

THE POWER OF BPM IN LIFE SCIENCES: DRIVING EFFICIENCY, QUALITY, AND COMPLIANCE

LIVE WEBINAR | BOC GROUP | SCIMITAR

AGENDA

- | | |
|---|----------------|
| 01 WELCOME AND INTRODUCTION | 5 mins |
| 02 WHY BPM FOR LIFE SCIENCES? | 10 mins |
| 03 IMPLEMENTING BPM | 15 mins |
| 04 DEMO TUTORIAL IN ADONIS | 15 mins |
| 05 Q&A SESSION AND WHAT'S NEXT | 15 mins |

SPEAKER INTRODUCTION



Vincent Paquette
BOC Group



Elizabeth Graham
Scimitar Inc.



Anthony Reese
Scimitar Inc.

INTRODUCING SCIMITAR

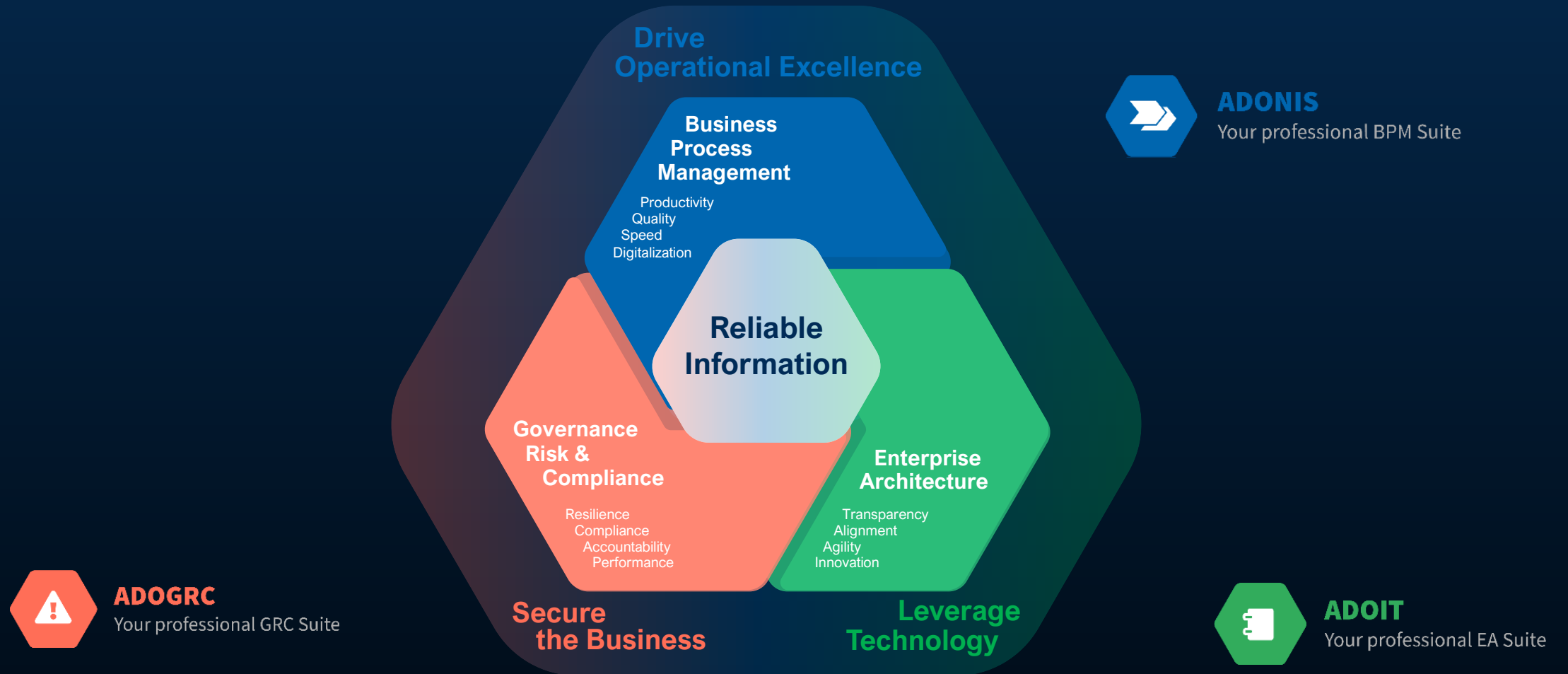


SCIMITAR CLIENTS

Our consultants have supported large scale programs at nearly every fortune 500 life science firm, including the following:



BOC Group | 3 Fields of Action



BOC Group | Company Profile

More than
1,700 customers
worldwide

37% Growth
in Global Business Development

30 Years
of Experience



WHAT IS BPM?

Optimize

Streamline operations & eliminate inefficiencies

Increase productivity and cost-effectiveness



Standardize

Ensures consistency & regulatory compliance

Drive long-term value delivery



Improve Continuously

Adapt to market and operational changes

Increase productivity and cost-effectiveness



BPM ensures efficiency, agility, and business value

VALUE AND BENEFITS OF BPM

Drive Operational Excellence

BPM achieves **greater efficiency** and effectiveness by breaking down functional silos

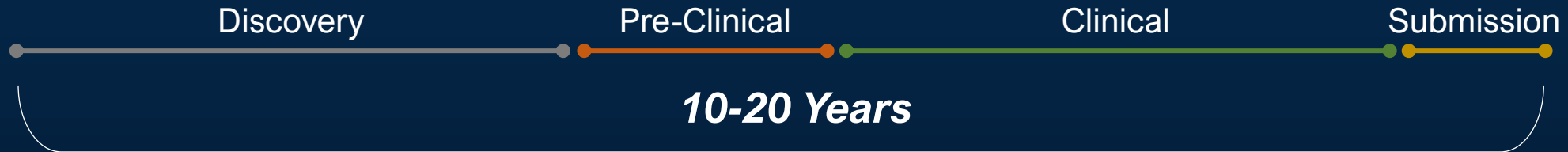
Promote Transparency

BPM is a strategic driver of **continuous improvement**, innovation, and long-term growth, while maintaining transparency

Shift and Adapt

Organizations that embed BPM into their operations **gain** agility, resilience, and a sustainable competitive edge

CHALLENGES IN LIFE SCIENCES



The Drug Development lifecycle has a very long cycle time. For a single product, many tasks are performed only by a small siloed group and often only once in a career – think Launch Readiness. This can lead to:



Inefficiencies & Compliance Risks

Long gaps between task execution cause inefficiencies, re-learning, and regulatory non-compliance risks due to evolving requirements.



Knowledge Retention & Transfer

Infrequent execution of critical tasks leads to knowledge loss, making it difficult to replicate past successes as experienced employees retire or leave.



Data & Technology Challenges

Maintaining consistent documentation is difficult over decades, and legacy systems often become incompatible with modern tools.



Scaling & Workforce Readiness

Transitioning from R&D to manufacturing is hindered by a lack of process standardization and skill gaps, requiring extensive retraining.

INEFFICIENCIES & COMPLIANCE RISKS

Challenges

- Re-learning and reinventing processes due to long gaps between execution.
- Evolving regulations increase the risk of errors and non-compliance.

THE BPM SOLUTION: CENTRALIZED PROCESS REPOSITORY

Solution

- Captures and standardizes workflows to preserve institutional knowledge.
- Ensures easy access to historical data and best practices.



KNOWLEDGE RETENTION & TRANSFER

Challenges

- Infrequent execution of critical tasks leads to knowledge gaps.
- Institutional memory is lost as key employees retire.

THE BPM SOLUTION: STANDARDIZED, ADAPTIVE WORKFLOWS

Solution

- Implements **structured, automated workflows** to eliminate redundancy and inefficiencies.
- Integrates **regulatory compliance updates** directly into processes to ensure adherence.



DATA & TECHNOLOGY CHALLENGES

Challenges

- Legacy systems create data silos and inconsistencies.
- Difficulty in integrating outdated documentation with modern platforms.

THE BPM SOLUTION: DIGITAL INTEGRATION & STRUCTURED DOCUMENTATION

Solution

- Ensures process documentation remains updated and accessible across systems.
- Facilitates seamless integration with AI, automation, and data analytics.



SCALING & WORKFORCE READINESS

Challenges

- Transitioning from R&D to manufacturing is hindered by inconsistent processes.
- Skill gaps due to infrequent execution create delays.

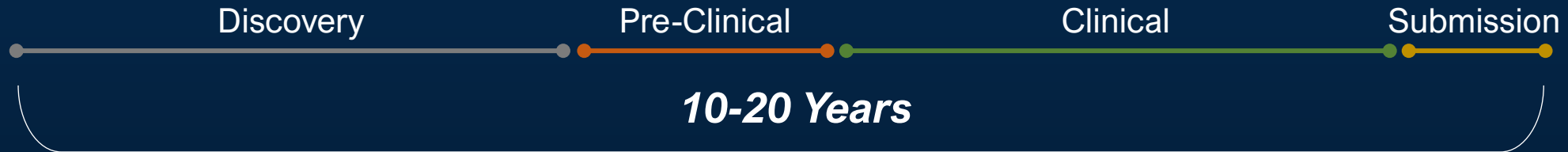
THE BPM SOLUTION: STANDARDIZED TRAINING & AUTOMATION

Solution

- Provides role-based process training to ensure readiness.
- Automates routine tasks to reduce reliance on manual execution.



CHALLENGES IN LIFE SCIENCES



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CHOOSING A BPM TOOL



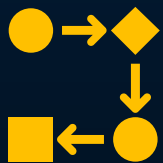
User Friendly
Interface



Flexible and
Scalable



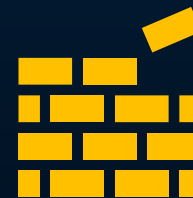
Analytics and
Reporting



Approval
Workflow

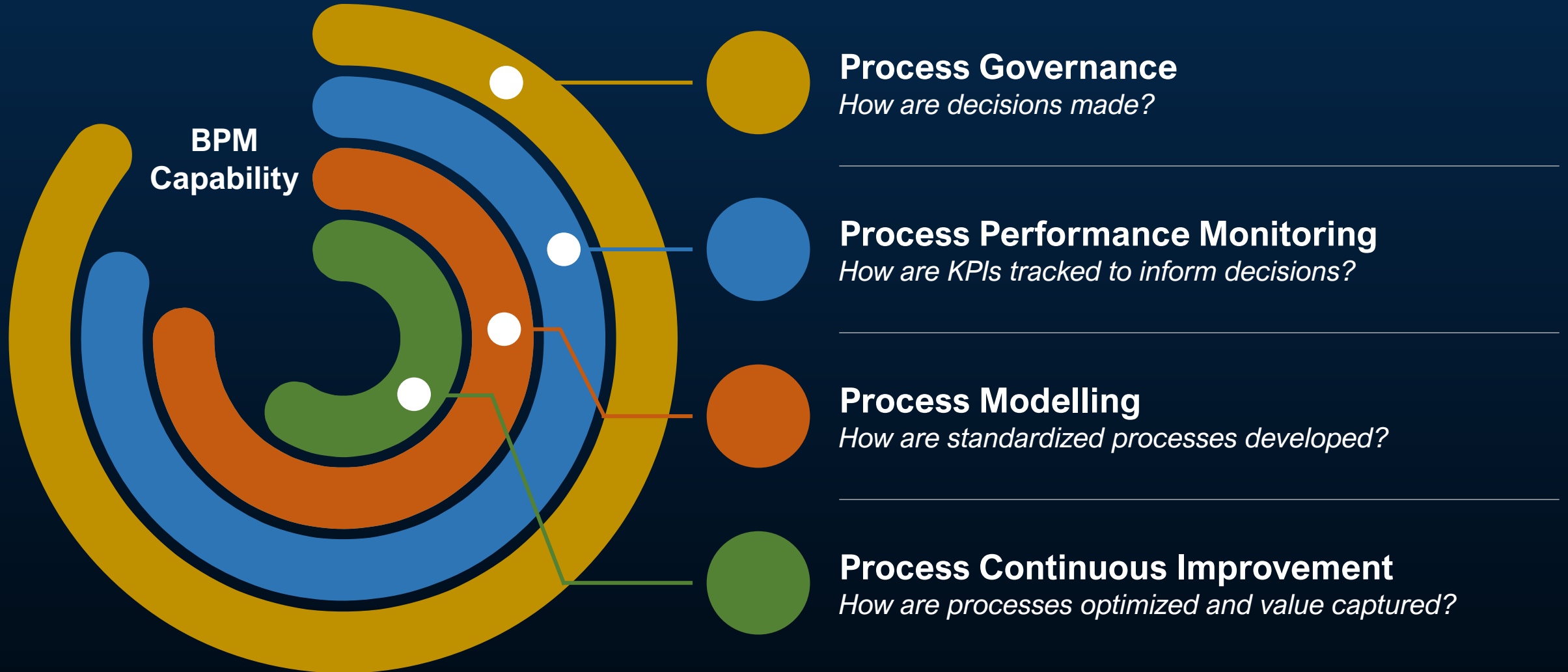


Costing Model



Implementation
Approach

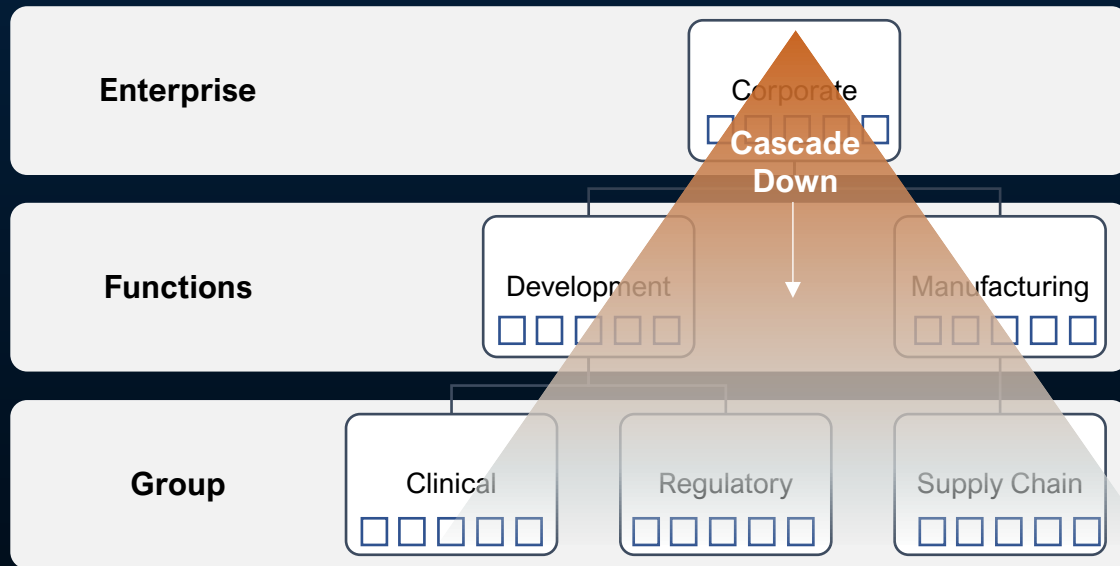
BPM CAPABILITY FOUNDATIONS



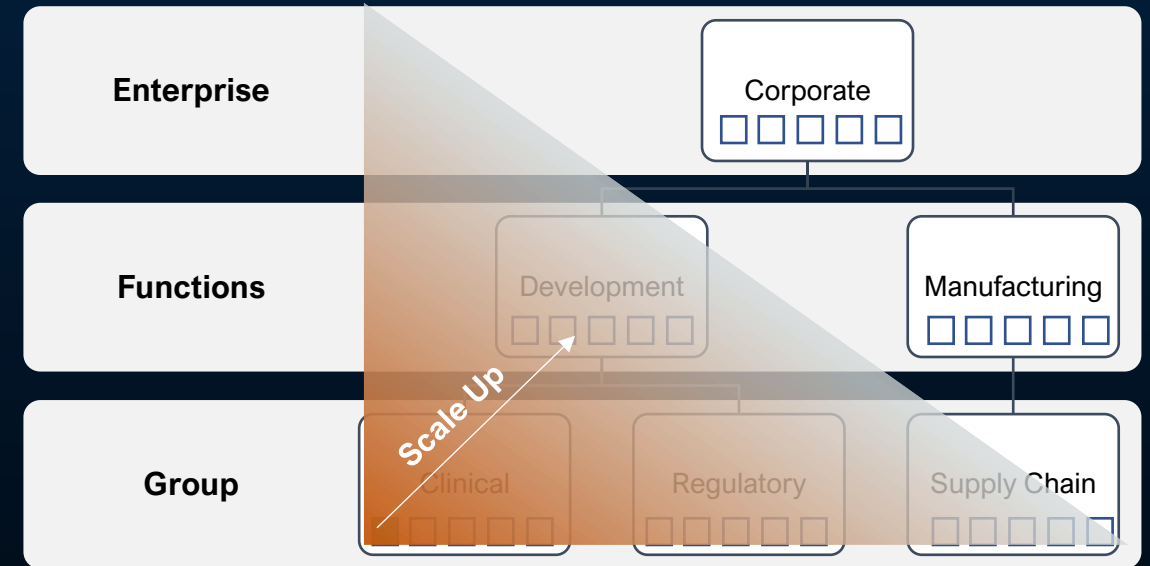
IMPLEMENTING BPM

Change Management is critical to the success of any BPM implementation. This can start as a large-scale top-down sponsored initiative, or as a function-led pilot that can be scaled up across the organization

Enterprise Down Cascade



Pilot Function and Scale Up to Enterprise



IMPLEMENTATION CHALLENGES & BEST PRACTICES

Customer Focus

- Identifying bottlenecks
- Improving transparency
- Increasing customer satisfaction

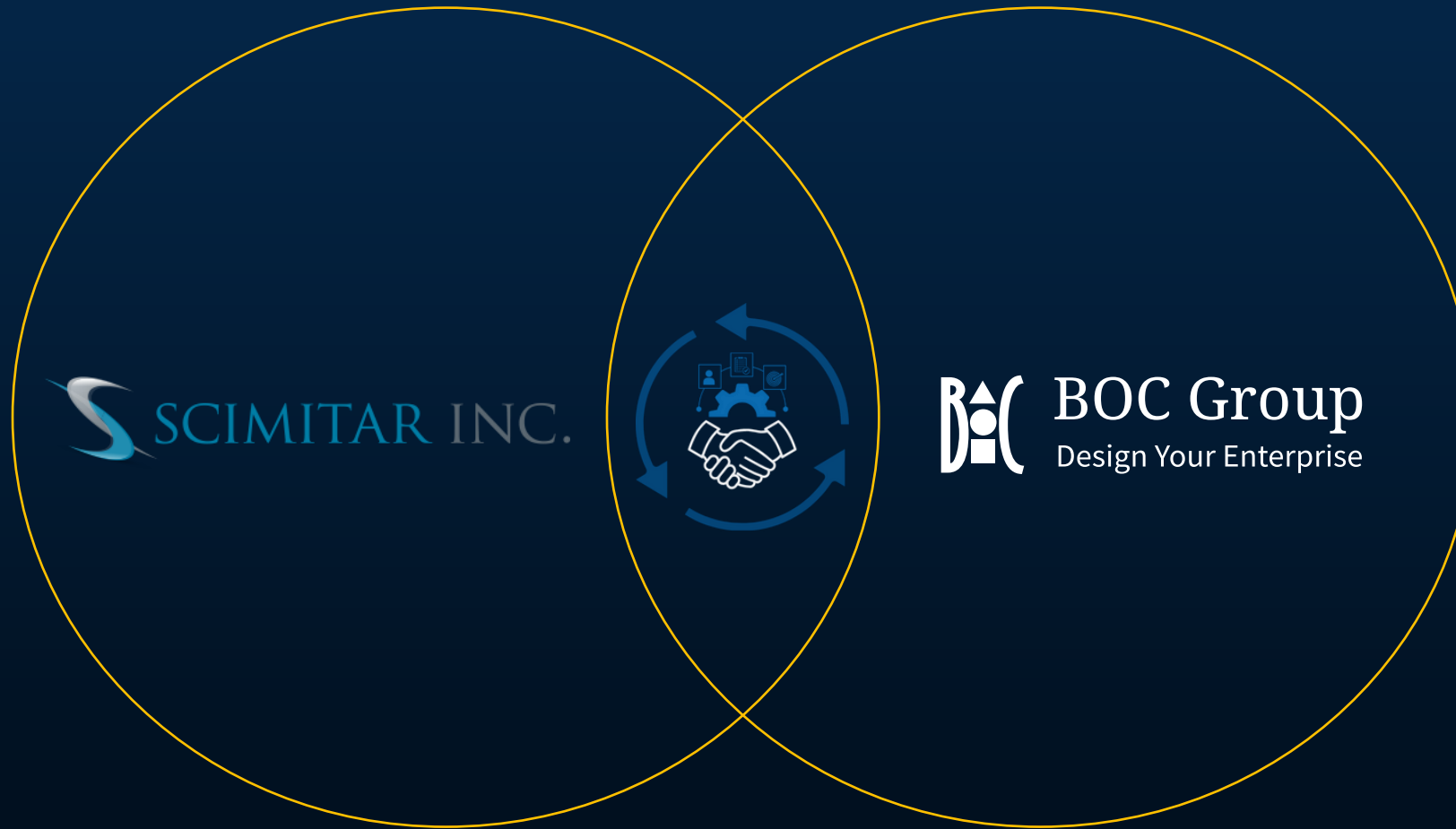
Establishing Governance

- Modeling guidelines
- Level of detail we want to document processes in
- Define rules for validation, approval and publishing of process data
- Clearly outlined responsibilities

As-is ➡ To-be

- Clearly defined plan for graduating from a modeling initiative to a process optimization and improvement initiative

SCIMITAR AND BOC GROUP PARTNERSHIP



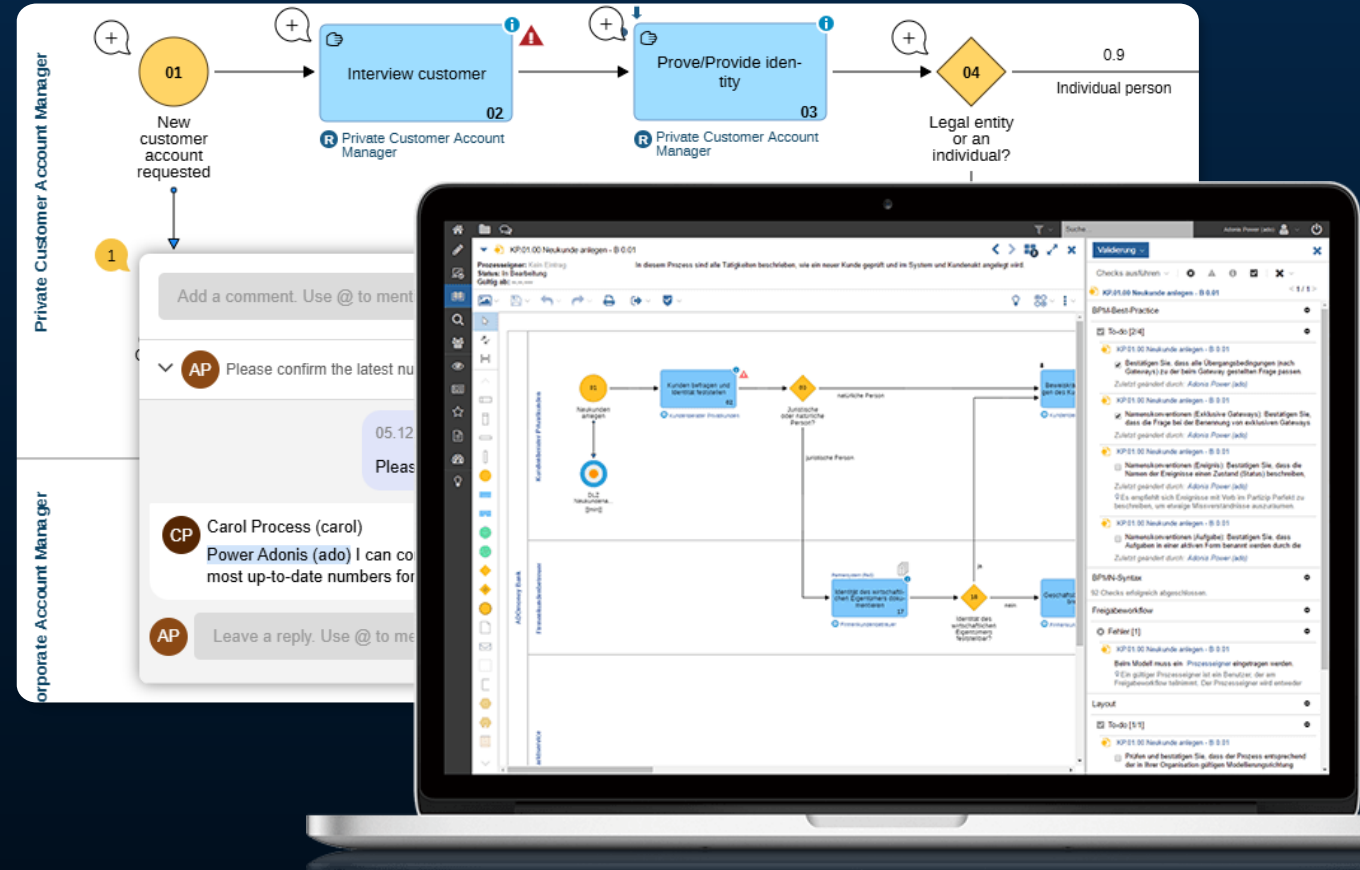
*Enabling digital transformation through
expertise + innovation*

DEMO IN ADONIS | WHAT TO EXPECT

Process hierarchies & end-to-end documentation

Different visualizations of the same process, based on the target audience

Process reporting focusing on identifying optimization potential



Q&A



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GET IN TOUCH!
CONTACT REQUEST

ADONIS DEMO RECAP



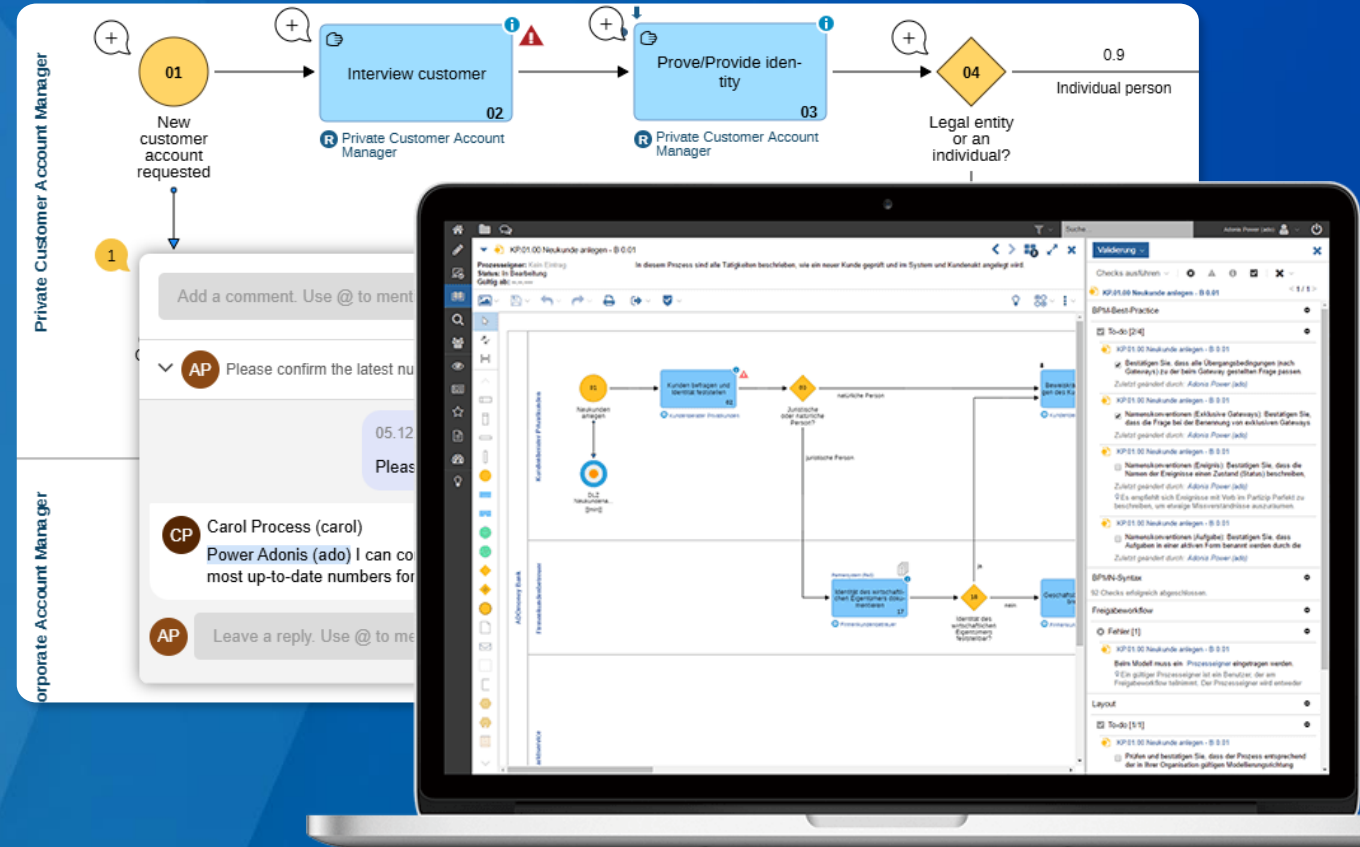
ADONIS
Business Transformation Suite
by boc-group.com

Process hierarchy and multi-level drill-down

BPMN 2.0 modelling & more
(RACI, IT systems, Documents, etc.)

Commenting and Feedback

Process Insights



WHAT'S NEXT?

LEVERAGING BPM'S ADVANCED CAPABILITIES TO ACCELERATE AND DIFFERENTIATE YOUR DRUG DEVELOPMENT PROCESS

In today's fast-paced life sciences landscape, speed and efficiency are critical to bringing life-saving treatments to patients sooner

Join us for **Webinar #2** in our partnered BPM series, where we explore how BPM is a transformative differentiator, driving continuous improvement through advanced **process simulations, process mining, and AI-driven insights**.

Discover how cutting-edge BPM capabilities can identify bottlenecks, optimize workflows, and **accelerate cycle times**, translating directly to time and cost savings.

Hear directly from one of our customers on how BPM has benefitted their processes, ways of working, and outcomes.

May 7th

12pm EST / 5pm CEST



SCAN TO REGISTER

WEBINAR #2

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THANK YOU!



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