



**ADONIS**

Business Transformation Suite

# BOC Group - Company Profile and What is BPM?

Enabling Transformation of Business and IT



**BOC Group**

Design Your Enterprise



# Agenda

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The BOC Group as your partner in Business Process Management

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Basics of Business Process Management – What is BPM?

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Summary

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# The BOC Group as your partner in Business Process Management



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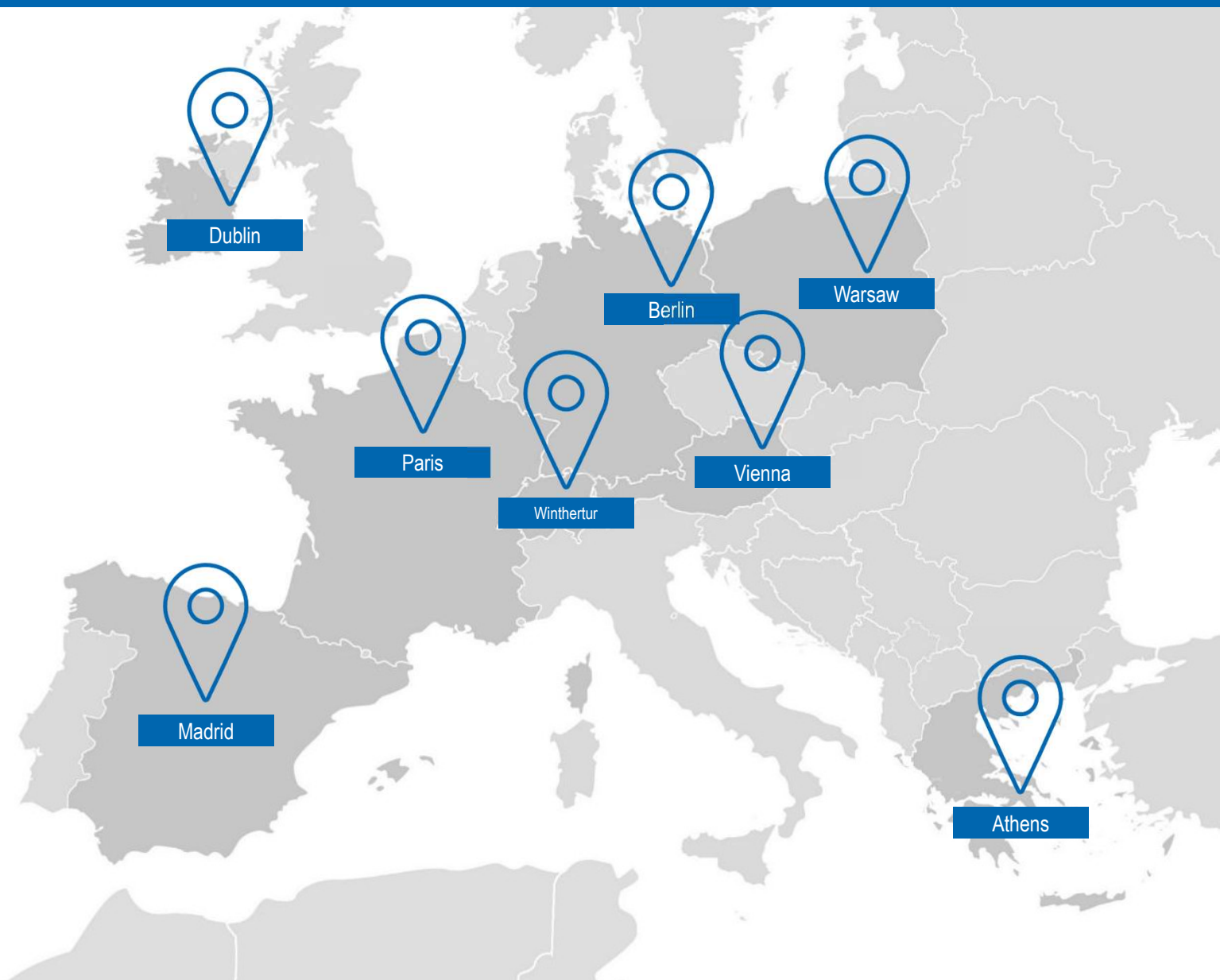
# The BOC Group

## Company Profile

Founded in 1995

More than 250  
employees in 8  
countries

100% BOC Group,  
No Outsourcing



# The BOC Group

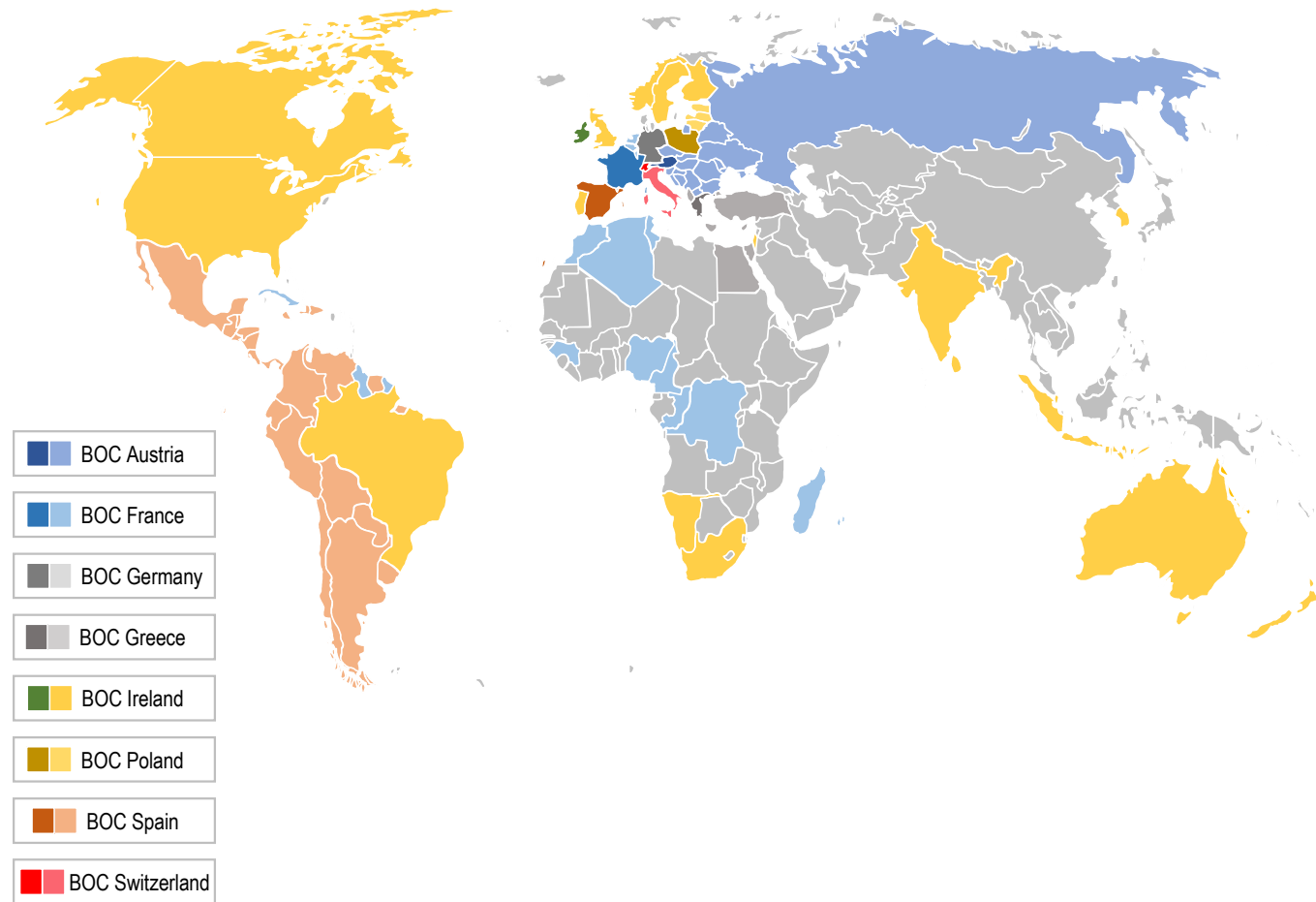
## Company Profile



Worldwide  
Customer Base  
(1500+)

Expert  
Partner Network  
(90+)

Close Ties to  
Research & Education  
(150+)





# The BOC Group

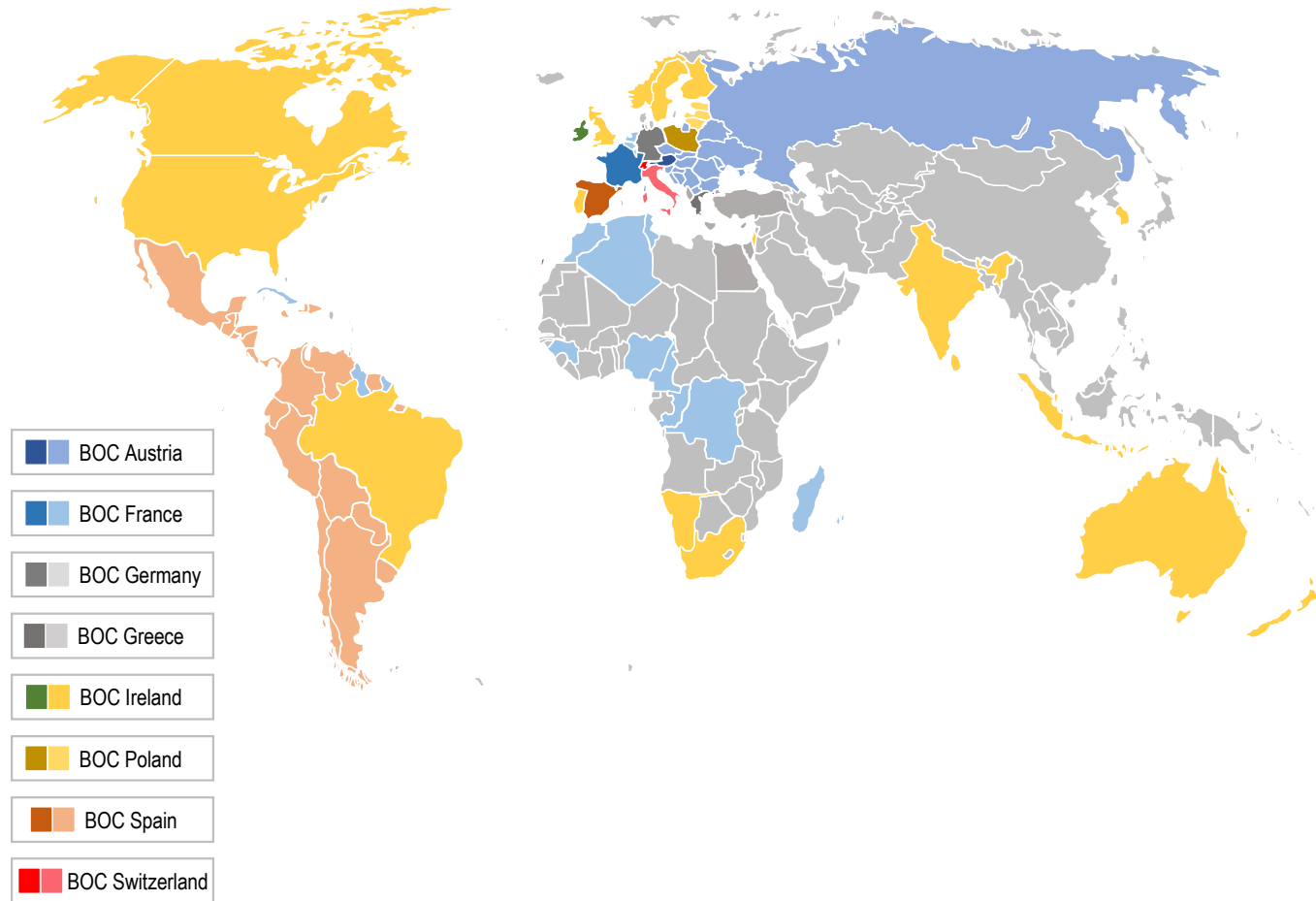
## Company Profile



Projects  
6000+

User Community  
90.000+

Installations  
40.000+



# The BOC Group

## Facts & Figures

WE ARE 250+ Employees

Product and Platform Developers  
Business and IT Consultants  
Solution Engineers  
Marketing and Sales



Offices and Partners  
Worldwide



> 25 Years of Experience



0% Outsourcing  
100% BOC Group



All Under One Roof:  
Product, Consulting & Training



# The BOC Group

## Selected References



GLENCORE

**LIEBHERR**



**ERGO**



voestalpine



**REWE**  
GROUP



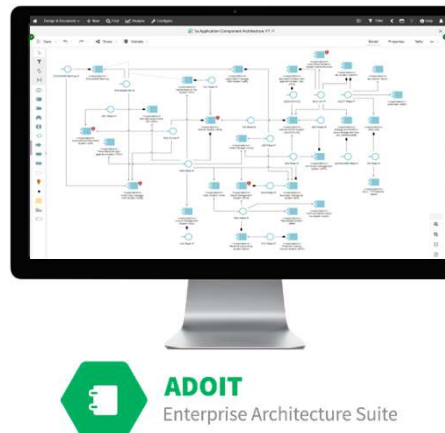


# The BOC Group

## Products



- ✓ Strategic and Operational Business Process Management
- ✓ BPMN 2.0, "BPMN fit for business"
- ✓ Process landscapes
- ✓ Business IT alignment, ITIL
- ✓ Governance, Risk and Compliance
- ✓ Analysis and Optimisation




- ✓ Enterprise Architecture
- ✓ TOGAF (The Open Group)
- ✓ Capability Management
- ✓ Business-, Service- & Technology Architecture Management
- ✓ Planning, Data Gathering & Governance
- ✓ Evaluation



- ✓ Governance, Risk & Compliance Mgt.
- ✓ Capture & assess risks
- ✓ Derive, review & carry out controls
- ✓ Analyse & evaluate
- ✓ Automate workflows
- ✓ Integration with BPM and EA

 **We host**  
(SaaS)

 **You host**  
(On-Premise)

# Our Service Portfolio

## Consulting

### Business Process Management

- Design, introduction and embedding of process management
- Design of company maps and business architectures
- Design of target operating models
- Business process workshops and moderation
- Process modelling (data gathering and development)
- Process governance
- Selective process analysis and optimisation
- Design and training of necessary roles
- Process measurement and control
- Change Management for all of the above

### Governance, Risk and Compliance

- Establishment of ICS in the organisation
- Development of IT risk management – ISO 27K, BCM etc.
- Integration of risk and compliance management
- Integration of further management scenarios like BCM
- Training, risk and control awareness, ICS know-how



### Enterprise Architecture Management

- Introduction ITIL – processes and organisation
  - Business IT alignment
  - Development of service management
  - Process-based requirements management
  - Development of enterprise architecture management
  - Creation of capability map
  - Business architecture management – IT integration
  - Creation of applications and service architecture
  - Implementation of master data management
  - Technology portfolio management
- 
- Development and Implementation of ICS
  - Identification of key risks and controls
  - Control management development
  - ICS governance
  - Implementation of ICS reporting



# Basics of Business Process Management – What is BPM?

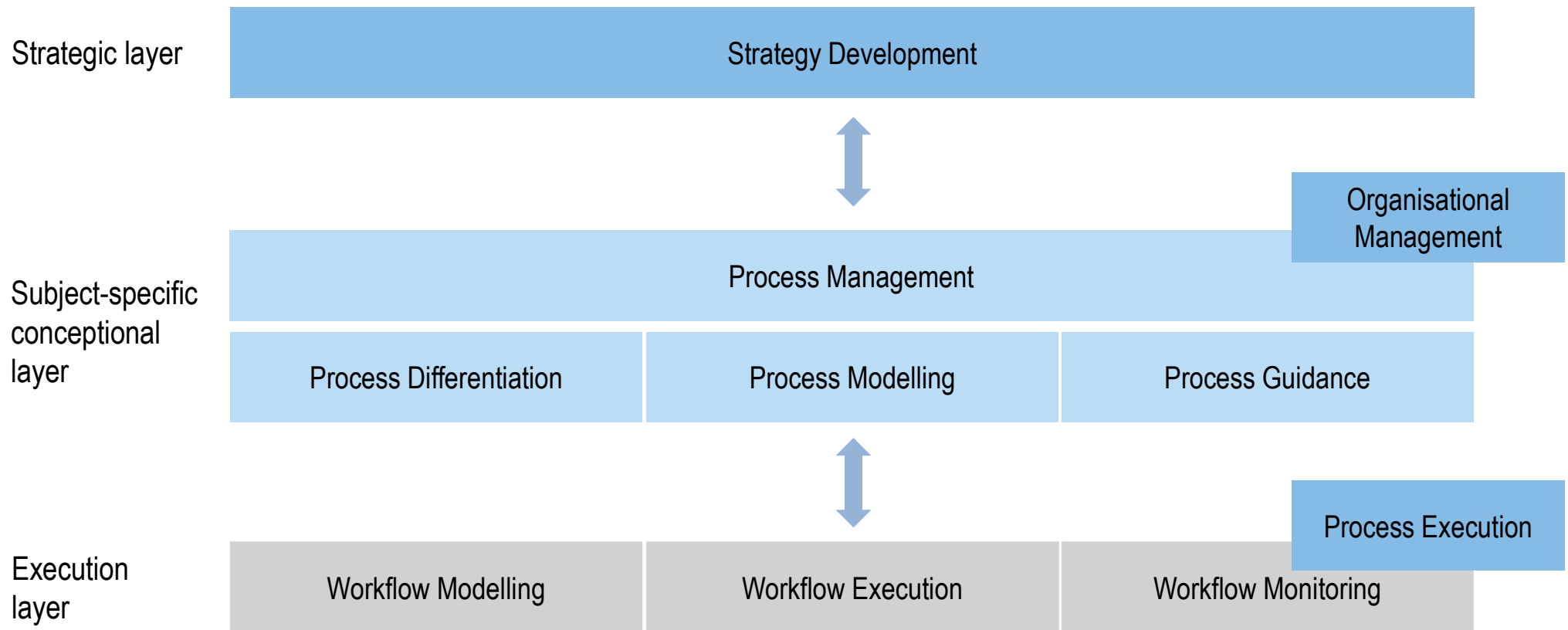


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# Strategy, Business Processes and Workflows

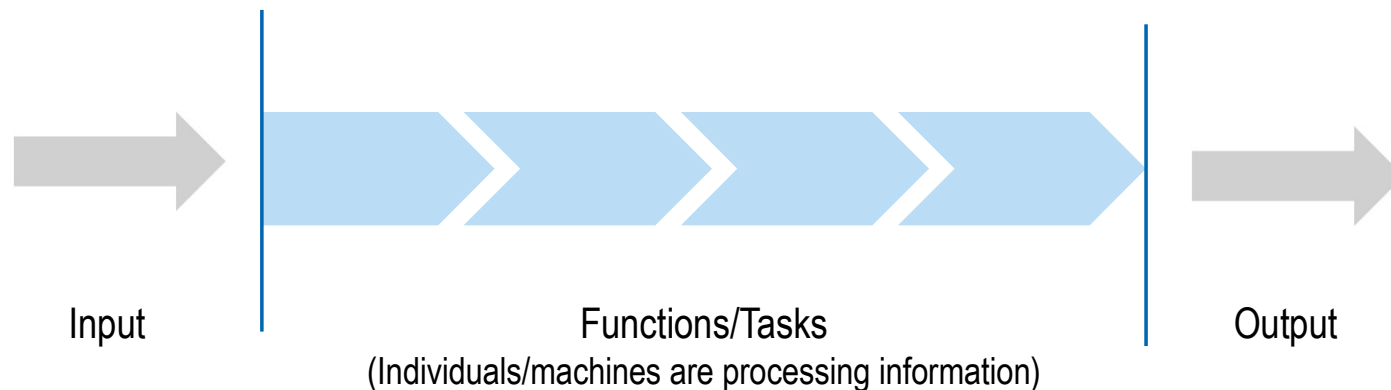
## The Interplay



# What is a Business Process?

A business process ...

- ▶ ... is a distinct, mostly collaborative sequence of logically related functions/tasks with a defined start and end.
- ▶ ... has always at least one input.
- ▶ ... creates at least one output.
- ▶ ... is triggered by customers.
- ▶ ... has a defined result and ends with the completion of the request (End-to-End).
- ▶ ... has often a value-adding character.



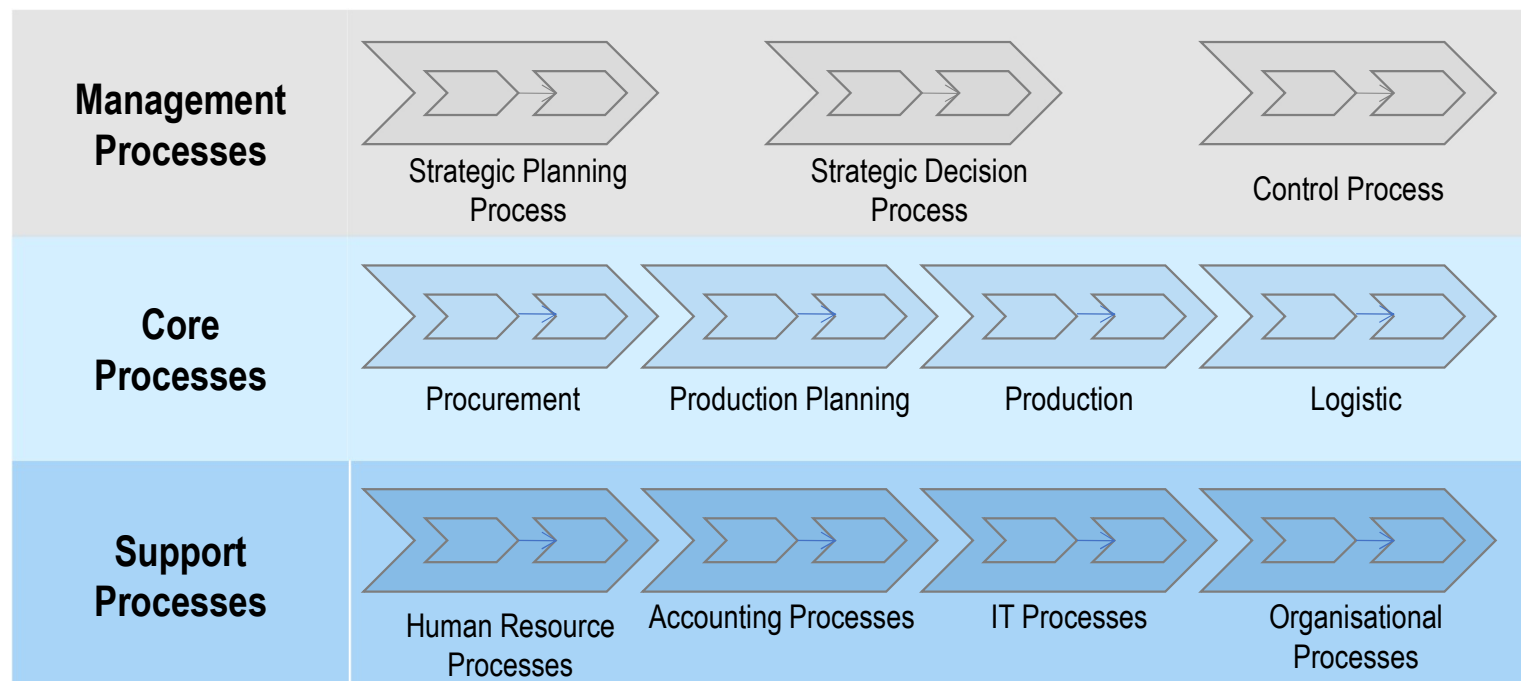


# Process Types

## Interdependency between Processes and Process Maps

The structure of the process map determines the thinking about processes in the organisation!

- ▶ A process map considers the business processes from a “bird’s eye view” – i.e. it abstracts the sequence of individual processes.
- ▶ In this way processes or groups of processes are represented through graphical elements.



# What is Business Process Management

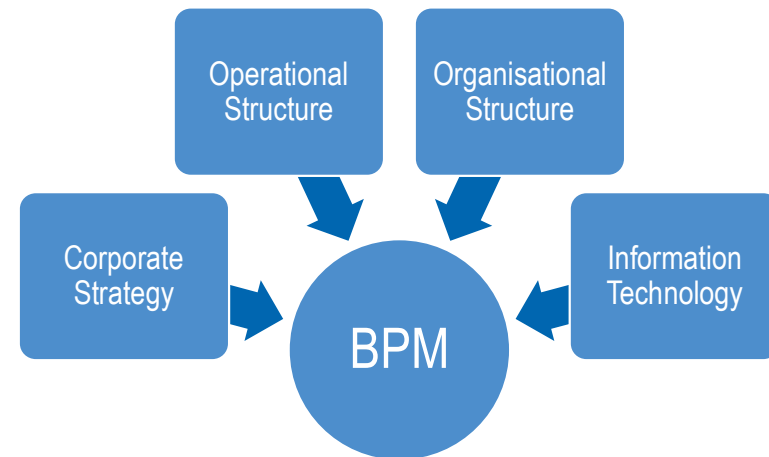
## Business Process management...

► ... is a systematic approach to acquire, design, execute, document, measure, monitor, control automated as well as non-automated processes and therefore to achieve the goals aligned with the corporate strategy.

► ...includes:

- Planning
- Controlling
- Execution
- Monitoring

of all business processes and its environment.

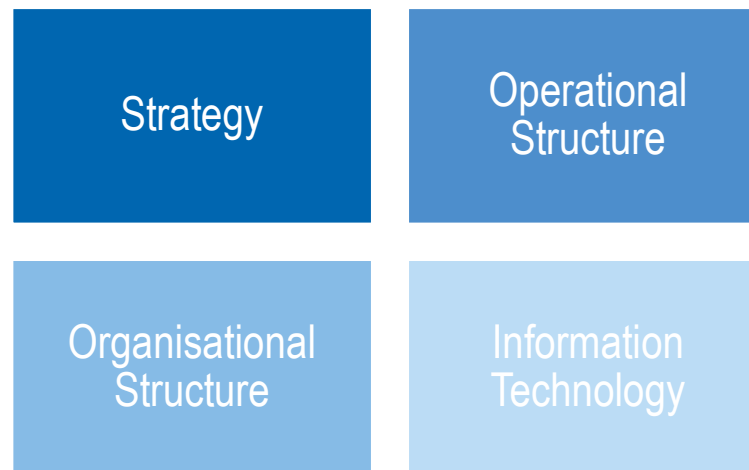


**Goal:** Company-wide optimal design of the processes regarding time, costs and quality.

# Strategic Orientation of the Corporate Culture

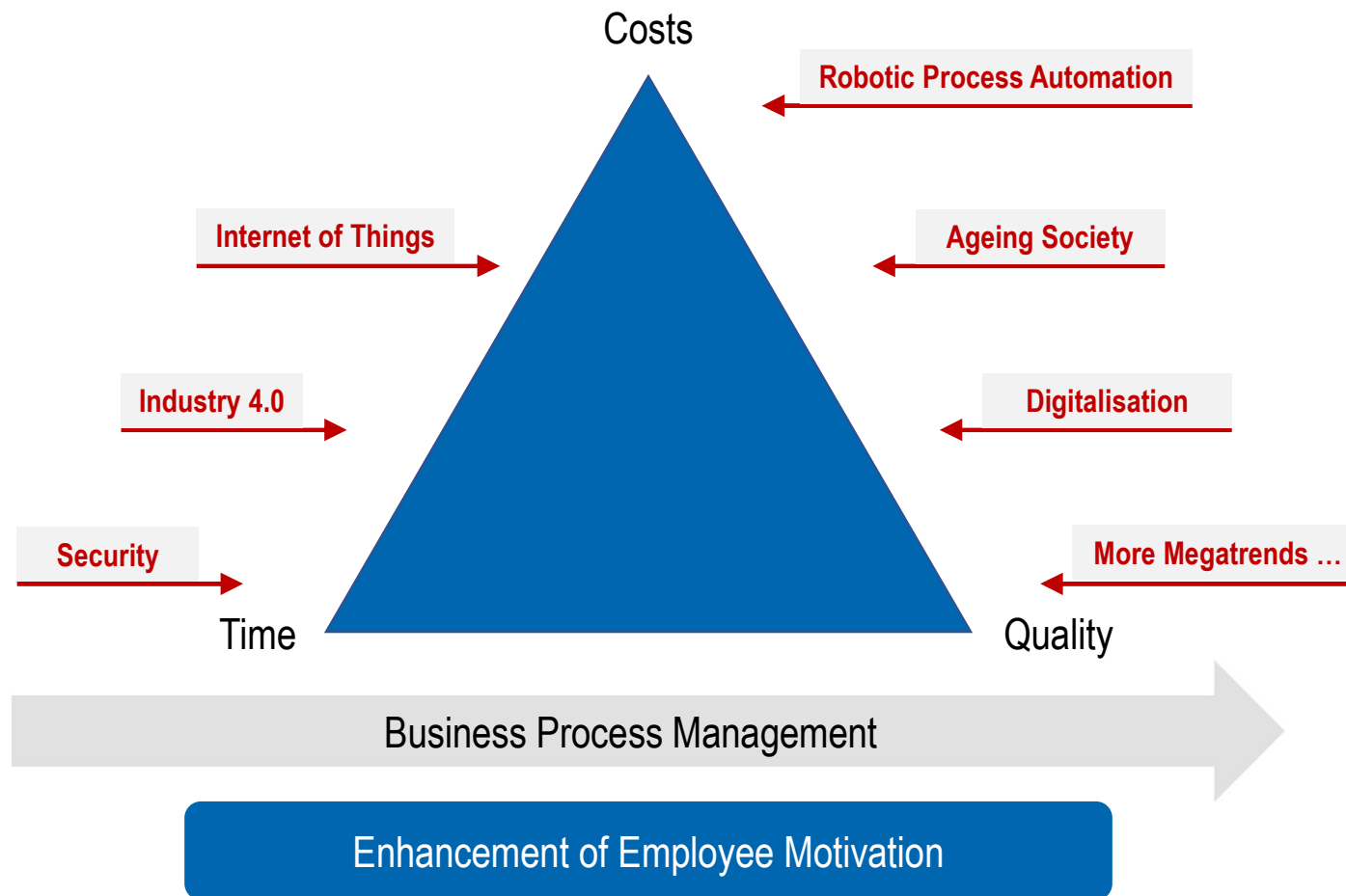
Business process management...

- ▶ ... has to be **accepted and lived by the Management Board**.
- ▶ ... has to be integrated **in the strategy of the organisation**.
- ▶ ... is substantially different from the orientation on tasks.
- ▶ ... needs a perfectly adjusted **organisational structure**.
- ▶ ... and its functionality has to be **accepted and lived by all employees**.



# Goals and Initiatives of BPM

The magic triangle



# Benefits of BPM

Exploit potentials with BPM

## Higher Economic Efficiency



- Goal-oriented management of performance indicators
- Less effort for offer preparation and resource planning
- Using unexploited potential for performance improvement

## Higher Productivity



- Unbundling of complexity through reduction and optimisation of the interfaces
- Slimmer and more reasonable processes
- Avoidance of redundancy

## Higher Customer Satisfaction and Quality



- Less costs of errors
- More favourable and quicker service offer
- Improved communication channels to customers, suppliers, partners and the public

## Higher Transparency and Flexibility



- Simplification and Transparency of procedures
- Availability of a general overview of the corporate workflows for all stakeholders
- Quick and flexible reaction on changing requirements/competitive situations

## Higher Safety



- Controlled procedures
- Early identification of weak spots
- Efficient management of risks



# Driver and Scenarios of BPM

- ▶ In order to reach all stakeholders, it is useful to link your process management with all essential business units in your department. In this way, you can enhance the acceptance of process management in the organisations and include all major stakeholders.



# Stakeholders of BPM

- ▶ BPM involves and aims at various **stakeholders**:

## Internal Stakeholders

Proprietor

Management

Employees

Quality Management

Risk Management

Internal Revision

## External Stakeholders

Customers

Suppliers

External Creditors

Society and State

Certification Authorities

Auditors

- ▶ BPM addresses the following target groups:
  - ▶ Enterprises (SME as well as Large Enterprises)
  - ▶ Public Institutions/Administrations

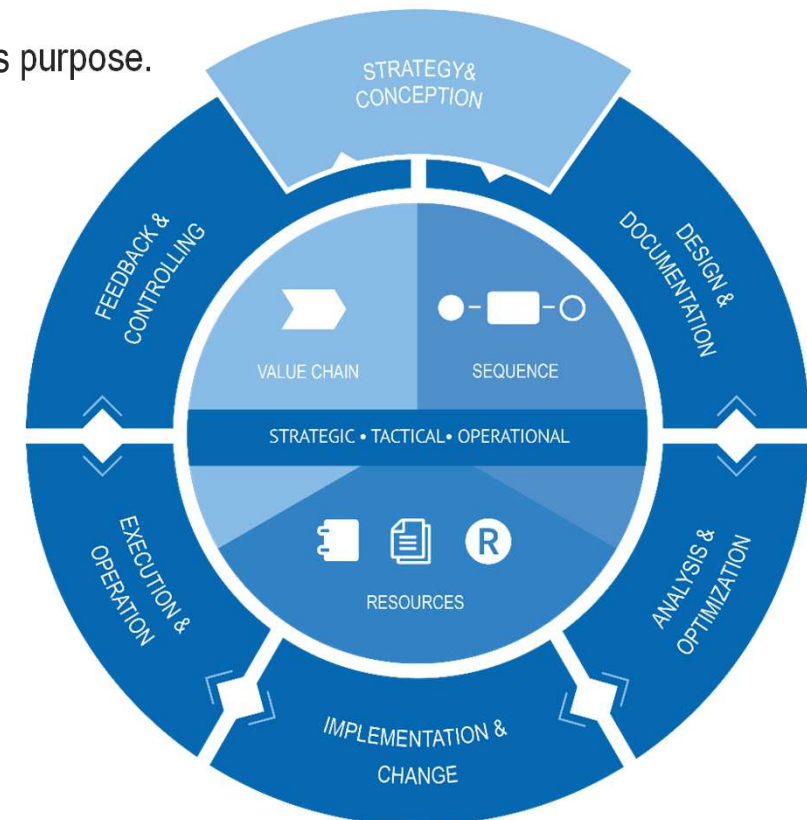
# BOC Approach for the Implementation of BPM

## The Process Management Life-cycle

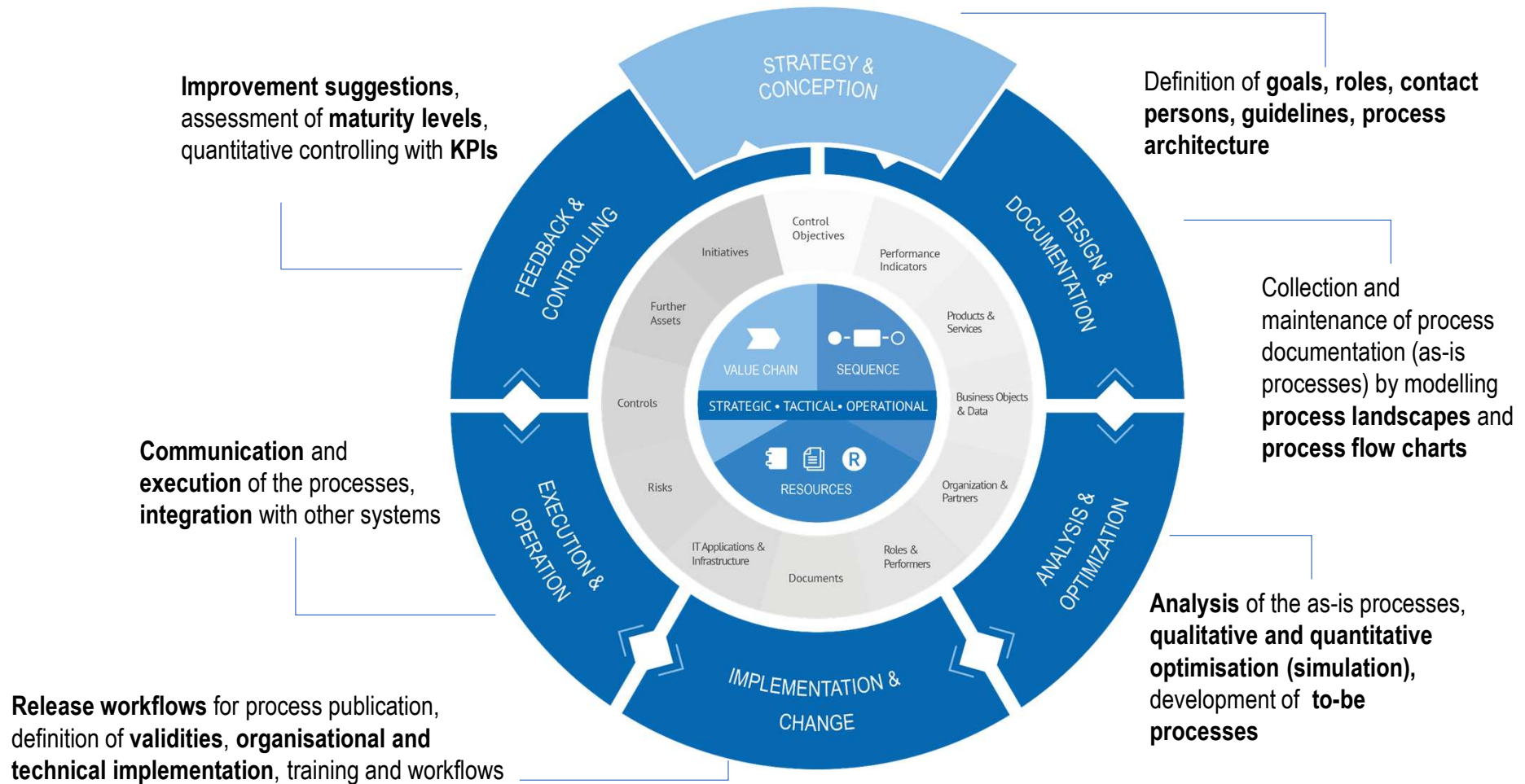
- ▶ Market conditions and corporate goals are subject to constant changes → continuous review and adjustment of business processes of an organisation necessary
- ▶ A cyclic approach like the **Process Management Life-cycle** is suitable for this purpose.

### ▶ **Process Management Life Cycle**

- ▶ The PMLC allows...
  - ▶ ... a continuous improvement of the processes in the entire organisation
  - ▶ ... addressing small-scale BPM implementation projects, as well as enterprise-wide re-organization programs
  - ▶ ... leveraging best practice approaches

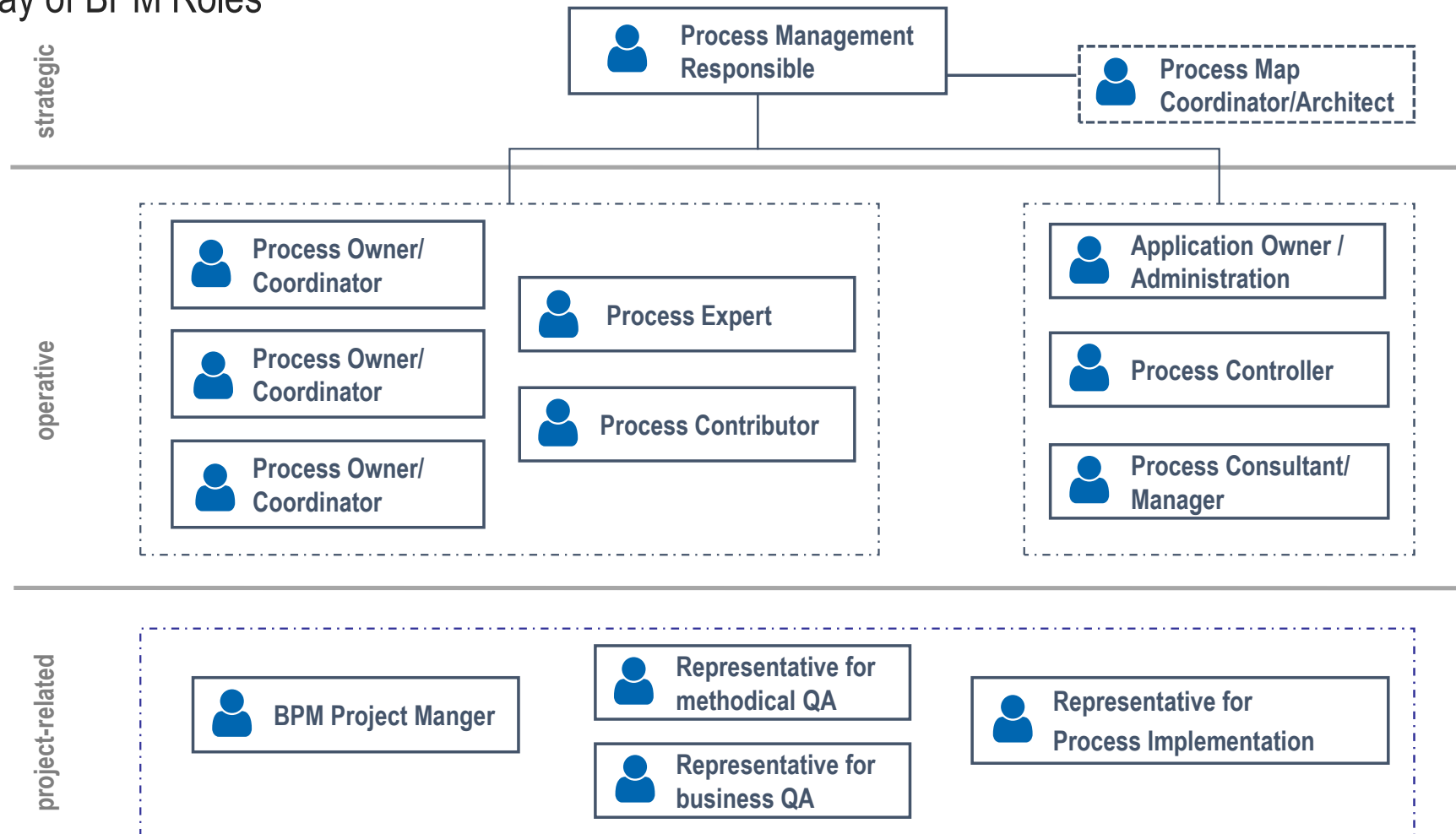


# Process Management Life-cycle



# Role in BPM

## Interplay of BPM Roles

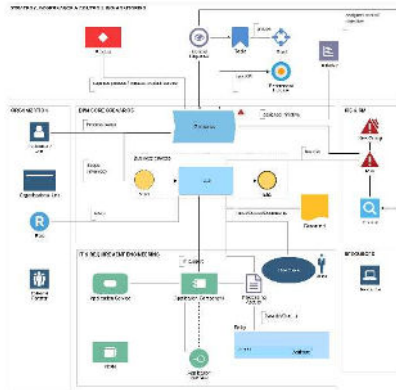




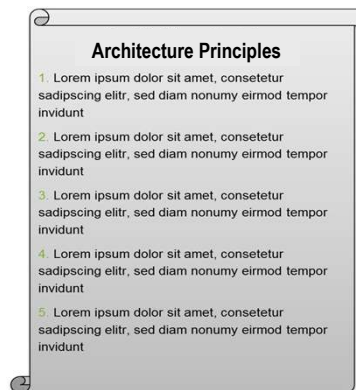
# How do I start my BPM Initiative

Main concepts for the implementation of Business Process Management

How do I **maintain** my information?



How do I **control** my process architecture and my BPM artefacts?



How do I **position** my BPM function in the organisation?



Methodological Manual & Modelling Guidelines

Goals, Principles & Procedure Model

BPM Concept of Roles and Processes

BOC/ADONIS Best-Practices

BOC BPM Seminars and Best Practices

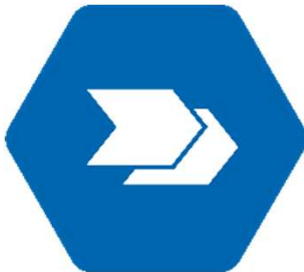
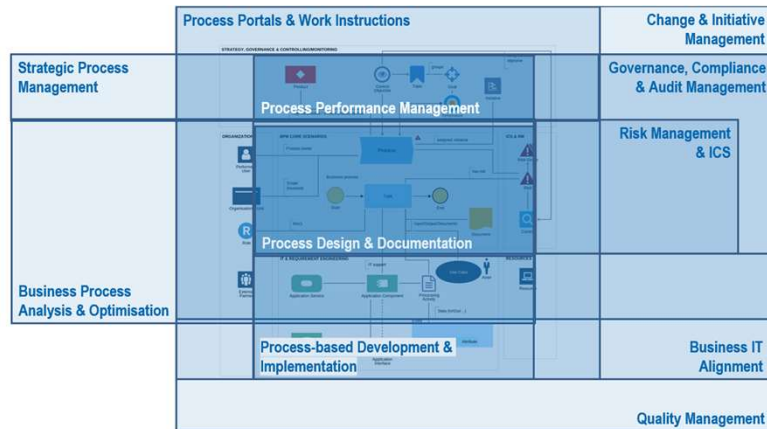
A man with a beard and glasses, wearing a dark suit, is seated at a white desk in a modern office. He is looking at a large monitor displaying a complex flowchart or process diagram. To his left, a laptop shows a dashboard with various charts and data. On the desk, there is also a tablet with a bar chart and a smartphone. In the background, other office workers are visible, including a woman in a green top and a man in a blue suit. The word "Summary" is overlaid in the center of the image.

# Summary



**ADONIS**  
Business Transformation Suite

# ADONIS Highlights Overview



- Top-modern and scenario-based user interface
- Graphical **modelling in the web**, central repository
- Hover Modelling Assistant**, Easy Modelling
- Multilingualism**, automatic translation support
- Integrated Document Store**, search in documents
- Workflow for the **Document control and release**
- Configurable **Release Workflow**
- Advanced process analysis with **Process Simulation**
- Process Validation** (BPMN-Syntax, Modelling Guidelines..)
- Collaboration, **Feedback and Comments**
- News & Tasks
- Formatted texts
- Search-based & graphical **Analyses** (Matrix, Gantt, etc.)
- Reporting Board
- Process Portal** and reader dashboards
- Stakeholder views, **myViews and Dashboards**
- iPad Support

# Accessibility in ADONIS

## High Accessibility Support in ADONIS



**Accessibility Mode:** For users with impairments for viewing information and models the “Accessibility Mode” is available, simplifying the readability. When the Accessibility Mode” is enabled, the textual view is set as the default and model types without a textual view configuration will be opened in the tabular editor.

**Keyboard Navigation:** Navigating through ADONIS is also with the keyboard possible.

**Screen Reader Accessibility:** For an optimal screen reader accessibility ADONIS contains alternative texts to buttons and links.

**Improved Colour Contrasts:** The colour contrasts in the application and of all graphics for model and object types are providing strong contrasts between text and background.

ADONIS thereby complies fully with the **Web Content Accessibility Guidelines (WCAG) 2.2** as well as the **EN 301 549 v3.2.1**, the European standard for digital accessibility!

# 7 good reasons for Process Management with ADONIS

A professional process management platform



## Easy and intuitive handling

- ▶ Clearly structured – „keep it simple“
- ▶ One tool for all roles



## More than modelling

- ▶ Extensive functionality for process analysis and graphical reporting
- ▶ AI assisted workflow design and analysis
- ▶ Integration of business scenarios e.g. ICS/RM, EAM, QM, CIP, etc.



## Process management as team work

- ▶ Real-time documentation online
- ▶ Role-specific access to content over the web
- ▶ Role-based release workflow



## Open and flexible

- ▶ Comprehensive best practice modelling library with integrated BPMN 2.0 fit for business support
- ▶ Flexibility through metamodeling
- ▶ Open interfaces for execution



## Well-positioned for all future challenges

- ▶ From simple modelling to extensive management scenarios



## All-in-one

- ▶ Technical platform, consulting and far-reaching know-how




## Proven, world-wide

- ▶ In all sectors, on all continents, with more than 1900 Customers, from SMBs to Multinational Corporations

**ADONIS – make processes work**



## Market Presence – Key Figures

**98%**  of clients on  
**Maintenance Contract**

**1900** **ADONIS Customers**   
from which most are on the latest release version and  
**1560** of which bought or upgraded last year

Over **80%** of clients  
serve as  
  
**References**

Average  
Deployment Time  
  
**2 Days**

**Installed Base**  
**2,600+**  
**Customers** of BOC Products

Community of **275,000+** users  
of the **Community** and **Cloud** versions of BOC Products



# The BOC Ecosystem

## Welcome to the BOC Group Marketplace.

Select your BOC Group product of choice. Discover add-ons, modules and trainings to leverage your business goals.



<https://marketplace.boc-group.com>



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Design Your Enterprise

## For further information...

Simply get in touch with us!

Do you have a specific request?

Contact us at:

[www.boc-group.com/contact](http://www.boc-group.com/contact).





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Trending Topics in BPM, EA & GRC  
Updates, News & Highlights

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