

ADONIS Process Automation

Improving business operation. Together.

Prozesse transformieren: Von der Idee zur digitalen Lösung

Automatisierung allein garantiert noch keinen Erfolg. Der Schlüssel liegt darin, es richtig zu machen.



Prozesse transformieren: Von der Idee zur digitalen Lösung

Details

Digitale Transformation scheitert oft an einem einfachen Grund: Automatisierung wird gestartet – doch ohne klaren methodischen Ansatz und die richtigen Werkzeuge scheitern viele Initiativen an ihren eigenen Zielen.

In diesem Webinar zeigen wir Ihnen, wie Sie:

- Prozesse systematisch analysieren, priorisieren und optimieren
- aus modellierten Prozessen direkt ausführbare Workflows erstellen
- manuelle Arbeit und unnötige Abstimmungsschleifen vermeiden

Erleben Sie anhand eines praxisnahen Beispiels, wie:

- ADONIS und Simplifier – als Prozessdesign- und Automatisierungswerkzeuge – nahtlos zusammenarbeiten
- aus einer Prozessdokumentation in kürzester Zeit eine produktive Anwendung entsteht
- dies mit voller Transparenz und starker Governance geschieht

Ideal für alle, die:

- Automatisierung gezielt und strukturiert angehen möchten
- eine skalierbare und klar definierte Methodik suchen
- den Schritt vom Prozessdesign direkt in die Umsetzung machen wollen



ADONIS
Process Automation

Welcome



TOBIAS RAUSCH
ADONIS Product Manager
BOC GROUP



CHRISTIAN KLEINSCHROTH
Chief Technology Officer & Founder
Simplifier

What you can expect

- ▶ Why automation is never an easy play
- ▶ How to digitize business processes right
- ▶ Why ADONIS Automation orchestration with Simplifier



95%

of automation decision-makers said that **automation played a critical** or important **role in their enterprise strategy**

[Forrester Report](#)

up to 30%

of annual **revenue is lost** due to operational **inefficiencies**

[Forbes Report](#)

88%

of business transformations, including **automation initiatives**, **fail** to meet their objectives

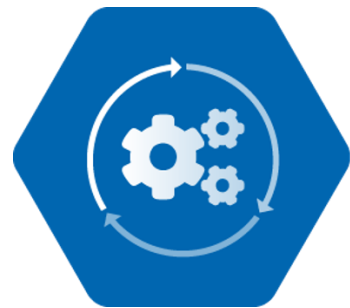
[BAIN & COMPANY](#)

up to 10X

fewer errors are reported by organizations using advanced automation

[KPMG Report](#)

Automation alone doesn't guarantee results. Success comes from doing it right...

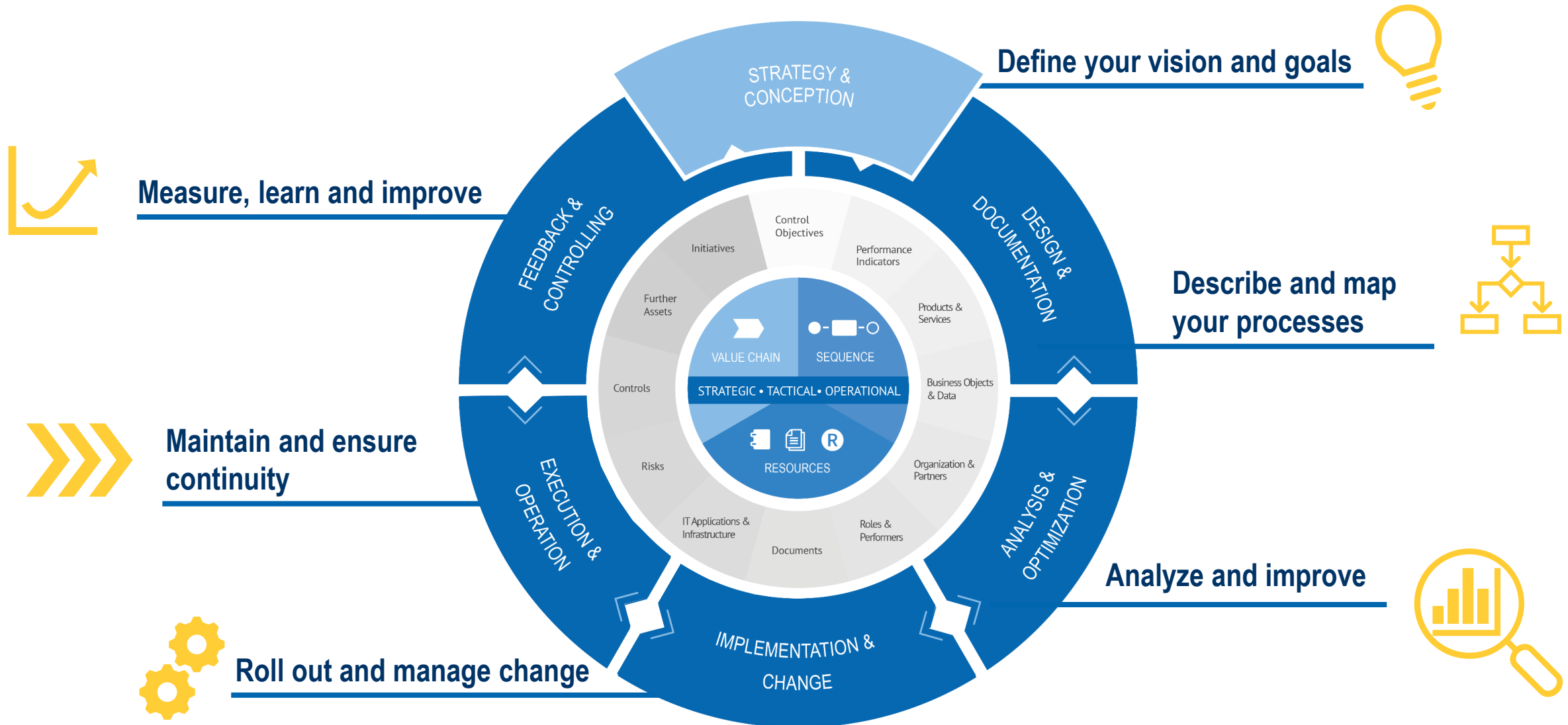


ADONIS

Process Automation

Powered by  simplifier

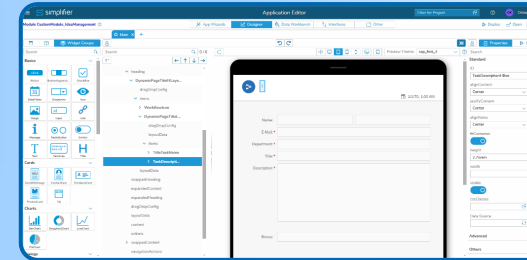
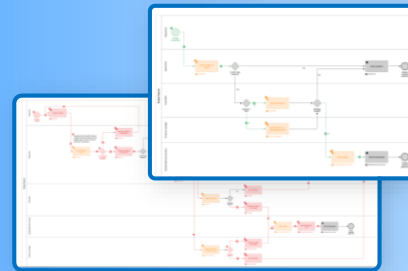
Enterprise Business Process Transformation



Thoughtful Automation Orchestration

2. Implement

1. Identify



3. Connect

DMSs



Microsoft

Enterprise portals



Jira



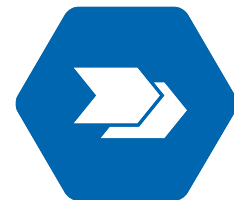
simplifier

CRMs



Confluence

ERPs

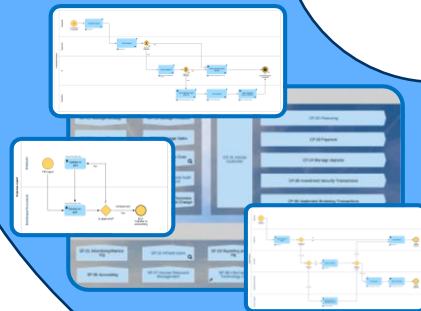


ADONIS

Business Transformation Suite

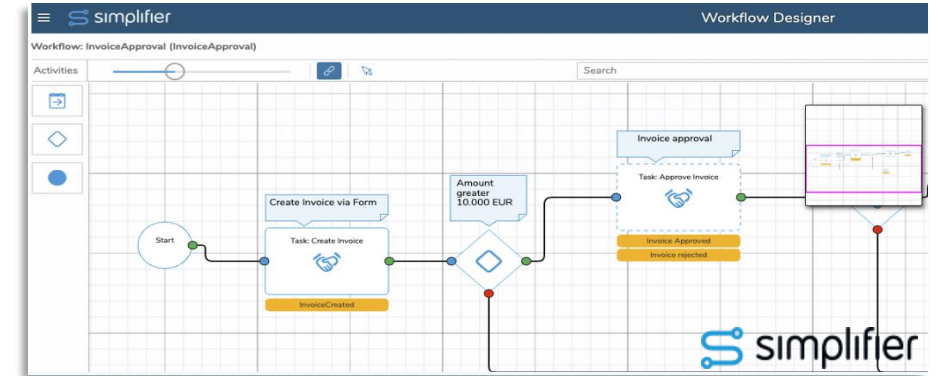
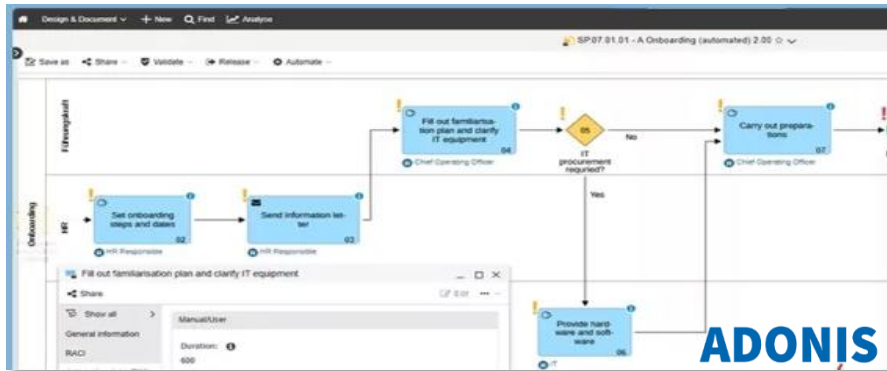
by boc-group.com

4. Evaluate and improve

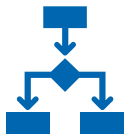


Automated workflows

Extensive capabilities of ADONIS powered by Simplifier



Analysis and Optimization



Modelling: creation and visualization of end-to-end business processes



Analysis: evaluation of process performance and identification of bottlenecks



Optimization: simulation of new process variants to maximize efficiency

Implementation



Process Digitalization: integrating or mapping the modeled workflows as digital solutions



Integration connecting workflows with existing systems such as ERP or CRM.



User-friendly applications: creating apps and workflows that enable employees to operate intuitively.

How do customers use Simplifier?



**Process digitalization
“simplified”:**



People

Work more agilely
and efficiently



Method

Digitize more
confidently



Tools

standardize &
individualize



Low Code



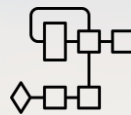
Consistent
UX



Portals &
Mobile Apps



Digital
User Journeys



Workflow



Task
Management



User Delegation



Workflow
Execution



Integration



Middleware



(Batch)
Jobs



API
Driven



End-To-End
Integration



Mobile



Usage &
Adoption



Technical
Performance

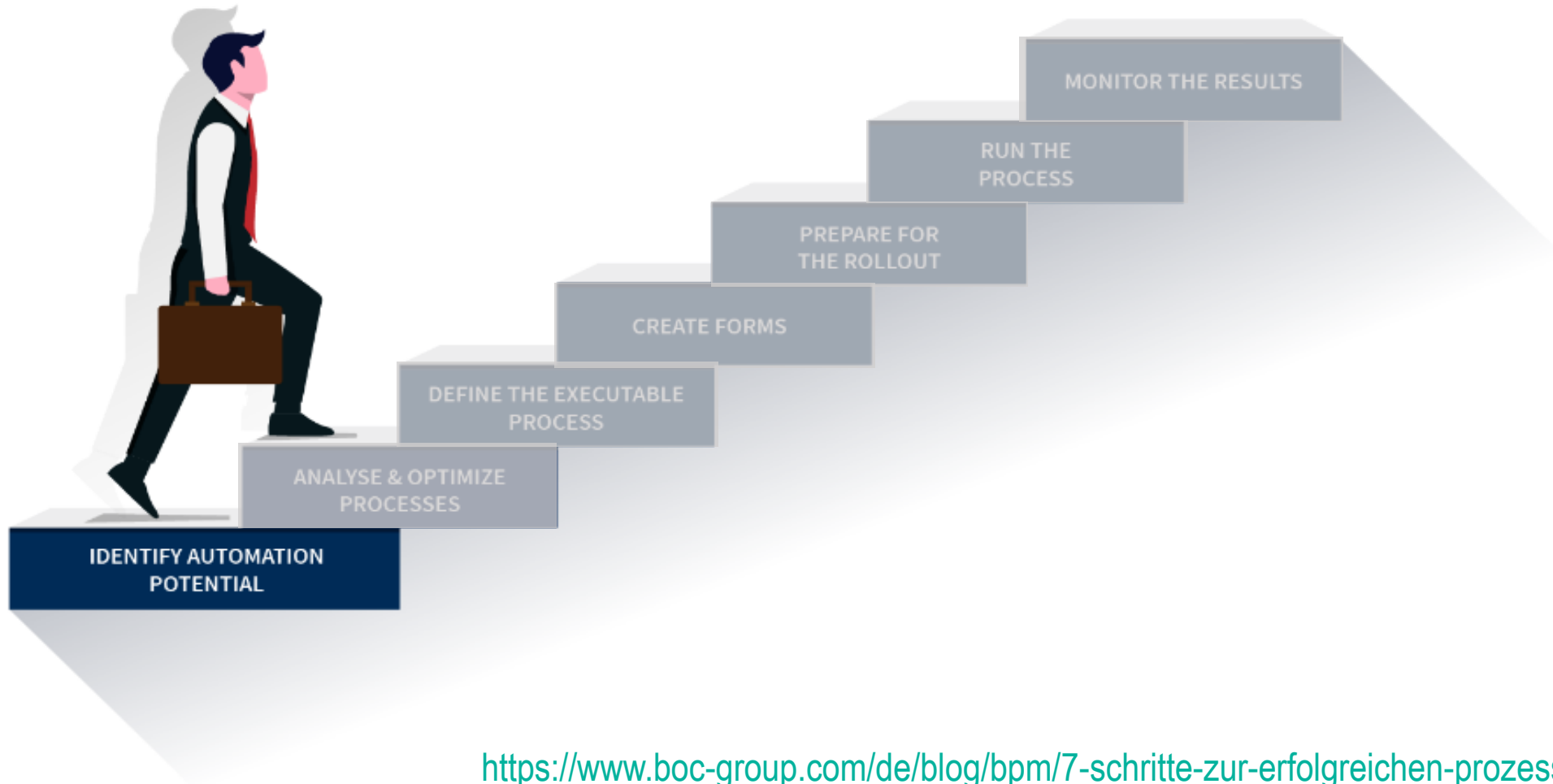


Business
KPIs

A vertical white line with three small white circles at the top, middle, and bottom, positioned to the left of the word DEMO.

DEMO

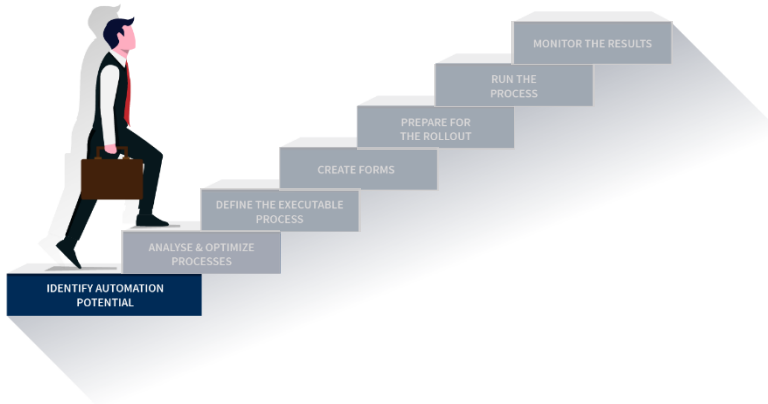
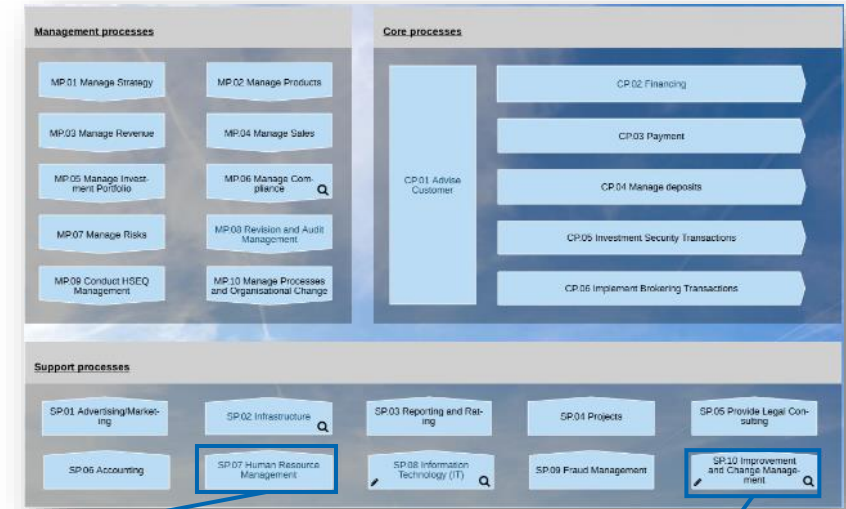
Seven steps for successful process automation



<https://www.boc-group.com/de/blog/bpm/7-schritte-zur-erfolgreichen-prozessautomatisierung>

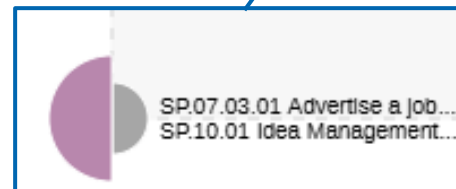
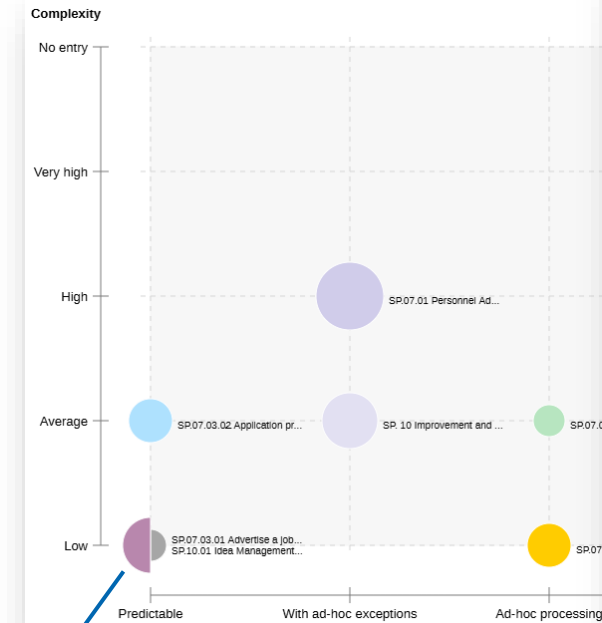
1 Identify automation potential

- **Analyze** from high level of process documentation
 - ADONIS helps identify an automation candidate
- **Evaluate process characteristics**
 - Complexity
 - Frequency of execution
 - Degree of standardization



1 Identify automation potential

- Focus on **stable, high-volume, standardized** processes
- **Typical examples** to start **automation initiatives** are:
 - **Requests:** IT/Hardware, Budget, Vacation, Invoicing, GDPR related
 - **Repetitive processes:** Payment, Compliance check
- Consult with **ADONIS AI assistant** on automation feasibility



AI Assistant

New chat

especially in data handling and document processing tasks.

Can this process be automated?

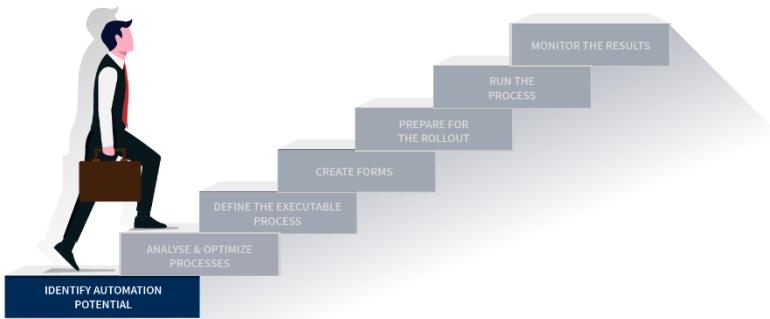
- Automation Potential: Medium
- Manual Tasks: Many require human judgment
- Automatic/Semi-automatic Tasks: Some already automated or suitable for automation
- IT Systems: Can support automation in data processing
- Conclusion: Partial automation is feasible, especially in data handling and document processing.

Show more suggestions...

Ask anything about the process...

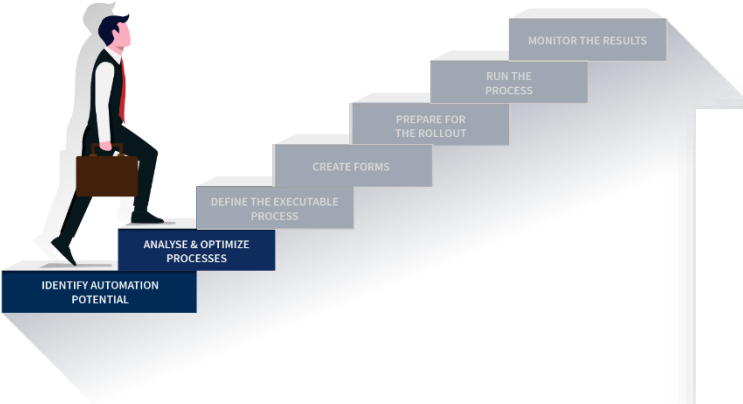
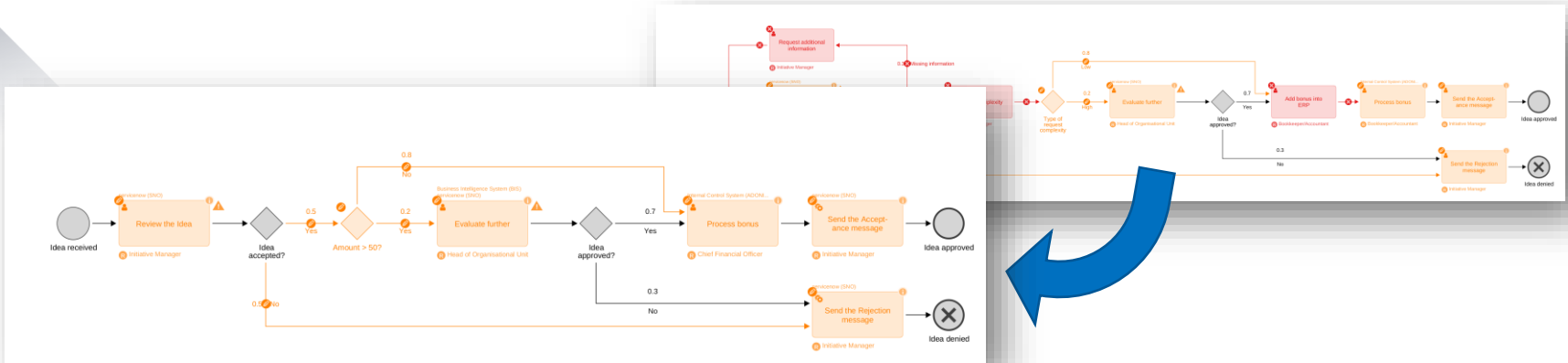
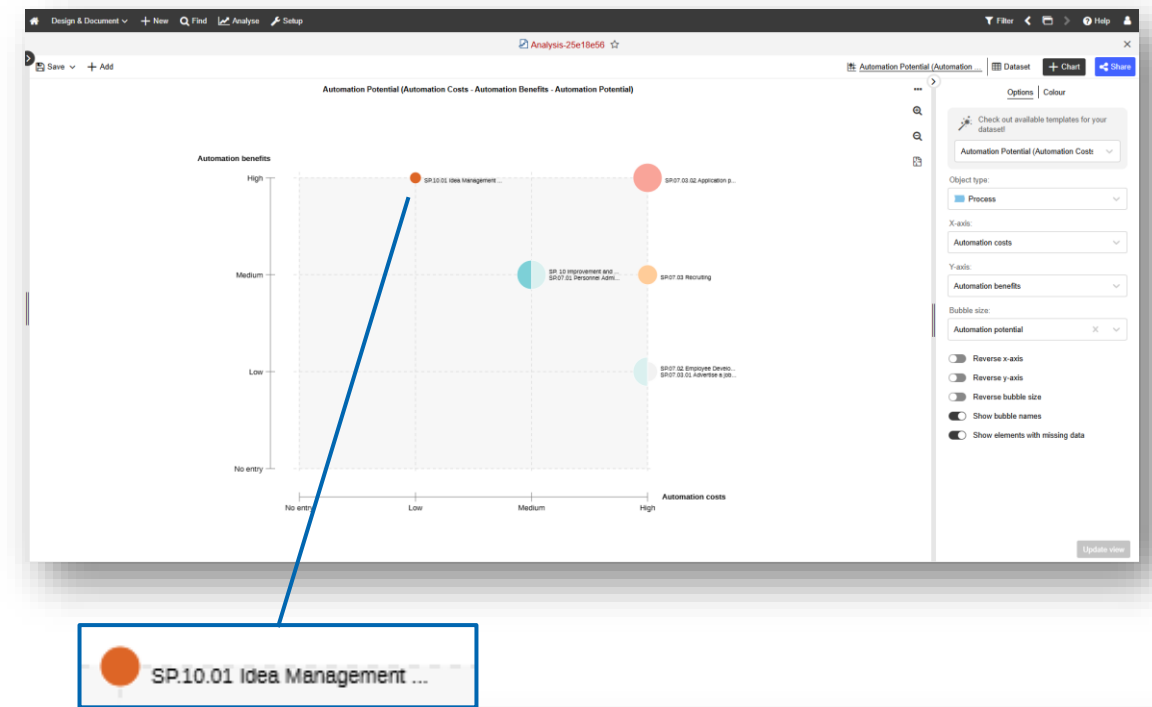
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Please note that the result is generated by AI and must therefore be reviewed for accuracy and relevance.



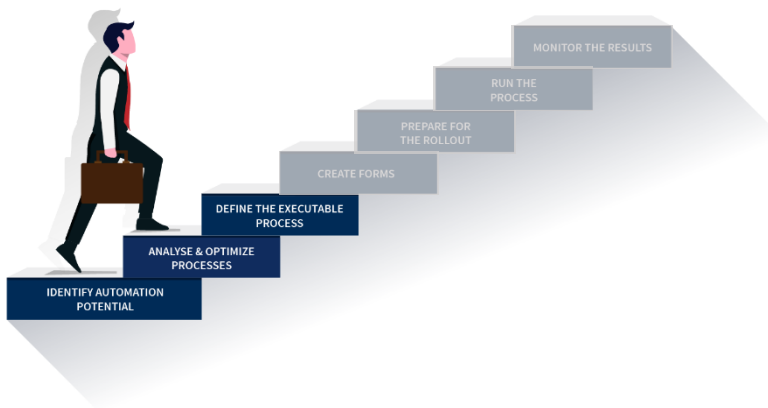
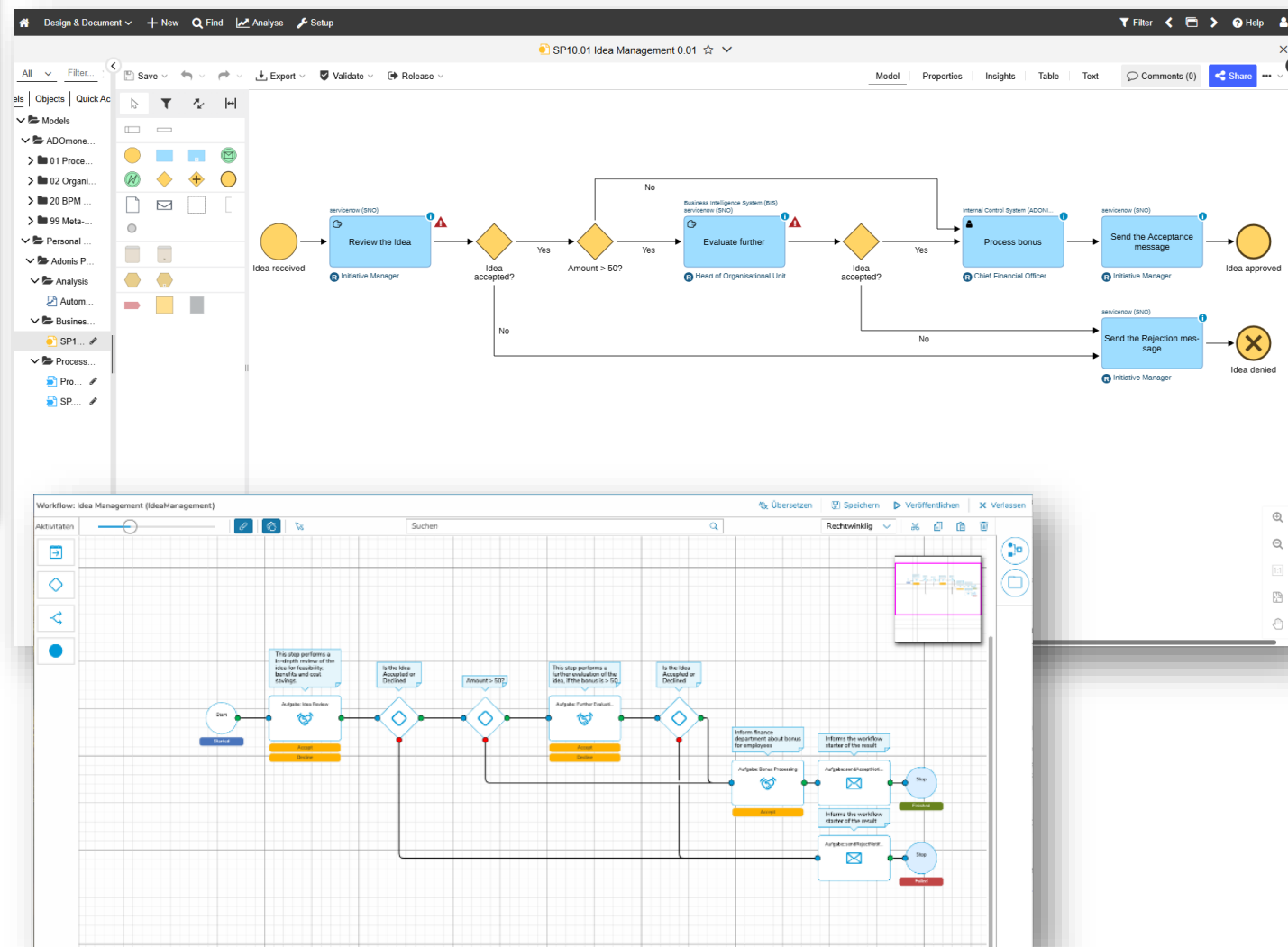
2 Analyze & Optimize Processes

- Analyze your process portfolio, **pinpoint** and further **analyze** single **processes**
- Utilize **ADONIS AI assistant** to **identify optimization opportunities**
- Optimize processes for automation
 - **Eliminate** waste and **inefficiencies**
 - **Cost-benefit** analysis
 - Simulations
 - Model comparisons (AS-IS v TO-BE)



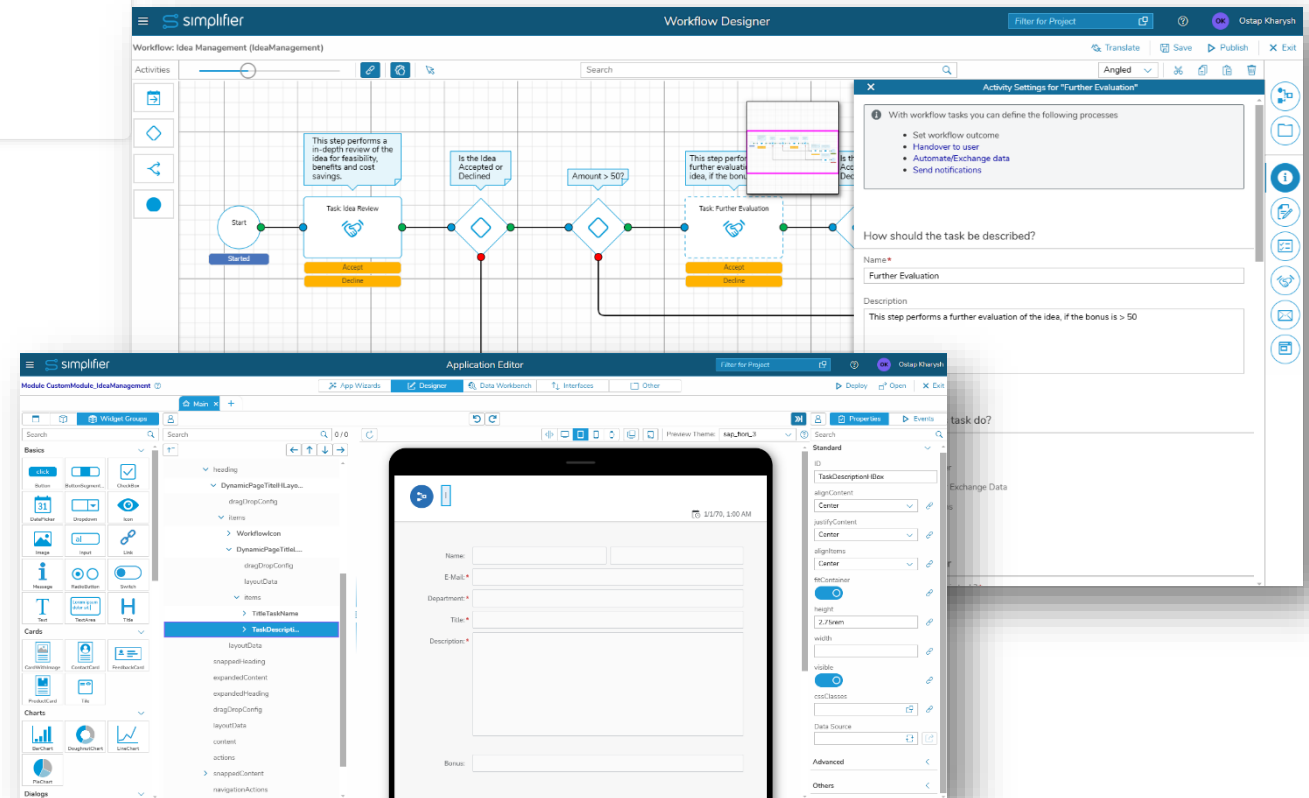
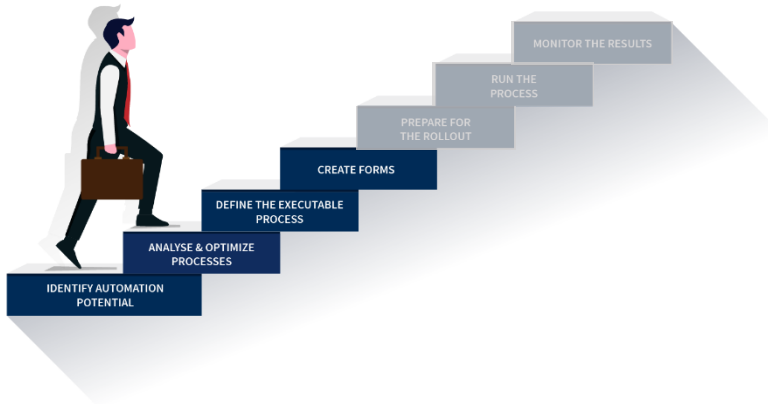
Define the Executable Process

- Create workflows that follow the **execution logic**
- Add technical information, **define parameters** for execution
- Create **process rules**
- Define **automatically executable tasks**
- **Define connections** with other systems



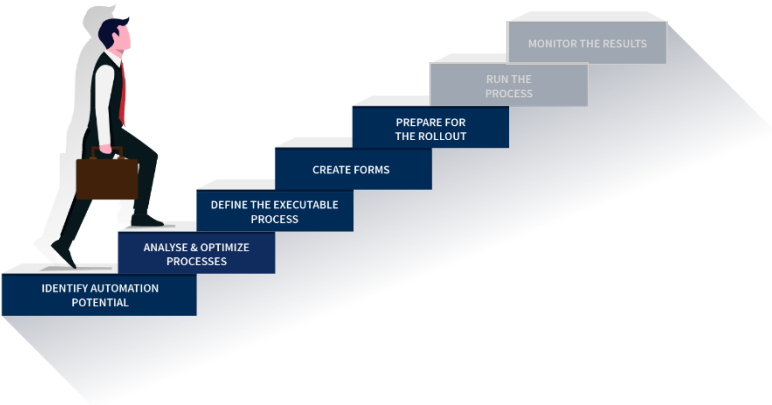
4 Create Forms

- Define input logic
- Build automation forms
- Integrate with other enterprise platforms



5 Prepare for the Rollout

- **Validate forms** with end users
 - Invite colleagues to participate in every stage of the design and deployment
 - Receive comments and feedback, collaborate on improvements



Inbox

Open Mine Unclaimed **Finished**

Search for Workflow or Task name

Finished Tasks

Overview of finished tasks.

| | | | | |
|--|--|------------------------|---|-----------------------|
| | Bonus Processing Inform finance department about bonus for employees | Idea Management | Accept 12/11/2024, 3:40:32 PM | OK Finished |
| | Idea Review This step performs a in-depth review of the idea for feasibility, benefits and cost savings. | Idea Management | Accept 12/11/2024, 3:39:39 PM | OK Finished |
| | Bonus Processing Inform finance department about bonus for employees | Idea Management | Accept 12/11/2024, 10:40:50 AM | OK Finished |
| | Further Evaluation This step performs a further evaluation of the idea, if the bonus is > 50 | Idea Management | Accept 12/11/2024, 10:40:45 AM | OK Finished |
| | Bonus Processing Inform finance department about bonus for employees | Idea Management | Accept 12/11/2024, 10:40:39 AM | OK Finished |
| | Idea Review This step performs a in-depth review of the idea for feasibility, benefits and cost savings. | Idea Management | Accept 12/11/2024, 10:40:26 AM | OK Finished |
| | Idea Review This step performs a in-depth review of the idea for feasibility, benefits and cost savings. | Idea Management | Decline 12/11/2024, 10:40:13 AM | OK Finished |
| | Idea Review This step performs a in-depth review of the idea for feasibility, benefits and cost savings. | Idea Management | Accept 12/11/2024, 10:40:06 AM | OK Finished |

Design & Document + New Find Analyse Setup

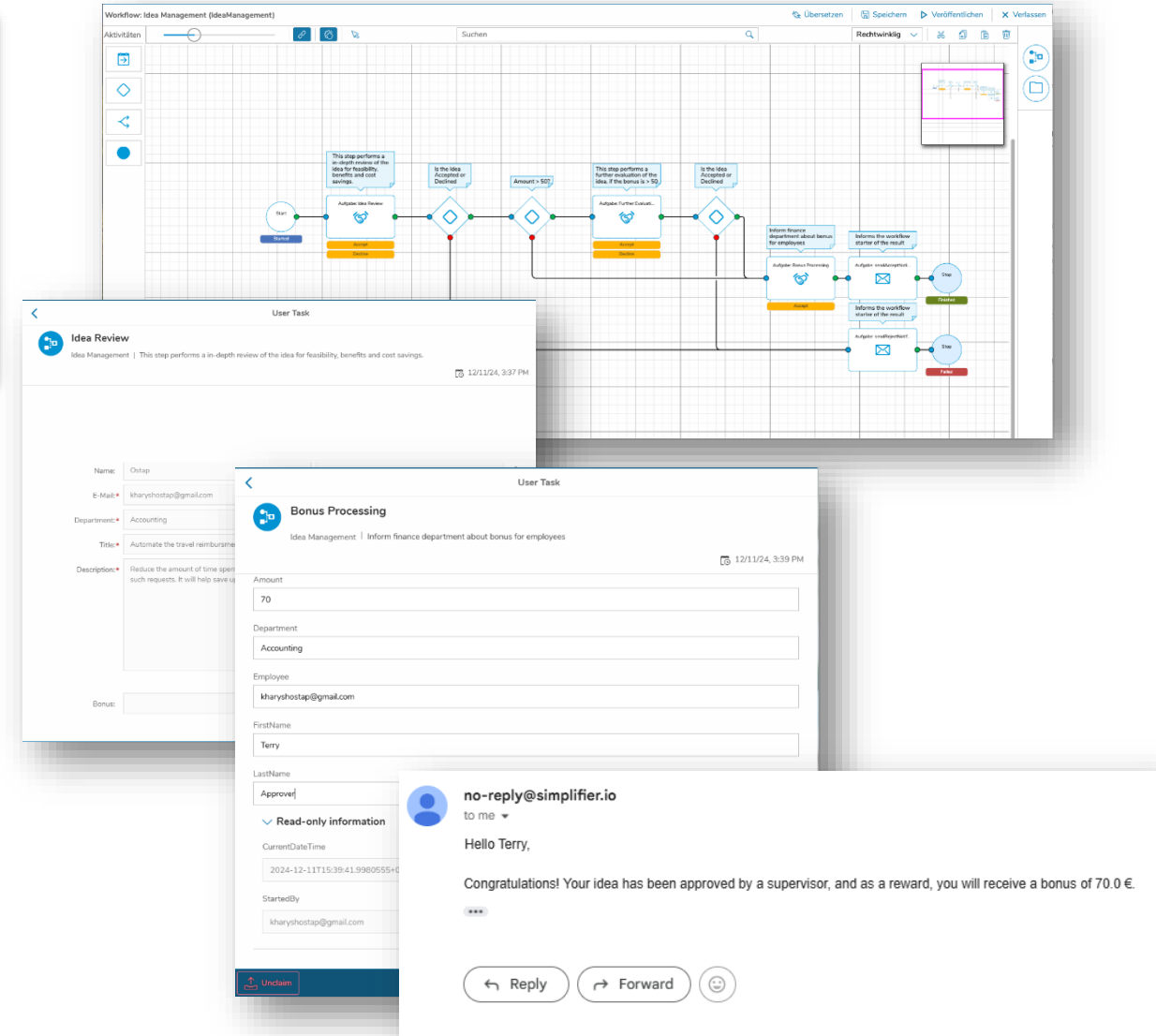
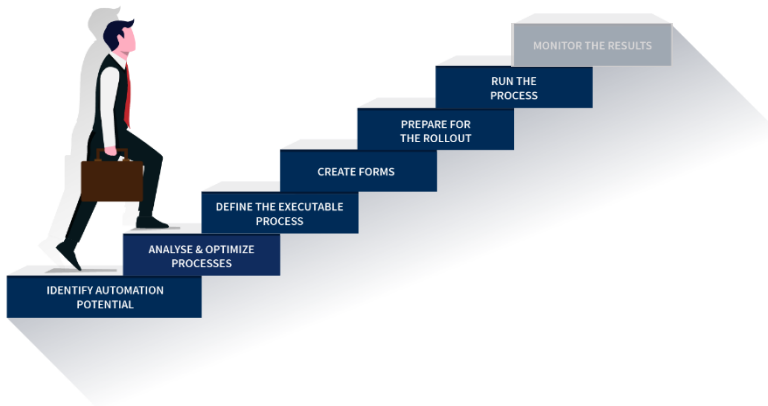
SP10.01

Export

| # | Name and description | | |
|----|---|------------------|--|
| 1 | Idea approved The idea is successfully approved | | |
| 2 | Idea received An idea was received from the organization's employee → Review the idea | | |
| 3 | Idea accepted? Is the idea accepted or declined? Yes → Amount > 50? No → Send the Rejection message | | |
| 4 | Amount > 50? Is the amount of the bonus more than 50? Yes → Evaluate further No → Process bonus | | |
| 5 | Send the Rejection message Informs the workflow starter of the result → Idea denied | Initiative Ma... | servicenow (...) |
| 6 | Idea accepted? Is the idea with bonus amount of more than 50 accepted or declined? Yes → Process bonus No → Send the Rejection message | | |
| 7 | Send the Acceptance message Informs the workflow starter of the result → Idea approved | Initiative Ma... | servicenow (...) |
| 8 | Review the Idea Perform an in-depth review of the idea offered by the employee of the organization focusing on the feasibility, benefits and costs savings. → Idea accepted? | Initiative Ma... | 07.03.01.02 ... 07.04.01.07 ... servicenow (...) |
| 9 | Idea denied The idea is not approved | Head of Org... | 07.04.01.01 ... 07.04.01.07 ... 07.04.05.01 ... Business Int. ... servicenow (...) |
| 10 | Evaluate further Perform the evaluation of the idea that bears more than 50 the bonus amount → Idea accepted? | | |
| 11 | Process bonus Inform the finance department about the bonus for the employee → Send the Acceptance message | Chief Financ... | Internal Cont... |

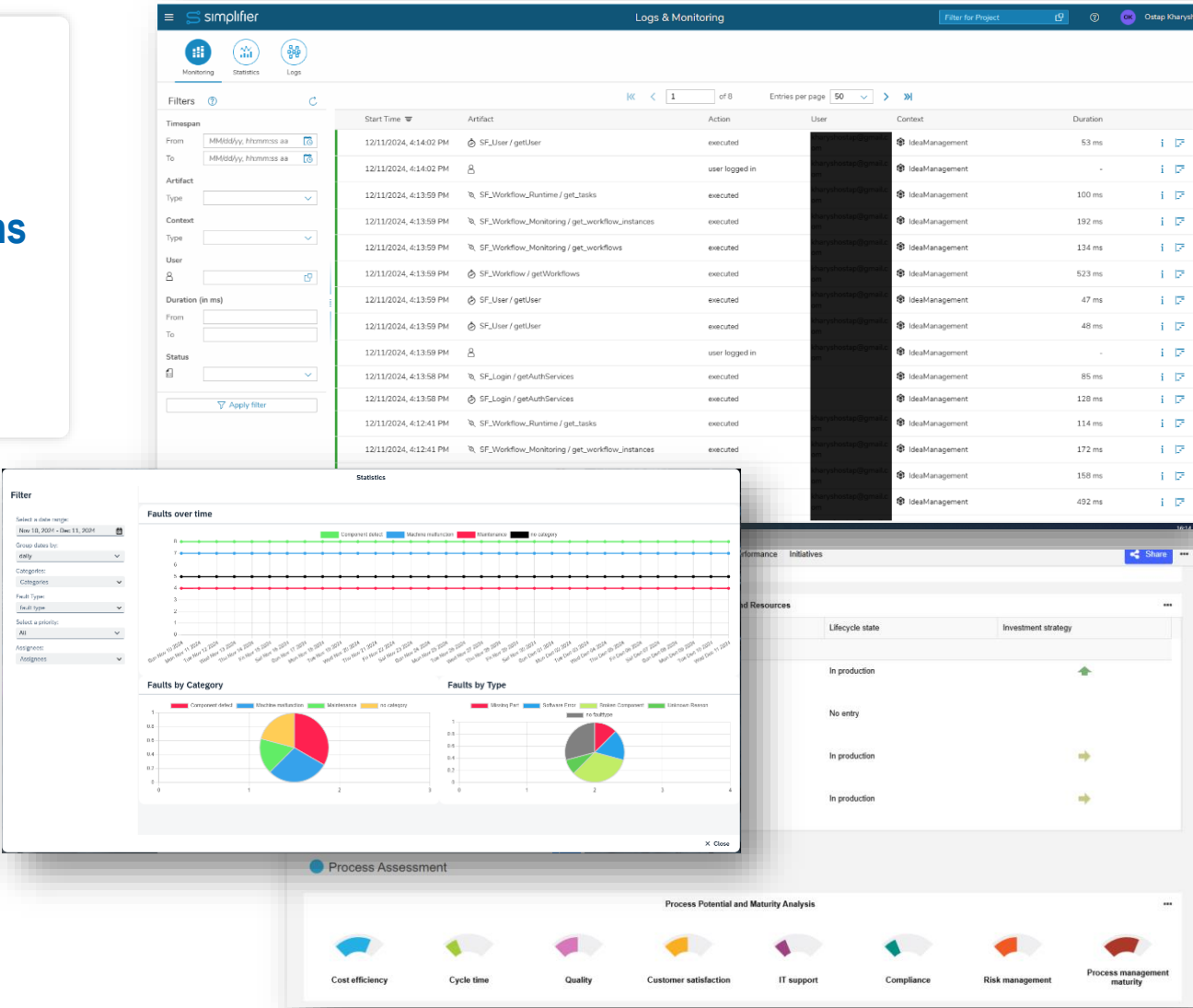
6 Run the Process

- **Deploy the process** and let it run
- Decide: **small scale run** or in the **entire organization**
 - Small scale process allows for incremental improvements to perfect the automated process
 - Broad deployment enables quicker “time-to-market”



7 Monitor the Results

- **Monitor the KPIs**
 - Evaluate against the project goals
- **Assess the ad-hoc activities and alternative process paths**
- **Validate the process design** for future process improvements

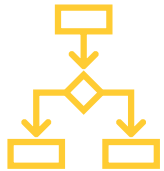


Key Benefits at Glance

Automation Gains



ADONIS
Process Automation



**Enforce company
process
compliance**



**Free up time for
value-adding
activities**



**Prevent
information loss**



**Increase
transparency**



**Simplify data
exchange**

**Standardize
business process**

**Automate
business rules**

**Eliminate manual
communication**

**Real-time
tracking**

**Direct data
integration**



ADONIS
Process Automation

Pricing

STARTER

For first productive usage

- ✓ min. 50 users
- ✓ Unlimited Workflows
- ✓ Up to 10 Connectors
- ✓ 1 API Key
- ✓ Productive Usage
- ✓ 2-Tier Staging System
- ✓ Cloud hosting

PROFESSIONAL

For growing teams

- ✓ Monthly Plan
- ✓ Unlimited Workflows
- ✓ Up to 25 Connectors
- ✓ 10 API Keys
- ✓ Enterprise Single-Sign-On
- ✓ Automated Workflow Tasks
- ✓ 3-Tier Staging System
- ✓ Cloud hosting

ENTERPRISE

For advanced needs

- ✓ Yearly Plan
- ✓ All in Professional, plus
- ✓ Unlimited Connectors
- ✓ Unlimited API Keys
- ✓ IOT Hub (OPC UA / MQTT)
- ✓ 24/7 Support option
- ✓ On-Premise hosting option

Starting from **850 EUR** per month from the 1st workflow,
including cloud hosting

The question isn't “*if*” you automate, it's “*how fast*”.
Start now.

60%

of current **occupations** have more than
30% **automatable** activities

[McKinsey Report](#)

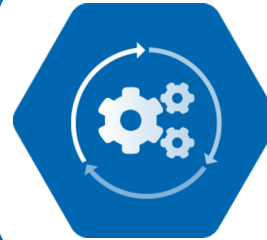
95%

of automation decision-makers said that
automation played a **critical** or important
role in their **enterprise strategy**

[Forrester Report](#)

Ready to streamline your operations ?

Reach Out!



ADONIS

Process Automation

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