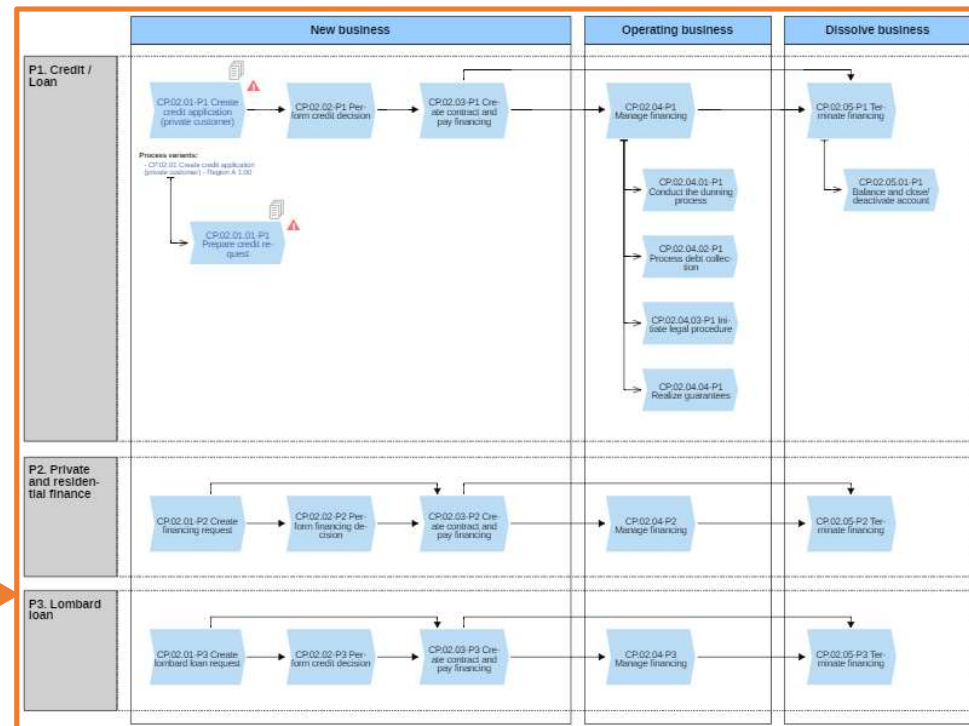
- ▶ Presentation of all essential process types of a retail bank (>30 process groups)
- ▶ Structure in **Core, Mgmt. and Support Processes**
- ▶ Presentation of the value chain and lifecycle of bank products



Reference Company Map: Retail Banking

Other levels of Company Map

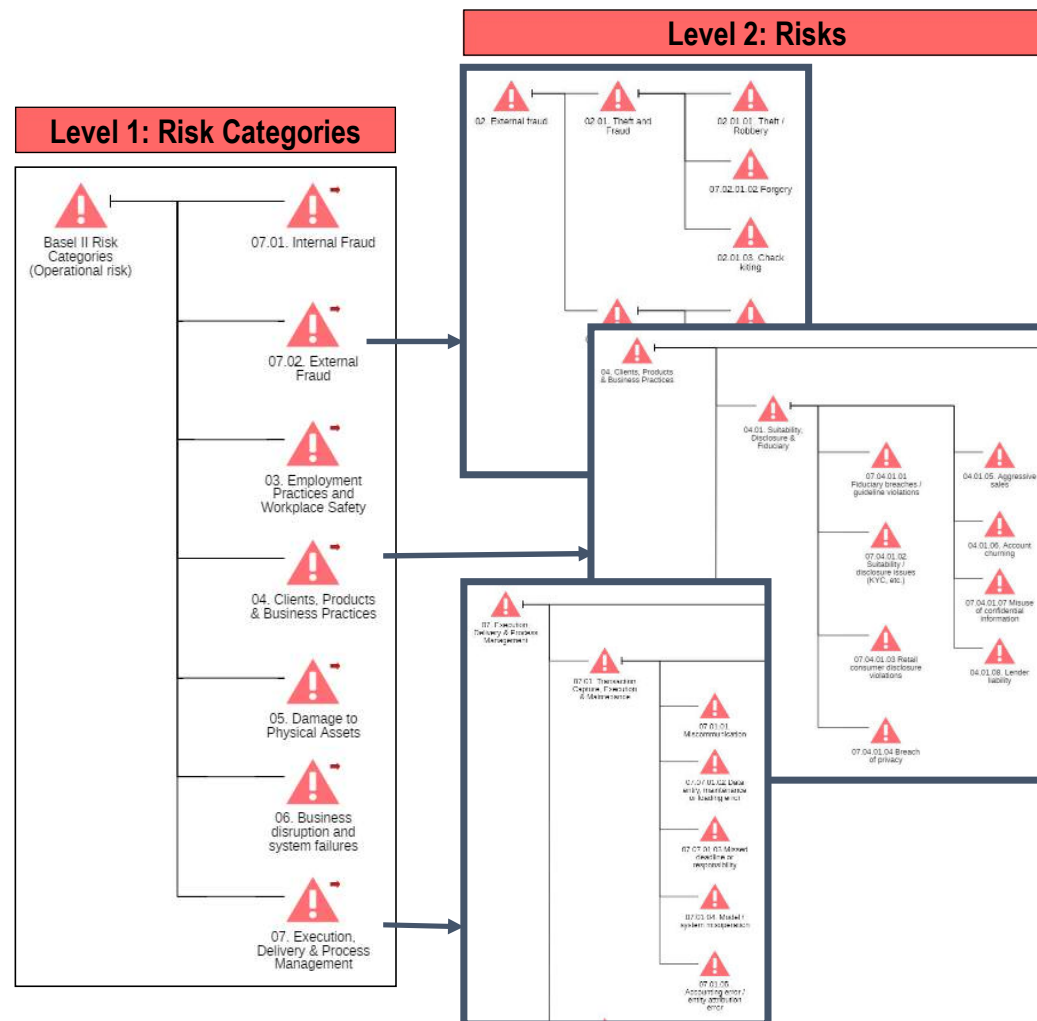
- Presentation of the value chain at the 2nd level according to 2 dimensions/
determinants:
 - **Product (groups)**
 - **Lifecycles**



Basel II/III and Solvency II Risk Catalogues

Overview

- ▶ Structure of risk catalogues from certain standards
- ▶ **7 main categories** with a total of **more than 120 subcategories**
- ▶ Can serve as the basis for aggregation and allocation of company-specific risk catalogues

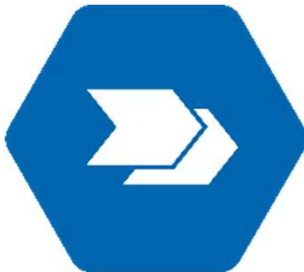
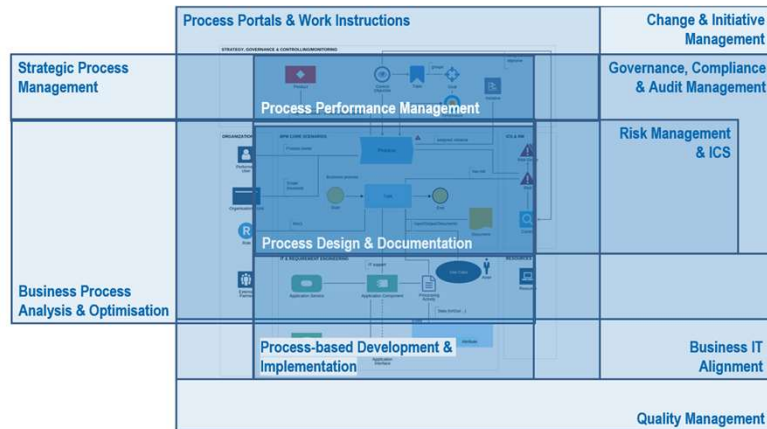


Summary



ADONIS
Business Transformation Suite

ADONIS Highlights Overview



- Top-modern and scenario-based user interface
- Graphical **modelling in the web**, central repository
- Hover Modelling Assistant**, Easy Modelling
- Multilingualism**, automatic translation support
- Integrated Document Store**, search in documents
- Workflow for the **Document control and release**
- Configurable **Release Workflow**
- Advanced process analysis with **Process Simulation**
- Process Validation** (BPMN-Syntax, Modelling Guidelines..)
- Collaboration, **Feedback and Comments**
- News & Tasks
- Formatted texts
- Search-based & graphical **Analyses** (Matrix, Gantt, etc.)
- Reporting Board
- Process Portal** and reader dashboards
- Stakeholder views, **myViews and Dashboards**
- iPad Support

Accessibility in ADONIS

High Accessibility Support in ADONIS



Accessibility Mode: For users with impairments for viewing information and models the “Accessibility Mode” is available, simplifying the readability. When the Accessibility Mode” is enabled, the textual view is set as the default and model types without a textual view configuration will be opened in the tabular editor.

Keyboard Navigation: Navigating through ADONIS is also with the keyboard possible.

Screen Reader Accessibility: For an optimal screen reader accessibility ADONIS contains alternative texts to buttons and links.

Improved Colour Contrasts: The colour contrasts in the application and of all graphics for model and object types are providing strong contrasts between text and background.

ADONIS thereby complies fully with the **Web Content Accessibility Guidelines (WCAG) 2.2** as well as the **EN 301 549 v3.2.1**, the European standard for digital accessibility!

7 good reasons for Process Management with ADONIS

A professional process management platform



Easy and intuitive handling

- ▶ Clearly structured – „keep it simple“
- ▶ One tool for all roles



More than modelling

- ▶ Extensive functionality for process analysis and graphical reporting
- ▶ AI assisted workflow design and analysis
- ▶ Integration of business scenarios e.g. ICS/RM, EAM, QM, CIP, etc.



Process management as team work

- ▶ Real-time documentation online
- ▶ Role-specific access to content over the web
- ▶ Role-based release workflow



Open and flexible

- ▶ Comprehensive best practice modelling library with integrated BPMN 2.0 fit for business support
- ▶ Flexibility through metamodeling
- ▶ Open interfaces for execution



Well-positioned for all future challenges

- ▶ From simple modelling to extensive management scenarios



All-in-one

- ▶ Technical platform, consulting and far-reaching know-how




Proven, world-wide

- ▶ In all sectors, on all continents, with more than 1900 Customers, from SMBs to Multinational Corporations

ADONIS – make processes work

Market Presence – Key Figures

98%  of clients on
Maintenance Contract

1900 **ADONIS Customers** 
from which most are on the latest release version and
1560 of which bought or upgraded last year

Over **80%** of clients
serve as

References

Average
Deployment Time

2 Days

Installed Base
2,600+
Customers of BOC Products

Community of **275,000+** users
of the **Community** and **Cloud** versions of BOC Products



The BOC Ecosystem

Welcome to the BOC Group Marketplace.

Select your BOC Group product of choice. Discover add-ons, modules and trainings to leverage your business goals.



<https://marketplace.boc-group.com>



ADONIS

Business Transformation Suite



BOC Group

Design Your Enterprise

For further information...

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